OFFICIAL

s 22(1)(a)(ii)

Title: Japan: 61st Joint Business Conference - Deepening Business and Economic

Links

MRN: s 22(1)(a)(ii)
To: Canberra

Cc: RR : ASEAN Posts

From: Tokyo

From File: EDRMS Files:

References: s 22(1)(a)(ii)

Response: Routine, Information Only

Summary

s 33(a)(iii)

The largest ever Australian delegation comprising 250 plus industry, government (state and federal) and academic leaders attended. Energy and resources remained the backbone of economic cooperation. The energy transition would provide new opportunities, particularly in critical minerals and clean energy supply chains. s 33(a)(iii)

From 23 - 25 October, Australian and Japanese business representatives participated in the 61st Australia-Japan Joint Business Conference (JBC) "New Beginnings" held in Nagoya.

- 2. The annual conference co-hosted by the Japan Australia Business Co-operation Committee (JABCC) and Australia Japan Business Co-operation Committee (AJBCC), is the largest and most influential bilateral business event of the year (final program attached). Resources Minister King, South Australia Trade, and Investment Minister Szakacs, the Governors of Victoria (Margaret Gardner) and Western Australian (Chris Dawson) and Senior Officials from DFAT, Treasury, Austrade, and EFA also attended (participant list attached).
- 3. Reflecting the depth and breadth of the Australia-Japan economic relationship, this year's JBC hosted a **record number of 250+ Australian and 300 Japanese delegates** representing a diverse range of sectors, from energy and resources to IT, fintech, venture capital, services and real estate. Japan's private sector turned up in force, including the CEOs of Mitsubishi, Sojitz

OFFICIAL

s 22(1)(a)(ii)

and Sumitomo, Chair of INPEX and senior executives from the remaining major trading houses, as well as key industry players.

4. Minister King's participation and keynote address at the opening ceremony (cable to follow) emphasised **Australia's strong commitment to Japan on energy security, our desire to work together on the energy transition, and opportunities under FMA**, and was well received by delegates. Unable to attend in-person due to election commitments, METI Minister Muto delivered a video message that reiterated similar messages, including the importance of cooperating in the region through the CPTPP, APEC, IPEF and AZEC. Ambassadors read messages from Prime Ministers.

Key themes

5. Energy and resources featured prominently. **Australia would remain an important and reliable partner on traditional energy sources,** but Japanese partners would continue to seek reassurances. Companies appreciated the recent Future Gas Strategy, but continued to raise concerns about policy uncertainty over gas and coal. They also emphasised the role of LNG and diverse technology pathways including CCS/CCUS to reach net zero.

s 33(a)(iii)

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s 22(1)(a)(ii)

s 33(a)(iii)

text ends s 22(1)(a)(ii)

Australia Japan Business Co-operation Committee AJBCC Roadknight Investments (Australia) Pty Ltd Government of South Australia Australian National University Australian National University Kokusai Business Advisory Jameson Boyce Partners Export Finance Australia Maximise Group Pty Ltd **NEX Building Group** MLC Life Insurance ORGANISATION Brunswick Group Lendlease Ashurst AJBCC AJBCC AJBCC AJBCC AJBCC AJBCC KPMG BHP Chair, Japan / Executive Director, Development Partnerships, Global Chair, Japan Practice; Lead Tax Partner Regional Director, Japan and Korea Professor of Law and Regulation Chief Commercial Officer CEO Asia Pacific **Executive Chair** Executive Chair Vice President Vice President Vice President Global CEO Treasurer President Chairman Principal Director Chair Chair CEO Seidler AM Townsend Browning Yates AM Hazelton Andrews Williams Jenkins Bartley Lester Taylor Gauci Opie Grey Dod Veronica Michaela Richard Andrew Debra Peter Doug Paul Peter Sally Ben Rag Tim Bob au AJBCC ADVISORY COUNCIL AJBCC EXECUTIVE 16 S 47F(1) Professor Ms Ms S ž Ž ž ż Σ ż ž ž Ž ž Σ 14 15 17 3 5 9 8 6 10 11 12 13

Whitehaven Coal

Mitsui & Co., Ltd.

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Australia Japan Business
Co-operation Committee
Organisation

Christopher	her	Dawson AC APM	Governor of Western Australia	Government of Western Australia
HE Prof The Hon Margaret	it.	Gardner AC	Governor of Victoria	Government of Victoria
Joe		Szakacs MP	Minister for Trade and Investment	Government of South Australia
Justin		Hayhurst	Australian Ambassador to Japan	Australian Embassy, Tokyo
Annastacia	cia	Palaszczuk	International Ambassador	Smart Energy Council
Andrew		Shearer	Director-General National Intelligence	Office of National Intelligence
Xavier		Simonet	CEO	Austrade
Bran		Black	Chief Executive	Business Council of Australia
Peter		Roberts OAM	Minister and Deputy Head of Mission	Australian Embassy Tokyo
			General Manager, North East Asia, Austrade/ Minister (Commercial)	Australian Embassy Tokyo
CONFERENCE SPEAKERS				
s 33(a)(iii), s 47F(1)				
				Building 4.0 CRC
				Export Finance Australia
				EG Funds Management
				ВНР
				Department of Treasury
				PT Blink Limited
				Nous Group
				Santos Limited
				Chalice Mining Limited
				United States Studies Centre
				Norton Rose Fulbright
				Rio Tinto Commercial Pte Ltd
				PwC Australia
				Rio Tinto Japan Limited
				Baseball Australia

Australia Japan Business Co-operation Committee AJBCC

CN	FIRST NAME	SHRNAME	Trie	OBCANISATION A IBCC
2	TIME I COLL			
46 Ms	Nancy	Gordon	Commissioner General, Osaka Expo	Department of Foreign Affairs and Trade
47 s 33(a)(iii), s 47F(1)	s 47F(1)			Gullivers Sport Travel
48				NSW Rugby & The Waratahs
DELEGATES				
49 s 47F(1)	-		_	Adelaide Consultancy
50				AMCER Consulting
51				Apex Logic
52				Ashurst
53				Ashurst
54				Ashurst
55				Australia and New Zealand Banking Group Limited
56				Australia and New Zealand Banking Group Limited
22				Australia and New Zealand Banking Group Limited (Japan)
28				Australia and New Zealand Banking Group Limited (Japan)
59				Australia and New Zealand Banking Group Límited (Japan)
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63				Australia and New Zealand Banking Group Limited (Japan)
64				Australia and New Zealand Banking Group Limited (Japan)
65				Australia and New Zealand Banking Group Limited (Japan).
99				Australia-Japan Innovation Fund
29				Australian and New Zealand Chamber of Commerce in Japan (ANZCCJ)
68 s 22(1)(a)(ii))		Minister-Counsellor (Economic) & Senior Treasury Representative	Australian Embassy Tokyo
69 Pa			Second Secretary Trade and Economic	Australian Embassy Tokyo
70			Counsellor - Education and Research	Australian Embassy Tokyo
17 of			Advisor, External Engagement	Australian Government
22 04			General Manager	Australian Hydrogen Council

61st Annual Australia-Japan Joint Business Conference: 23-25 October 2024 as at 11 October 2024]

Australia Japan Business Co-operation Committee Department of Foreign Affairs and Trade Department of Foreign Affairs and Trade Commonwealth Bank of Australia Commonwealth Bank of Australia Commonwealth Bank of Australia Commonwealth Bank of Australia Business Council of Australia Export Finance Australia Export Finance Australia **Business Events Perth Business Events Perth** Chalice Mining Limited Chalice Mining Limited Cannatrek Japan KK ORGANISATION Building 4.0 CRC Element Zero Pty BD Welsh & Co Emerge Capital Emerge Capital Clayton Utz Dragoman EG Japan Dataminr Deloitte Buchan CSIRO CSIRO BHP s 33(a)(iii), s 47F(1) s 47F(1) 용 용 용 Page 9 of 104 73 74 81 75 26 11 78 13 80 82 83 84 85 86 87 89 90 91 92 93 46 95 96 6 88

61st Annual Australia-Japan Joint Business Conference: 23-25 October 2024 [as at 11 October 2024]

Australia Japan Business Co-operation Committee

Government of the Northern Territory Government of New South Wales Government of South Australia Government of South Australia Government of South Australia Global Value Partners (GVP) Governance Australia & Asia Gilbert George & Associates Government of Queensland Government of Queensland Government of Queensland Government of Victoria ORGANISATION Fortescue Energy Fujitsu Australia Gilbert + Tobin Gilbert + Tobin EY Australia EY Australia Gadens Fujitsu Senior Trade and Investment Commissioner, North Asia International Director, Research Partnerships, Trade and Investment Queensland Japan Office Acting Chief Executive Officer, Department of Trade, Business and Principal Business Development Manager, Trade and Investment Executive Director, Invest SA, Department of State Development Director - Resources, Fuels and Clean Technologies - Invest SA, Executive Director, Economic Development and International, Department of Premier and Cabinet Operations, Trade and Investment Queensland Japan Office Director, Trade and Investment - Tokyo, Investment NSW Director Investment - Asia & MENA, Invest Victoria Senior Investment Director, Tokyo Office Market Lead North Asia, Invest Victoria Department of State Development Chief of Staff for Minister Szakacs Official Secretary to the Governor Queensland Japan Office Commissioner for Japan Asian Relations FIRST NAME s 22(1)(a)(ii) 101 S 47F(1) 112 102 103 104 105 106 107 108 109 110 116 119 120 Page Page 90124 0125 0125 H 117 118 121 122 113 115 114

Pr 2024

Co-operation

ORGANISATION

AJBCC

2		LIKS! NAME	SURNAME		ORGANISATION AJBCC
126	s 22(1)(a)(ii)			Deputy Director General, Resources and Project Facilitation, Department of Jobs, Tourism, Science and Innovation	Government of Western Australia
127				Official Secretary to the Governor	Government of Western Australia
128				Deputy Director General, Department of Jobs, Tourism, Science and Innovation	Government of Western Australia
129				Director Business Development, Invest and Trade WA Tokyo Office	Government of Western Australia
130	s 47F(1)				Gullivers Sport Travel
131	Mr	Gerhard	Veldsman	CEO Group Operations	Hancock Prospecting
132	s 47F(1)				Hancock Prospecting
133					Herbert Smith Freehills
134					Herbert Smith Freehills
135					Hitachi Australia Pty Ltd
136					Hitachi Australia Pty Ltd
137					Holan Group
138					Holan Group
139					Ideia Partners
140					Industrial Growth Platform, Inc.
					Industrial Growth Platform, Inc.
142	Mr	Joshua	Flannery	СЕО	Innovation Dojo Japan
143	s 47F(1)				Innovative Research Universities
14					Innovative Research Universities
145	_				Iron Road Ltd
146					JERA Australia Pty Ltd
147					Kintsugi
148	Mr	Yukinori	Shitautsubo	сео	Kita-Sanriku Factory Australia
	Mr	Carl	Herse	СЕО	Kohei Consulting
og age	s 47F(1)				Kokusai Business Advisory
151					Kokusai Business Advisory
152					Kokusai Business Advisory
٢					

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Australia Japan Business
Co-operation Committee
ORGANISATION

			KPMG
			Lendlease Australia Pty Limited
			Magnetite Mines
			Magnetite Mines
			Marubeni Australia Limited
			MinterEllison
			Mitsubishi Estate Asia
			Mitsubishi Estate Asia
			National Australia Bank Limited
			National Australia Bank Limited
			New Hope Group
			Norinchukin Australia Pty Limited
			Norinchukin Australia Pty Limited
			North West Shelf Gas
			Norton Rose Fulbright Australia
			Norton Rose Fulbright Canada LLP
			Ohtani & Co, Pty, Ltd.
Yoko	Kosugi	CFO	Pembroke Resources
Gordon	Flake	СЕО	Perth USAsia Centre
s 47F(1)			Planum Partners
Craig	Carmody	СЕО	Port of Newcastle
s 47F(1)			PwC Australia
			PwC Australia
			PwC Australia
			Australia-Japan Innovation Fund
			QIC Limited
			Real Assets Advisory & Finance
			Rio Tinto Japan I imited

Australia Japan Business Co-operation Committee AJBCC ORGANISATION 61st Annual Australia-Japan Joint Business Conference: 23-25 October 2024

CNORMS I I ASSESS	Rio Tinto Japan Limited	Rio Tinto Japan Limited	Rio Tinto Japan Limited	RMIT University	Roy Hill Holdings	Santos Limited	Santos Limited	Shinka Management	Smart Energy Council	Smart Energy Council	Southern Cross Gold Ltd	Southern Cross Gold Ltd	Stanwell Corporation	Sumitomo Mitsui Banking Corporation	SunCable	SunCable	Tanarra Capital Pty Ltd	Tanarra Capital Pty Ltd	The Chamber of Minerals and Energy of Western Australia	Theia Energy Pty Ltd	Thiess	Thomson Geer	Thomson Geer	Tin Alley Ventures	Tin Alley Ventures	TreviPay	Talanta Daniffe Daniman
	s 33(a)(iii), s 47F(1)																										

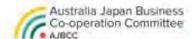
Australia Japan Business Co-operation Committee Daiwa Capital Markets Australia Limited Government of the Northern Territory University of Technology Sydney University of Technology Sydney National Australia Bank Limited University of New South Wales University of South Australia University of South Australia Yokogawa Australia Pty Ltd Marubeni Australia Limited MLC Life Insurance Veracity Worldwide ORGANISATION Whitehaven Coal Woodside Energy Woodside Energy Whitehaven Coal UGL Pty Limited UGL Pty Limited EY Australia EY Australia EX-Fusion Ashurst Yandina Ashurst Deloitte KPMG Xodus CEO Handa Susumu (Steve) FIRST NAME FUTURE LEADERS PROGRAM [as at 11 October 2024] 207 S 47F(1) 225 S 47F(1) 222 S 47F(1) 224 Mr 214 208 500 210 211 212 213 215 216 217 218 219 220 221 223 226 227 228 229 -230 e231 75 233 14 of 104

J Aus	stralia~	Japan Joint	61st Annual Australia-Japan Joint Business Conference: 23-25 October 2024	1	Australia Japan Business
FIR	FIRST NAME	SURNAME	Title	ORGANISATION	• AJBCC
				Norton Rose Fulbright	
				Planum Partners	
				Smart Energy Council	
				University of New South Wales	S
				University of New South Wales	S
AJBCC SECRETARIAT					
		,		AJBCC	

AUSTRALIA-JAPAN PARTNERSHIP ON THE GLOBAL STAGE

THE 61ST ANNUAL AUSTRALIA-JAPAN JOINT BUSINESS CONFERENCE

NAGOYA | 23 - 25 OCTOBER 2024





Wednesday, 23 October 2024

MORNING PROGRAM

Venue: Nagoya Kanko Hotel

Future Leaders Program - Morning Pre-Session (Future Leaders only)

Future Leaders Program - Lunch Pre-Session (by invitation only)

AFTERNOON PROGRAM

2:00pm - 2:30pm Conference Registration Starts

Venue: Nagoya Kanko Hotel | 3F Nago (West)

2:30pm - 4:30pm

Meeting of the Joint Steering Committee (Steering Committee members only, a separate invitation will be sent with details on the agenda and venue for this meeting)

Venue: Nagoya Kanko Hotel

5:00-6:00PM

Australian Delegation Briefing

Venue: Nagoya Kanko Hotel | 2F Akebono (East)

WELCOME RECEPTION*

6:30-8:30PM

Venue: Hilton Nagoya | 5F 'Ohgi'

Standing buffet and networking reception

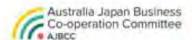
Partners are welcome

^{*} Indicates events that partners can participate in. There will also be a full-day Partners' Program on Thursday, 24 October.

AUSTRALIA-JAPAN PARTNERSHIP ON THE GLOBAL STAGE

THE 61ST ANNUAL AUSTRALIA-JAPAN JOINT BUSINESS CONFERENCE

NAGOYA | 23 - 25 OCTOBER 2024





Thursday, 24 October 2024

MORNING PROGRAM

Venue: Nagoya Kanko Hotel | 3F 'Nago'

8:15am - Registration opens

9:00am - 9:30am Opening Ceremony*

- Opening Remarks by Michiaki Hirose, Chairman, JABCC and Peter Grey, President, AJBCC
- · Messages from the Prime Ministers of Japan and Australia
- Welcome remarks by Guest of Honour, Hideaki Ohmura, Governor of Aichi Prefecture

9:30am - 9:50am

Special Ministerial Addresses

- Yoji Muto, Minister of Economy, Trade and Industry
- The Hon Madeleine King MP, Minister for Resources and Minister for Northern Australia

9:50am - 10:40am

Keynote Speeches

- s 47F(1) President and Director, Chubu Electric Power Co., Inc.
- Author, Economist

10:40am - 10:55am Coffee Break

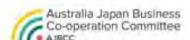
10:55am - 11:45am Keynote Speeches

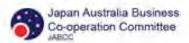
- Seiji Izumisawa, President and CEO, Mitsubishi Heavy Industries, Ltd.
- s 47F(1) AM, Chair of Building 4.0 CRC

^{*} Indicates events that partners can participate in. There will also be a full-day Partners' Program on Thursday, 24 October.

AUSTRALIA-JAPAN PARTNERSHIP ON THE GLOBAL STAGE

THE 61ST ANNUAL AUSTRALIA-JAPAN JOINT BUSINESS CONFERENCE
NAGOYA | 23 - 25 OCTOBER 2024





Thursday, 24 October 2024

LUNCH

11:45am - 1:10pm

Venue: Hilton Nagoya | 5F 'Ohgi' Buffet style, seated (free seating)

AFTERNOON PROGRAM

Venue: Nagoya Kanko Hotel | 3F 'Nago'

1:10pm - 2:25pm

Plenary Session: Economic Partnership between Japan, Australia and South East Asia

Moderator:

• \$ 47F(1) 'rofessor, Graduate School of Public Policy, University of Tokyo

Panelists:

- · Shingo Ueno, President and CEO, Sumitomo Corporation
- s 47F(1) Chief Investment Office, Export Finance Australia
- Chair of the Permanent Committee for Asia Pacific, Indonesian Chamber of Commerce and Industry
- s 47F(1) Executive Vice-President, Philippine Chamber of Commerce and Industry

2:25pm - 3:40pm

Plenary Session: Diversity in Action - Building Business Success through Inclusion

Moderator:

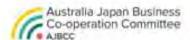
· Michaela Browning, Partner and CEO, Asia Pacific, Brunswick Group

Panelists:

- s 47F(1) Co-Founder and Partner, Trinity Indo-Pacific Partners Pte. Ltd
- s 47F(1)
 Japan Country President, BHP
- Dr Michael Easson AM, Founder, EG Fund Management
- s 47F(1) President, Ochanomizu University

AUSTRALIA-JAPAN PARTNERSHIP ON THE GLOBAL STAGE

THE 61ST ANNUAL AUSTRALIA-JAPAN JOINT BUSINESS CONFERENCE
NAGOYA | 23 - 25 OCTOBER 2024





Thursday, 24 October 2024

AFTERNOON PROGRAM

Venue: Nagoya Kanko Hotel | 3F 'Nago'

3:40pm - 4:00pm Coffee Break

4:00pm - 5:15pm

Plenary Session: Pioneering the Future - Innovation, Technology and Manufacturing

Moderator:

• \$ 47F(1) Executive Officer, General Manager, Chubu Branch, Marubeni Corporation

Panelists:

- s 47F(1) Director of AirMobility Business Development Department,
 SkyDrive Inc
- Mohita Zaheed, First Assistant Secretary, Australian Treasury
- Murray Ellen, Founder and Executive Chairman, PT Blink
- s 47F(1) Vippon Telegraph and Telephone Corporation, Senior Vice President of R&D

5:30pm - Bus transfer to Tokyu Hotel (available only to pre-registered delegates) 5:45pm - Dinner registration opens

CONFERENCE DINNER*

6:30pm - 8:30pm

Venue: Nagoya Tokyu Hotel | 3F 'Versailles' Formal seated dinner (business attire) Partners are welcome

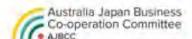
 Remarks by Guest of Honour, Tadashi Shimao, Chairman, Nagoya Chamber of Commerce & Industry

^{*} Indicates events that partners can participate in. There will also be a full-day Partners' Program on Thursday, 24 October.

AUSTRALIA-JAPAN PARTNERSHIP ON THE GLOBAL STAGE

THE 61ST ANNUAL AUSTRALIA-JAPAN JOINT BUSINESS CONFERENCE

NAGOYA | 23 - 25 OCTOBER 2024





Friday, 25 October 2024

MORNING PROGRAM

Venue: Nagoya Kanko Hotel | 3F 'Nago'

9:00am - 10:15am

Plenary Session: Energy Transition - Collaborating Towards Net Zero

Moderator:

• s 47F(1) Chairman, Hydro Tasmania

Panelists:

Masayoshi Fujimoto, Chairman & CEO, Sojitz Corporation

•s 47F(1) Managing Director, Corporate Engagement, MUFG Bank, Ltd.

· Alexander Dorsch, Chief Executive Officer, Chalice Mining Limited

•s 47F(1) Vice President, Marketing, Trading and Shipping, Santos

10:15am - 10:30am Coffee Break

10:30am - 11:45am

Plenary Session: Forging a Resilient Future

Delivered by Future Leaders

Moderator:

• s 47F(1) Manager, Mitsui & Co. (Australia)

Opening: \$\frac{47F(1)}{2}\$ Commercial Manager, Aluminium, Rio Tinto

Research Presentation: \$ 47F(1)
 Director, Japanese Services Group, Deloitte

Closing: 's 47F(1) Senior Manager, Assurance & Japan Service Desk, PwC

Panelists:

• s 47F(1) Senior Economic Adviser, United States Studies Centre

• s 47F(1) Global Head of Sales and Marketing, Rio Tinto

\$ 47F(1) Head of Project Origination (ESG, Decarbonization & Energy Transition),
 Soutz Australia Limited

 Senior Associate, Projects and Construction, Norton Rose Fulbright Australia

11:45am - 12:15pm

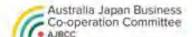
Closing Ceremony and 62nd Joint Business Conference Host City Announcement Remarks by Peter Grey, President, AJBCC and Michiaki Hirose, Chairman, JABCC

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AUSTRALIA-JAPAN PARTNERSHIP ON THE GLOBAL STAGE

THE 61ST ANNUAL AUSTRALIA-JAPAN JOINT BUSINESS CONFERENCE

NAGOYA | 23 - 25 OCTOBER 2024





Friday, 25 October 2024

LUNCH

Venue: Hilton Nagoya | 5F 'Ohgi' Seated lunch (free seating) 12:15pm - 1:15pm

Panel discussion: Building business links through major events and sport

Moderator:

 Ian Williams, AJBCC Vice President and Chair of the Major Events & Sport Advisory Committee

Panelists:

- s 47F(1) Executive Director and Commissioner General of Australia at Osaka Expo Taskforce
- •s 47F(1) General Manager, NSW Positive Rugby Foundation at NSW Rugby and Super Rugby Waratahs
- Glenn Williams, CEO, Baseball Australia
- \$ 47F(1) Chairman & Director, Gullivers Sport Travel
- s 47F(1) Corporate Sports Management Office, Fujitsu Ltd

AFTERNOON PROGRAM

Venue: Nagoya Kanko Hotel 12:15pm - 12:45pm Joint Media Conference (by invitation only)

SITE VISITS

Two optional Site Visits are planned for the afternoon:

Site Visit Option 1:

- · Visit to Minato Acres Energy Center
- · Visit to the Kirin Brewery

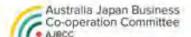
Site Visit Option 2:

- Mitsubishi Heavy Industries Aerospace Systems Tobishima Plant
- Toyota Museum

^{*} Indicates events that partners can participate in. There will also be a full-day Partners' Program on Thursday, 24 October.

PARTNER PROGRAM

NAGOYA | 24 OCTOBER 2024





Exploring Nagoya's Prominent Cultural Attractions: Atsuta Shrine, Nagoya Castle and Noritake Museum

Join Chris Glenn, an Australian tour guide who has resided in Nagoya for 30 years, on a journey to discover Japanese Shinto (Atsuta Shrine), history (Nagoya Castle), and traditional crafts (Noritake Museum).

Meeting Point and Time:

Meet at 9:35 AM at the 1st floor lobby of Nagoya Kanko Hotel.

What to wear:

Comfortable clothing and shoes suitable for walking (as we will be exploring Atsuta Shrine and Nagoya Castle on foot).

Things to keep in mind:

The venue for lunch will be "Kusumura", which features traditional Japanese-style dining (horigotatsu). Please note that you will need to remove your shoes at the restaurant.

Itinerary:

9:40 AM: Depart from Nagoya Kanko Hotel

9:55 AM: Arrive at Atsuta Shrine (50 minutes)

10:45 AM: Depart for Nagoya Castle (20 minutes)

11:05 AM: Arrive at Nagoya Castle (70 minutes)

12:15 PM: Depart for lunch (10 minutes)

12:25 PM: Lunch at Kusumura (Tofu Kaiseki) (60 minutes)

13:25 PM: Depart for Noritake Garden (15 minutes)

13:40 PM: Arrive at Noritake Garden (Craft Center/Museum tour) (50 minutes)

14:30 PM: Pottery painting experience (60 minutes)

15:30 PM: Depart for Nagoya Kanko Hotel and Hilton Nagoya (10 minutes)

15:40 PM: Arrive at Nagoya Kanko Hotel and Hilton Nagoya

From: s 22(1)(a)(ii)

Sent: Wednesday, 23 October 2024 1:45 PM **To:** s 22(1)(a)(ii) ; Marco Salvio

Cc: s 22(1)(a)(ii)

Subject: FYI - Minister King media release [SEC=OFFICIAL]

OFFICIAL

FYI: <u>Visit to Japan to promote resources and investment | Ministers for the Department of Industry, Science and</u>
Resources

Visit to Japan to promote resources and investment

23 October 2024

Minister for Resources and Northern Australia Madeleine King will visit Japan this week to promote resources and energy trade and investment.

The visit will also advance efforts to identify further opportunities to partner with Japan on critical minerals projects under the Future Made in Australia agenda.

Minister King will hold talks with executives from some of Japan's largest companies and will deliver a keynote address in Nagoya to a major Joint Business

Conference, which brings together major Japanese and Australian business leaders.

"Japan is one of Australia's most trusted and valued trading partners and Australia is rock solid in its commitment to remain a reliable and stable source of resources and energy," Minister King said.

"At the same time, the transition to net zero creates new opportunities to deepen ties in critical minerals projects under our \$22.7 billion investment in a Future Made in Australia."

Under the Japan-Australia Critical Minerals Partnership, both countries are committed to delivering on their net-zero targets by building secure supply chains for critical minerals.

The Australia-Japan Joint Business Conference is the formal business connection between Australia and Japan.

Japan's largest companies and trading houses are significant investors in Australia's resources and energy sectors.

Japan is Australia's second largest trading partner with two-way trade worth more than \$120 billion in 2023.

Exports to Japan, including LNG, iron ore and coal, were worth \$90 billion in 2023, while total Japanese investment in Australia was worth \$265 billion in 2023.

This is Minister King's third visit to Japan.

From: s 22(1)(a)(ii)

Sent: Friday, 25 October 2024 6:16 AM

To: s 22(1)(a)(ii) ; Resources and Energy Section

Cc: Marco Salvio; \$ 22(1)(a)(ii)

Subject: For visibility - Minister King Speech - Japan [SEC=OFFICIAL]

OFFICIAL

Thanks,

s 22(1)(a)(ii)

Address to Australia-Japan Joint Business Conference | Ministers for the Department of Industry, Science and Resources On energy security:

Importantly, Australian LNG helps provide power to tens-of-millions of Japanese families and businesses across Japan.

It truly is a remarkable part of our shared story that a country of 26 million people is able to support the energy needs of a country of 124 million, the third largest economy in the world.

Australia understands that Japan depends on reliable, secure and affordable energy imports.

This will continue into the future.

We will not let Japan down.

We will help keep the lights on.

I made this commitment earlier this year in Tokyo.

Our Prime Minister, Anthony Albanese, did the same when he met Japan's new Prime Minister Shigeru Ishiba earlier this month at the ASEAN summit.

On Expo:

Expo 2025 Osaka

The Australian Government is also preparing itself for a spectacular presence at Expo 2025 in Osaka.

The size of our pavilion and the scale of our participation reflects the importance of Japan to Australia.

Australia's pavilion and programming at Expo will highlight a modern, diverse and innovative Australia.

It will encompass renewable energy, critical minerals, space, food and wine, international education and research, health and sport.

I encourage companies here to consider if they would like to partner with the Australian Government at Osaka Expo 2025 and be sponsors of an exciting and monumental event for Japan.

From: \$ 22(1)(a)(ii)

Sent: Friday, 25 October 2024 3:05 PM

Cc: Peter Roberts

Subject: Tokyo Embassy: Weekly Trade & Economic Snapshot [SEC=OFFICIAL]

OFFICIAL

OFFICIAL

Australian Embassy Tokyo

Weekly Trade & Economic Snapshot



Australia-Japan Joint Business Conference held in Nagoya - Record Aussie Buy-In

- The Japan-Australia Business Cooperation Committee (JABCC) held its 61st annual Joint Business Conference in Nagoya on 23-25 October.
- Around 250 Australian businesspeople the biggest delegation ever came to Nagoya to explore
 opportunities with major Japanese business leaders. We are tracking several possible business outcomes –
 watch this space.
- Minister for Resources and Northern Australia Madeleine King delivered the keynote address.
- HOM delivered a message from PM Albanese and Australia's Commissioner-General for the Osaka Expo 2025 spoke to Australian and Japanese businesses on expo opportunities.
- WA Governor Dawson, Victoria Governor Gardner and SA Trade and Investment Minister Szakacs also flew in from Australia to attend.
- Deep in election mode, PM Ishiba gave remarks (delivered by Ambassador Suzuki), referencing his Young Political Leader's Exchange trip to Australia in 1998, while METI Minister Muto Yoji sent a video message.
- Discussions focused on traditional sectors like resources and energy and also financial services, real estate, start-ups and venture capital. There were multiple side-events, including on the energy transition, hydrogen, wine and innovation.
- The Australian government team included representatives from the Australian Embassy in Tokyo, DISR, Treasury FMA front door and EFA.

s 33(a)(iii)

Photos of the Week

Minister King giving keynote remarks



Packed conference discussions



Roundtable with DHOM Peter Roberts, Austrade Senior Trade and Investment Commissioner Elizabeth Cox and Japanese businesspeople



Australia's Commissioner-General for the Osaka Expo 2025 Nancy Gordon with Australia's Expo 2025 team



Minister King with HOM Justin Hayhurst and AJBCC President Peter Grey



Hip-hop dancers from a local school entertain guests at the official dinner



s 22(1)(a)(ii)

From: s 22(1)(a)(ii) @industry.gov.au>

Sent: Thursday, 10 October 2024 9:05 AM

To: s 22(1)(a)(ii)

Subject: Minister King Japan visit // critical minerals background [SEC=OFFICIAL:Sensitive]

Attachments: Minister King To Japan_BackgroundBrief_ForDFAT_241009.docx

OFFICIAL: Sensitive

Hi s 22(1)(a)(ii)

See attached for your records (and probable future use!).

Cheers,

s 22(1)(a)(ii)

Assistant Manager

Rare Earths | Japan, Korea, Southeast Asia and Indo-Pacific

Critical Minerals Office | Minerals & Resources Division Naarm Country, Level 5, 111 Bourke St, Melbourne, Vic, 3000 Department of Industry, Science and Resources

Ps 22(1)(a)(ii) | Ms 22(1)(a)(ii) | Es 22(1)(a)(ii)

@industry.gov.au

industry.gov.au ABN 74 599 608 295

Supporting economic growth and job creation for all Australians | We are collaborative, innovative, respectful and strive for excellence



Acknowledgement of Country

Our department recognises the First Peoples of this nation and their ongoing connection to culture and country. We acknowledge First Nations Peoples as the Traditional Owners, Custodians and Lore Keepers of the world's oldest living culture and pay respects to their Elders past, present and emerging.



OFFICIAL: Sensitive

BACKGROUND BRIEF | CRITICAL MINERALS

What Is It?

- s 33(a)(iii)
 - Australia can be a long-term reliable supplier to Japan of critical minerals essential to modern technologies.
- The Japan-Australia Critical Minerals Partnership was signed by you and then Japan's Vice Minister for International Affairs, Ministry of Economy, Trade and Industry (METI) Hirohide Hirai during a visit to Australia in October 2022.
 - Australia and Japan convene an officials-level Working Group biannually under the Partnership.
- Direct Japanese investment secures many Australian critical minerals projects and numerous Japanese companies have offtake agreements or MOUs with Australian critical minerals providers.
- s 33(a)(iii)

Your visit is

an opportunity to encourage further Japanese investment into Australia's critical minerals industry, with the aim of diversifying supply chains.

- Lynas Rare Earths has received more than \$500 million in debt and equity finance since 2011 to develop the Mt Weld project from Japan Australia Rare Earths (JARE)— a joint venture (JV) between Japan Organization for Metals and Energy Security (JOGMEC) and Sojitz Corporation--in return for 65% of the dysprosium-terbium (DyTb) offtake produced over the life of the mine.
- Ardea Resources recently formed a joint venture (Kalgoorlie Nickel Pty Ltd, KNPL) with Mitsubishi Corporation and Sumitomo Metal Mining to develop its Goongarrie Nickel Hub (Kalgoorlie, WA). The JV will fund a Definitive Feasibility Study for the project. If a successful Final Investment Decision is made, the Japanese consortium will have the right to increase its stake in KNPL to 50%. Sumitomo is providing nickel processing IP as part of its investment.
- o Idemitsu Australia (subsidiary of Idemitsu Kosan) is a major investor in several Australian critical minerals project proponents including:
 - Delta Lithium: 15% share of the company in Western Australia.
 - Critical Minerals Group: cornerstone investor (~32%) in the vanadium and copper-gold focussed company preparing to mine in Queensland.
 - Graphinex: a significant stake in the graphite battery anode company and its Esmeralda Graphite Project in Queensland.
- o Idemitsu has also partnered with Sumitomo Electric Industries and Australian firm Vecco Group to market vanadium-redox flow batteries in Australia using vanadium electrolyte mined and manufactured in North Queensland. Idemitsu has a 14.7% shareholding of Vecco.

- o Iwatani Australia (previously Doral Pty Ltd), subsidiary of Iwatani Corporation has mineral sands operations in south-west WA (Doral) producing ilmenite, leucoxene, rutile and zircon concentrates, and also value-added fused zirconia.
- o On 2 July 2024 Chalice (WA) announced a deal with Mitsubishi Corporation to develop its Gonneville platinum group element-nickel-coppercobalt project, located in Western Australia. A pre-feasibility study is expected to be completed by mid-2025.

Why It Matters s 33(a)(iii)

Recent Developments/Interactions s 33(a)(iii)

• Under the Japan-Australia Critical Minerals Partnership, the officials' level bilateral Critical Minerals Working Group (CMWG) met in May 2024 in Tokyo.

	s 22(1)(a)(ii) Manager, Rare Earths, Critical Minerals Office, DISR +s 22(1)(a)(ii)
SESB1 Clearing Officer	Angela Dinos, a/g General Manager, Critical Minerals Office, DISR +s 22(1)(a)(ii)
Consultation	Department of Foreign Affairs and Trade, Critical Minerals Section

From: "S 22(1)(a)(ii) @dfat.gov.au>
Date: Thursday 24 October 2024 at 1:50:59 pm

To: "s 22(1)(a)(ii) @TREASURY.GOV.AU>, "Peter Roberts"

<Peter.Roberts@dfat.gov.au>

Cc: "Dowdell, Michelle" < <u>Michelle.Dowdell@industry.gov.au</u> >, "Mason, Geoff"

<Geoff.Mason@industry.gov.au>

Subject: Re: Jake Sullivan speech[SEC=OFFICIAL]

OFFICIAL

Hi s 22(1)(a)(ii)

Nikkei journo Rurika Imahashi asked the minister in the interview today, having seen reporting of the Jake Sullivan speech.

Minister King gave a flat response that ESG standards on critical minerals were important and we are working with partners.

For awareness, I'm copying Michelle and Geoff, our Min-Counsellor in Washington.

s 22(1)(a)(ii)

From: "S 22(1)(a)(ii) @TREASURY.GOV.AU>

Date: Thursday 24 October 2024 at 1:16:15 pm

To: "Peter Roberts" < Peter.Roberts@dfat.gov.au>, \$ 22(1)(a)(ii)

@dfat.gov.au>

Subject: Fw: Jake Sullivan speech [SEC=OFFICIAL]

OFFICIAL

Anything I can say about what was discussed?

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From: \$ 22(1)(a)(ii) @TREASURY.GOV.AU>

Sent: Thursday, October 24, 2024 12:44 PM

To: \$ 22(1)(a)(ii) @TREASURY.GOV.AU>; \$ 22(1)(a)(ii)

@TREASURY.GOV.AU>; \$ 22(1)(a)(ii)

@TREASURY.GOV.AU>;\$ 22(1)(a)(ii)
@TREASURY.GOV.AU>;

s 22(1)(a)(ii) TREASURY.GOV.AU>; s 22(1)(a)(ii)

@TREASURY.GOV.AU>; \$ 22(1)(a)(ii)

@TREASURY.GOV.AU>

Subject: Re: Jake Sullivan speech [SEC=OFFICIAL]

OFFICIAL

Thansk^s 22(1)(a)(ii)

s 22(1)(a) have you heard anything about King getting asked about this in Japan?

s 22(1)(a)(ii)

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From: \$ 22(1)(a)(ii) @TREASURY.GOV.AU>

Sent: Wednesday, October 23, 2024 11:40 PM

To: \$ 22(1)(a)(ii) @TREASURY.GOV.AU>; \$ 22(1)(a)(ii)

@TREASURY.GOV.AU>; \$ 22(1)(a)(ii)

s 22(1)(a)(ii) @TREASURY.GOV.AU>; s 22(1)(a)(ii)

@TREASURY.GOV.AU>

Subject: Re: Jake Sullivan speech [SEC=OFFICIAL]

OFFICIAL

s 22(1)(a) ahead of the Treasurer's engagements: apparently Minister King got asked about it today in Japan. I can't find anything reported on it though, so may have been behind closed doors.

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OFFICIAL

OFFICIAL

From: \$ 22(1)(a)(ii) @dfat.gov.au>
Date: Thursday 24 October 2024 at 1:50:52 pm

To: "S 22(1)(a)(ii) @TREASURY.GOV.AU>, "Peter Roberts" < Peter.Roberts@dfat.gov.au>

Cc: "Dowdell, Michelle" < Michelle. Dowdell@industry.gov.au >, \$ 22(1)(a)(ii) @industry.gov.au >

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s 22(1)(a)(ii)

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s 22(1)(a)(ii)

On 24 October, Minister for Resources King was asked to comment on Sullivan's words in Japan and said Australia had been working with the US on finding ways to create a marketplace for critical minerals produced according to high environmental, social and governance standards and reflected in pricing. s 22(1)(a)(ii)

From: \$ 22(1)(a)(ii) dfat.gov.au>
Sent: Friday, October 25, 2024 5:09 PM

 To: \$ 22(1)(a)(ii)
 @dfat.gov.au>; \$ 22(1)(a)(ii)
 @dfat.gov.au>

 Cc: \$ 22(1)(a)(ii)
 @dfat.gov.au>; \$ 22(1)(a)(ii)
 @dfat.gov.au>; Marco Salvio

@dfat.gov.au>

Subject: Media article - Critical Minerals Minister King travel to Japan [SEC=OFFICIAL:Sensitive]

OFFICIAL: Sensitive

Hi CMN team,

For your senate estimates brief, drawing your attention to an article from this morning from Minister King's travel to Japan – interview with Nikkei. Note yellow highlight.

Australia's minerals czar courts Japan in critical minerals push

2024/10/25 09:54 Nikkei English News 653 ワード

RURIKA IMAHASHI and SHAUN TURTON, Nikkei staff writers

NAGOYA, Japan/SYDNEY -- Australia's resource minister said Japan will be a key source of investment and technology for her nation's drive to build supply chains for critical minerals that do not depend on China.

Speaking to Nikkei Asia on the sidelines of the Australia-Japan Joint Business Conference in Nagoya, Madeleine King said the two countries must boost cooperation to compete against China, which dominates the supply of rare earth minerals and the processing of lithium and nickel, crucial metals used to make batteries.

"We want to make more of those things in Australia [and] we want to do that with our friends and partners," King said. "Japan will be at the forefront of that."

She added that Japan's battery-making and advanced manufacturing expertise would be integral to Australia's plans to increase its own involvement in processing critical minerals.

"Working together on the technology will be important [along with] investment and capital," King said.

That comes as Japan's Panasonic Energy this year partnered with Australian public science body CSIRO -- or the Commonwealth Scientific and Industrial Research Organisation -- to develop new nickel laterite processing technologies for lithium-ion batteries.

Meanwhile, trading house Sumitomo Corp. has teamed up with lithium miner Liontown Resources to study building a lithium hydroxide plant in Japan.

Rising geopolitical tensions over the Taiwan Strait and the South China Sea also mean that securing critical minerals needed for defense equipment is increasingly important.

U.S. National Security Adviser Jake Sullivan said on Wednesday that Washington and its allies were making progress on setting up an alternative market for "high-standard" critical minerals to combat China's dominance. That would include minerals produced in an environmentally friendly manner while protecting worker rights.

The initiative is about "making sure we reflect those [environmental, social and governance] standards in pricing," King said. "I've been speaking with [the U.S.] for some time on this idea, and hopefully that is coming to fruition soon."

Australian cooperation with like-minded countries such as Japan, America and Canada would be key to establishing such a marketplace, she continued.

Efforts on this front include an international financing network launched last month, backed by the U.S., to fund China-independent supply chain development.

But China has a tight grip on the supply of critical minerals, thanks in part to its decades of experience in processing them. Historically, drops in rare earth prices have hit non-Chinese companies particularly hard, with U.S.-based Molycorp notably filing for bankruptcy protection in 2015.

Canberra is also in a delicate position given Australia's deep trade ties with China.

"You have to respect the fact that [China] invested in this 20 or 30 years ago, well before we did so, they perhaps saw that technology and their need for it, before Australia did," King said of the Asian nation's critical minerals dominance. "My emphasis is really on making [alternative supply chains] competitive. ... We have important relationships with

China. They're the second-largest economy in the world."

Still, while Chinese investment and technology have been key in building Australia's lithium industry, Canberra tightened scrutiny of critical mineral investments this year. The move is widely viewed as an attempt to curb further Chinese involvement in the sector.

Asked whether Australia's ambitions would be feasible without further Chinese participation, King said, "In any competition, you need to play your own game, so that's what we intend to do."

She pointed to 17 billion Australian dollars (\$11 billion) in tax credits for processing facilities, among other forms of government support.

"We're consulting widely and openly with industry. We need to get it right, and we're going to," she said of the credits, adding that most projects eligible for support are yet to get off the ground.

"They're still going through that investment decision-making process, and even those that have already started will still be eligible for the production tax credit. It'll just be on a different time line."

Assistant Director | Japan Economic & Outreach Section North East Asia Branch | Geostrategy and Partnerships Division Ts 22(1)(a)(ii) | M + s 22(1)(a)(ii)

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Recent Ministerial Comments

25 October Resources Minister in an interview with Nikkei Japan

- **The Critical Minerals Marketplace** is about "making sure we reflect those [environmental, social and governance] standards in pricing."
- "I've been speaking with [the US] for some time on this idea, and hopefully that is coming to fruition soon."
- Australian cooperation with like-minded countries such as Japan, America and Canada would be key to establishing such a marketplace.

s 22(1)(a)(ii)

From: s 22(1)(a)(ii)

Sent: Monday, 28 October 2024 3:35 PM

To: s 22(1)(a)(ii); Warren Hauck; s 22(1)(a)(ii)

s 22(1)(a)(ii)

Cc: s 22(1)(a)(ii)

Subject: Minister King Nikkei interview [SEC=OFFICIAL] **Attachments:** 241026 King Tokyo Nikkei interview.pdf

OFFICIAL

Here is the article reporting Minister King's interview in Tokyo.

Australia's minerals czar courts Japan in critical minerals push

Madeleine King aims to boost cooperation on China-free supply chain



Australian Resource Minister Madeleine King says she wants to tap Japan's manufacturing expertise. (Photo by Naoaki Murayama)

RURIKA IMAHASHI and SHAUN TURTON, Nikkei staff writers

October 25, 2024 09:53 JST

NAGOYA, Japan/SYDNEY -- Australia's resource minister said Japan will be a key source of investment and technology for her nation's drive to build supply chains for critical minerals that do not depend on China.

Speaking to Nikkei Asia on the sidelines of the Australia-Japan Joint Business Conference in Nagoya, Madeleine King said the two countries must boost cooperation to compete against China, which dominates the supply of rare earth minerals and the processing of lithium and nickel, crucial metals used to make batteries.

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s 22(1)(a)(ii)

Director | Critical Minerals Section Energy Diversification & Security Branch | International Economics and Energy Transition Division Department of Foreign Affairs and Trade $\mathbf{M} + \mathbf{S} \ 22(1)(a)(ii)$

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© Brooke Rigney-Lively (2024)

We acknowledge the Traditional Custodians of Country throughout Australia, and their continuing connection to land, waters and community. We pay our respects to all First Nations peoples, their cultures and to their Elders, past, present and emerging.

s 22(1)(a)(ii)

Visit for Australia-Japan Business Cooperation Council	23-24 Oct	Resources Minister	In person	Likely limited opportunity to engage Japanese
Conference				ministers, due to elections.

OFFICIAL

s 22(1)(a)(ii)

Title: Japan: Resources Minister King promoting FMA partnership

MRN: s 22(1)(a)(ii)
To: Canberra

Cc: RR : Aust Economic Posts, Tokyo

From: Tokyo

From File: EDRMS Files:

References: s 22(1)(a)(ii)

Response: Routine, Information Only

Summary

The Minister for Resources, Madeleine King MP, visited Japan to promote partnership on the Future Made in Australia critical minerals agenda and to reaffirm commitment to the Future Gas Strategy. Japan's corporate leaders welcomed the Minister's commitment to the economic relationship and enthusiastically discussed the next generation of Japanese investments they plan with Australia, including in critical minerals mining and processing.

Minister King visited Japan from 22 to 25 October, meeting business leaders in Tokyo and Nagoya, and addressed the 61st Australia-Japan Joint Business Conference (attended by 550 delegates, and the Governor of Aichi Prefecture).

- 2. The Minister reaffirmed Australia's commitment to be a **reliable supplier of energy** and encouraged **partnership on critical minerals**. Minister King had good access to some of Japan's most significant CEOs, reflecting Australia's status as a critical partner on resources and energy investment.
- 3. Japan's corporate leaders appreciated the Minister's effort to travel for the important business conference, despite the fact Japan was preparing for a general election and ministerial meetings were not possible.
- 4. Japanese business leaders welcomed the **Future Gas Strategy** as a demonstration of the Australian Government's commitment to the energy transition of the region. They shared concerns about regulatory and planning uncertainty and investment conditions in Australia, though the overall the message was optimistic about future projects. s 33(a)(iii), s 33(b)
- 5. Carbon capture and storage (CCS) was another key theme of several meetings, including developments in Japan and potential opportunities for further engagement with Australia (including details of current projects).

OFFICIAL

s 22(1)(a)(ii)

- 6. Business leaders saw Minister King as a key counterpart in the Australian system. Her portfolio responsibility for mining, oil & gas, and critical minerals covered the important areas of investment. There were further links through Minister King's responsibility for Northern Australia, with broader Japanese interest in energy transition, industry development and agriculture in the north.
- 7. A topic across meetings was **Japan's 7th Strategic Energy Plan** a plan renewed every three years by the Japanese Government to set the direction for energy policy. The 7th Plan, due to be completed by March 2025 (end of the Japan financial year), would set targets for Japan's 2040 energy mix. s 33(a)(iii), s 33(b)

- 9. The Japan visit by DISR Secretary Quinn in early October (s 22(1)(a)(ii) prepared the ground well for Minister King's engagements. Post can continue the momentum on FMA partnership through Treasury Secretary Kennedy's planned November visit for the Economic Policy Dialogue with Japan.
- 10. Minister King's office, HOM Tokyo, and DISR were consulted on preparation of this cable.

text ends