



TOMAK- FARMING FOR PROSPERITY (TIMOR-LESTE)

Expressions of Interest

Coffey International Development

Organisation Details

Business Name:	Coffey International Development
Organisation Type	Company
Business Registration No.	63007889081
Address:	33 Richmond Road, Keswick SA 5035
Contact Person:	Joe Hill
Country	Australia
Position:	International Development Coordinator
Telephone:	08 8375 4400 Mobile: 0438 894 863
Email:	Joe.Hill@coffey.com

Organisation Profile/Areas of relevant expertise/Link to website

Coffey has worked in international development for more than 40 years and has over 300 active projects across 90 countries. Effective project management is the core of what we do. We've been trusted by clients from both the public and private sector to deliver quality results, on time and on budget. We've mobilised and implemented large and complex projects across the world, including in some of the most difficult places to operate - from Pakistan's border region to Somalia's fragile government institutions and Papua New Guinea's highlights.

All projects are managed consistently to improve efficiencies and reduce potential risks, regardless of technical area, country or client.

We measure development effectiveness. We've conducted more than 600 evaluations for clients such as the DFAT, European Commission, DFID and USAID. We bring a robust monitoring and evaluation approach to our programs to ensure the best development outcomes.

<http://www.coffey.com/>

Brief summary of relevant experience (Maximum 500 words)

Coffey supports village agribusiness and international trade opportunities and facilitates access to higher education on agricultural best practice. Emerging food security leaders are supported by management, leadership and technical training.

Technology can help poor farmers access information on the weather, learn about market prices, and get advice on crops, soil and more. We manage a challenge fund to support mobile services that will increase smallholder farmers' productivity and incomes.

We also help organisations scale up and sustain successful food security programs. Our expertise in institutional strengthening, results based management and monitoring and evaluation provides a comprehensive approach to improving global food security and measuring the impacts of these crucial initiatives.

An example: Coffey managed (2010-2014) GSMA's **mFarmer Initiative Challenge Fund** to support the development of mobile services that increase the productivity and incomes of small-holder farmers in the developing world.

In addition, Coffey managed the DFAT funded **Enterprise Challenge Fund** from July 2007 to October 2013 which contributed to poverty alleviation by improving the efficiency of supply chains and increasing opportunities for agricultural providers and their supporting communities throughout Asia and the Pacific.

The Enterprise Challenge Fund (ECF) was a six year \$20.5 million Australian Government initiative. Agriculture is a key industry in all the targeted countries of the ECF. A majority (57% or 12 out of 21 funded projects) of ECF projects focused on improving agricultural techniques and technologies, and enhancing market access for remote communities that would otherwise find it difficult to capitalise on their natural assets and traditional agricultural practices. In many cases, the projects included strategies to improve the efficiency of supply chains by increasing opportunities for disadvantaged suppliers, and supporting communities to improve agricultural productivity.

Types of products: agricultural produce (vanilla, fish, cocoa, cattle, teak seedlings); value-added products sourcing raw agricultural products (abaca, beauty products); and agricultural inputs (fruit fly baits, quarantine treatment services and resource centres).

Grant funding: A\$5.7 million; Private sector contribution A\$8.1 million (A\$1.42 per A\$1 of grant funds)

Results: 4,675 people and small businesses (2,926 men, 1,589 women and 160 small businesses) benefiting by an additional \$3.043 million over three years

A specific ECF example: Cagayan de Oro Handmade Papercrafts, Philippines (grant value of \$407,139) developed a supply chain for abaca in the Philippines— a raw material in their handmade paper – with 300 farmer households in the remote area of Claveria, northern Mindanao. Cagayan de Oro funded one hectare of abaca or 400 plants per farmer, provided training on organic fertilisers and abaca grading, built a buying station and transported the abaca from remote hills areas to a cooperative buyer in town. Since the station opened in late 2011, more than 10 tonnes of abaca has been sold for P520,794 (A\$13,211) and it is

estimated the full benefit from the 300 hectares of abaca will be A\$1 million into the rural areas. Farmers are also replanting abaca at an estimated rate of an additional half to one hectare of abaca each since Cagayan de Oro established the buying station.

Note: *This EOI is provided by the organisation to DFAT, on the understanding that it does not represent solicitation or constitute a request for proposal, nor is it a promise of any future work. It is solely for the purpose of including the organisation's details on DFAT's website on a public register of parties available in the overall market for possible involvement in any future delivery of TOMAK in Timor-Leste.*