

DUE DILIGENCE SERVICES PANEL (DFAT-272)

Category 2: Comprehensive Assessment of Multilateral Organisations

GROUP DEBRIEF – ORGANISATIONS

Preferred Tenderer Assessment

Technical Evaluation

Key technical strengths and weaknesses identified by the tender Evaluation Committee (EC) for the **Successful** Tenderers were as follows:

Strengths:

- Suppliers demonstrated strong organisational capacity with mature systems in place.
- Suppliers possessed good resourcing schedule and surge capacity.
- Suppliers are global companies and have the ability to leverage off existing networks to provide the services required.
- A strong understanding of due diligence policies and processes to meet DFAT’s requirements.
- Demonstrated extensive experience in undertaking due diligence assessments for a range of complex organisations/entities in Australia and overseas (Note: this did not include multilateral partners).

Weaknesses:

- Suppliers lacked experience conducting multilateral organisation assessments, however their skills and similar experience in conducting due diligence assessments for commercial organisations was seen as transferrable and suitable to fulfil DFAT’s requirements.
- Suppliers did not demonstrate how they would source personnel with the thematic skill set required to fulfil DFAT’s requirements.

Technical Assessment Summary

Tenderers’	Highest	Lowest
Final Technical Score	77.00	64.33

Commercial Assessment Summary

Tenderers’	Highest	Lowest
Management Fees (average)	10%	7%
Daily Rates	2,182.00	650.00

Value for Money Assessment Summary

Some suppliers were found technically suitable but not Value for Money due to very high daily rates.

Not Preferred Tenderer Assessment

Technical Evaluation

Key technical strengths and weaknesses identified by the tender Evaluation Committee (EC) for the **Unsuccessful** Tenderers were as follows:

Strengths:

- Suppliers provided a wide range of experience and expertise, some relevant to the services required.
- Suppliers demonstrated sound awareness of DFAT's due diligence policies and procedures.
- Suppliers provided a sound resourcing schedule.

Weaknesses:

- Lack of knowledge and experience in conducting due diligence assessments that would be relevant or transferrable to multilateral partners.
- Lack of understanding of the Due Diligence framework and/or DFAT policies; including application of due diligence assessments in an international development context.
- Suppliers lacked knowledge of what a Multilateral Organisation/Partner or downstream partner is, in the DFAT context.
- Proposals did not sufficiently demonstrate experience in conducting assessments for multilateral organisations, and overall their proposals did not convince the EC that they would be able to effectively conduct these assessments.

Technical Assessment Summary

Tenderers'	Highest	Lowest
Final Technical Score	61.67	38.67

A Commercial Assessment was not conducted for technically unsuitable tenderers.

Note: Proposals that exceeded the page limits specified in the RFT had the excess pages removed; this affected the information that could be evaluated by the Evaluation Committee.

Thank you for your interest in the Due Diligence Services Panel. You are encouraged to submit a tender in response to future requirements for the Australian aid program.