

DUE DILIGENCE SERVICES PANEL (DFAT-272)

Category 1: Comprehensive Assessment of Commercial Partners

GROUP DEBRIEF – ORGANISATIONS

Preferred Tenderer Assessment

Technical Evaluation

Key technical strengths and weaknesses identified by the tender Evaluation Committee (EC) for the **Successful** Tenderers were as follows:

Strengths:

- Suppliers demonstrated strong organisational capacity with mature systems in place.
- Suppliers possess good resourcing schedule and surge capacity.
- Suppliers are global companies and have the ability to leverage off existing networks to provide the services required.
- A strong understanding of due diligence policies and processes to meet DFAT's requirements.
- Demonstrated extensive experience in undertaking due diligence assessments for a range of complex organisations/entities in Australia and overseas.
- Demonstrated a good breadth of experience including in international development with favourable referee reports.

Weaknesses:

- Suppliers did not demonstrate how they would source personnel with the thematic skill set (i.e. child protection etc.) required to fulfil DFAT's requirements.
- Suppliers did not directly address industry standards for preparing quality reports.
- Suppliers did not reference DFAT and more broadly Commonwealth policies as well as legislative requirements to demonstrate how these would be applied to due diligence assessments.

Technical Assessment Summary

Tenderers'	Highest	Lowest
Final Technical Score	90.33	65.67

Commercial Assessment Summary

Tenderers'	Highest	Lowest
Management Fees (average)	10%	7%
Daily Rates	2,182.00	750.00

Value for Money Assessment Summary

Some suppliers were found technically suitable but not Value for Money due to high management fees and/or daily rates.

Not Preferred Tenderer Assessment

Technical Evaluation

Key technical strengths and weaknesses identified by the tender Evaluation Committee (EC) for the **Unsuccessful** Tenderers were as follows:

Strengths:

- Suppliers provided a wide range of experience and expertise, some relevant to the services required.
- Suppliers demonstrated sound awareness of DFAT's due diligence policies and procedures.
- Suppliers provided a sound resourcing schedule.

Weaknesses:

- Varied and overall insufficient experience undertaking due diligence assessments on complex commercial organisations.
- Suppliers did not demonstrate an understanding of the process to deliver due diligence assessments in an international development environment.
- Suppliers lacked an understanding of how DFAT's Due Diligence assessments apply to downstream partners.
- Written references varied in supporting supplier's claims.
- The resourcing schedule did not sufficiently capture the appropriate experience and skills to carry out complex due diligence assessments.
- Proposals did not provide confidence that systems, standards or practice for quality assurance was in place.

Technical Assessment Summary

Tenderers'	Highest	Lowest
Final Technical Score	60	2.67

A Commercial Assessment was not conducted for technically unsuitable tenderers.

Thank you for your interest in the Due Diligence Services Panel. You are encouraged to submit a tender in response to future requirements for the Australian aid program.