

23/07/2013

Trans-Pacific Partnership Submissions
Department of Foreign Affairs and Trade
R. G. Casey Building
John McEwen Crescent
Barton ACT 0221

Dear Sirs,

We are grateful for the opportunity provided by the department to make a submission on Mexico's expression of interest in joining the Trans-Pacific Partnership negotiations.

Chamberlain is the largest manufacturer worldwide of access systems for home, business and industry. The product line includes garage door openers, operated via remote control. The opener is operated from a distance, either wirelessly, a reading device or via internet.

Chamberlain also manufactures commercial openers for all types of flap or lift doors, rolling curtain gates, sliding panels and self folding doors in different designs. Applications are residential, commercial and industrial to include huge aircraft hangars.

Residential garage and other types of openers contain an electronic logic receiver board that receives a signal from a transmitter or via internet. The signal instructs the unit to open or close the door or gate.

Chamberlain has the most advanced security patent on door mechanisms. The receiver unit activates the opener only when the digital coding transmits a code previously provided by the receiving unit. This feature does not allow signals to be cloned, instead offering the maximum security available in today's market. These products are used in all kinds of doors and gates. From lightweight, easy to handle doors, to the heavier and bigger doors that weigh tonnes.

Chamberlain is a market leader in manufacturing and selling all types of mechanisms for opening and closing doors. Our products are sold competitively and have a strong presence in Australia, United States, Canada, Mexico, Central America, South America, Asia and Europe.

The Chamberlain manufacturing process is very diverse, having manufacturing facilities in Mexico and Australia. In Mexico, the processes are designed with strong vertical integration. Millions of electric fractional motor, electronic panels using high-tech equipment Surface Mounted Devices (SMD) stamped metal, tubular steel manufacturing and other specialties are produced there.

In Australia, the operation was commenced in February 2006 and it has been growing since. Presently 80 people are employed by Chamberlain Australia in Sales and Marketing, Logistics, Customer Service, Finance, Engineering, Human Resources, Health and Safety and production.

An extensive supply chain network has been established with raw materials originating in China, Malaysia, United States and Mexico.

Chamberlain Australia has 2300 square metres of manufacturing facility in Gosford NSW, where industrial and residential door openers are assembled. There are four distribution centres in Australia and one in New Zealand to cover customers product needs as well as Central Office in Sydney.

Approximately 90% of all openers assembled are for installation in Australia and New Zealand. The remaining products being exported to South Africa, Middle East, Europe and United States.

Annual sales exceed A\$35 million with a capital investment in Australia of A\$14 million.

Trans Pacific Partnership countries have agreed to seek a common set of "Rules of Origin" to determine whether a product originates in the TPP region. They have also agreed that TPP rules of origin will be objective, transparent and predictable. We would request that the negotiations incorporate the following:

"A change to the subheading 8428.90 from any other heading....."

"A change to the subheading 8431.39 from any other heading....."

"A change to the subheading 8479.89 from any other heading, with the exception of heading 8501."

We are confident that the Australian Government will recognize the effort, level of investment, steady growth and opportunity for job creation that Chamberlain Australia presents. This level of investment affirms our commitment to Australia.

Yours sincerely,



Graeme Sheekey.

Supply Chain and Purchasing Manager ANZ

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