

**DFAT - DECLASSIFIED**  
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**From:** s 22(1)(a)(ii) @austrade.gov.au>  
**Sent:** Wednesday, 19 April 2017 6:12 PM  
**To:** Chittick, Craig  
**Cc:** s 22(1)(a)(ii)  
**Subject:** RE: Austrade Energy Mission to Vietnam 2017 - update [SEC=UNCLASSIFIED]

Brilliant! I will send you the first day program tomorrow.  
 Many thanks

s 22(1)(a)(ii)

**From:** Chittick, Craig [mailto:Craig.Chittick@dfat.gov.au]  
**Sent:** Wednesday, April 19, 2017 1:44 PM  
**To:** s 22(1)(a)(ii)  
**Cc:**  
**Subject:** RE: Austrade Energy Mission to Vietnam 2017 - update [SEC=UNCLASSIFIED]

UNCLASSIFIED

s 22(1)(a)(ii)

I'd be happy to open the mission. s 22(1)(a)(ii)

Cheers

Craig

**Craig Chittick**  
**Australian Ambassador to Vietnam**  
 Australian Embassy  
 8 Dao Tan Street  
 Ba Dinh District, Hanoi  
 Phone +84-4-3774-0100

Follow me on Twitter: [@AusAmbVN](https://twitter.com/AusAmbVN)

**From:** s 22(1)(a)(ii) @austrade.gov.au]  
**Sent:** Wednesday, 19 April 2017 1:02 PM  
**To:** Chittick, Craig <Craig.Chittick@dfat.gov.au>  
**Cc:** s 22(1)(a)(ii) @dfat.gov.au>; s 22(1)(a)(ii) @dfat.gov.au>; s 22(1)(a)(ii) @dfat.gov.au>  
**Subject:** RE: Austrade Energy Mission to Vietnam 2017 - update [SEC=UNCLASSIFIED]

Hi Craig,  
 s 22(1)(a)(ii)

My email was meant to update you on the progress of the mission and ask about your early availability as we are just in the process of sending out the Mission Participation Kit and program to the 20 Australian Energy delegates so they can book flights etc. As you know, this mission is very complex given its technical nature, the diverse energy sectors represented and the energy priority for Vietnam. The Mission partners include

EVN, MOIT, and Vietnam Energy Association. s 22(1)(a)(ii)

s 22(1)(a)(ii)

Cheers

s 22(1)(a)(ii)

s 22(1)(a)(ii)

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**From:** s 22(1)(a)(ii)

**Sent:** Tuesday, 18 April 2017 7:24:13 PM

**To:** Chittick, Craig

**Cc:** s 22(1)(a)(ii)

**Subject:** FW: Austrade Energy Mission to Vietnam 2017 - update [SEC=UNCLASSIFIED]

Dear Craig,

Below is a brief outline of the Austrade Energy Mission timing, location and Australian delegates.

Would it be possible to hold the Mission networking event (for around 60 people) s 22(1)(a)(ii)

s 22(1)(a)(ii)

Could you also open the Vietnam-Australian Energy Forum on Tuesday 23<sup>rd</sup> May? We expect Vice Minister Hoang Quoc Vuong will represent MOIT. Forum partners include Hunternet, EVN and MOIT.

Thanks

Cheers

s 22(1)(a)(ii)

1. **Energy Mission time/place:** 22-26 May 2017 in Hanoi, Vinh Tan, Ba Ria Vung Tau, Dong Nai, HCMC
2. **Mission delegates:** There are 20 members from 13 registered Australian companies and 2 stakeholders:

*Registered organizations:*

Anglo American (Coal company)

s 22(1)(a)(ii)

McLanahan (Equipment for coal power plant)

s 22(1)(a)(ii)

NSW Dept of Industry (Inward investment in coal projects)

s 22(1)(a)(ii)

Palaris (coal consultant services, coal material handling)

Port of Newcastle (port services)

s 22(1)(a)(ii)

Resolve Coal (inward investment in coal project in Australia)

s 22(1)(a)(ii)

Stakeholders:

- Australia Energy Regulator AER
- Hunternet (Hunter Valley Business Network)

### 3. Mission program activities summary, s 22(1)(a)(ii)

s 22(1)(a)(ii)

Day	Time	Activity
Monday May 22	7.30am	s 22(1)(a)(ii)
	10.00am – 11.30am	
	12.00 noon – 1pm	
	1.30pm – 3.00pm	
	3.30pm – 5.00pm	
	6.00pm	Welcome reception at Ambassador's residence (TBC)
Tuesday May 23	8.30am – 12.00 noon	Australia Vietnam Energy Forum at the Melia Hanoi Hotel
		s 22(1)(a)(ii)
	12.00 noon – 1.00pm	
	1.00pm – 3.00pm	2 streams of roundtable discussion: + Coal and Power + Gas and Clean energy
	3.30pm	s 22(1)(a)(ii)
Wednesday May 24	Full day	
	12.00 – 1.00pm	
	2.30pm	
Thursday May 25	Full day	Site visit to: + Go Gia – Cai Mep coal transshipment area + Long Thuan coal port in Dong Nai Province
	12.00 – 1.00pm	s 22(1)(a)(ii)
	6.30pm-8:30pm	Welcome reception at Consul-General's residence in HCMC (TBC)
Friday May 26	09.00am-12.00pm (TBC)	s 22(1)(a)(ii)

End of program

### 4. Suggested Agenda:

- Welcome by Australian Ambassador to Vietnam (TBC)  
s 22(1)(a)(ii)

- Australian energy supply capability: coal s 22(1)(a)(ii) including invest in Australian coal s 22(1)(a)(ii)  
s 22(1)(a)(ii)
- Australian solutions on coal supply chain by Australian delegates
- s 22(1)(a)(ii)
- s 22(1)(a)(ii)

1:00pm – 3:00pm: Divided into 2 concurrent streams

- Coal and Power Roundtable
- s 22(1)(a)(ii)

**5. Our request to Ambassador/Consul General/DFAT:**

- Welcome reception on 22 May at Ambassador's residence, s 22(1)(a)(ii)  
s 22(1)(a)(ii)
- Opening Speech on Forum on 23 May, we expect MOIT to send Vice Minister Hoang Quoc Vuong to the Forum
- Welcome reception in HCMC on 25 May at CG's Residence with mission delegates and energy customers for around 40 people s 22(1)(a)(ii)

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**From:** s 22(1)(a)(ii) @austrade.gov.au>  
**Sent:** Wednesday, 31 January 2018 7:51 PM  
**To:** s 22(1)(a)(ii) Chittick, Craig  
**Cc:** s 22(1)(a)(ii)  
**Subject:** RE: Points for Meeting with EVN [SEC=UNCLASSIFIED]

Dear Craig s 22(1)(a)(ii)

For EVN Partnership Meeting event tomorrow, s 22(1)(a)(ii)  
 s 22(1)(a)(ii)

- From Austrade perspective, our message is that we continue to support EVN in energy relationship with Australia specifically around coal/LNG/ electricity market operation mechanism and smart solutions in electricity operation and optimization. s 22(1)(a)(ii)  
 s 22(1)(a)(ii)
- 
- 

Regards,

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s 22(1)(a)(ii) | Senior Business Development Manager

International Operations - Vietnam  
 Australian Trade and Investment Commission (Austrade)

Australian Embassy, 8 Dao Tan street, Ba Dinh district, Hanoi, Vietnam

T s 22(1)(a)(ii)  
 s 22(1)(a)(ii) @austrade.gov.au | [www.austrade.gov.au](http://www.austrade.gov.au) | [www.austrade.gov.au/Vietnam](http://www.austrade.gov.au/Vietnam)

Download our new report – "[Why ASEAN and why now?](#)"

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**From:** s 22(1)(a)(ii) @dfat.gov.au]  
**Sent:** Tuesday, January 30, 2018 10:12 PM  
**To:** Chittick, Craig  
**Cc:** s 22(1)(a)(ii)  
**Subject:** Points for Meeting with EVN [SEC=UNCLASSIFIED]

**UNCLASSIFIED**

Hi Craig,

A couple of points that you could draw on when you meet with EVN below. s 22(1)(a)(ii)  
 s 22(1)(a)(ii) may be able to add some further points from AusTrade's perspective.

- Confirm Australia's ongoing commitment to cooperation with Vietnam on energy development.
- s 22(1)(a)(ii)

- 

- Australia has much to offer on energy regulation and standards, smart grid technology, energy efficiency, developing a sustainable energy mix, and clean coal technology.

Regards

s 22(1)(a)(ii)

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Counsellor (Economic and Development Cooperation)  
Australian Embassy Hanoi  
Phone s 22(1)(a)(ii)

s 47C; s 47E(d); s 47G(1)(a)

Page redacted

s 47C; s 47E(d); s 47G(1)(a)

Page redacted



## **AMBASSADOR**

Event Title: Speech at Vietnam Australia Energy  
Roundtable 2018



**Australian Embassy**  
**Vietnam**

Location: Emerald Room, Lotte Hanoi Hotel 54 Lieu Giai, Hanoi

Date: 22 May 2018

Event Time: 8:30am-9:45am

Ambassador's opening remarks: 8:30am – 8:35am

### **Speech:**

**Good Morning Ladies and Gentlemen,**

**I am delighted to be here today to welcome you all to the Vietnam -  
Australia Energy Roundtable 2018.**

**s 22(1)(a)(ii)**

s 22(1)(a)(ii)

Energy is one of the key sectors driving our strong bilateral trade. An example is coal - Vietnam's growth has been so rapid that it has quickly turned from being a net coal exporter, to being a net coal importer. As the second largest thermal coal exporter in the world, Australian coal is helping to fuel this growth, with \$572 million of Australian coal exported to Vietnam last financial year alone.

Our relationship in helping to supply Vietnam's energy growth will likely broaden from coal and into LNG in the years to come. Vietnam has ambitious plans for LNG import development, and Australia stands well positioned to be a part of this industry growth. Australia is rapidly expanding our LNG export capacity through several new projects, some of which have commenced production, and other large scale projects which are under construction and are due to come online over the next few years. This expansion activity will see Australia's LNG export volumes more than triple to around 76 million metric tonnes by 2020.

As well as being a major supplier of energy, Australia has deep experience in policy, technology and innovation to meet an ever-changing energy landscape.

The success of the Australian Government's energy policy framework has been the delivery of Australia's energy needs through competitive and well-regulated markets. Australia's energy regulator is visiting

Vietnam next month as part of the MOU signed with Vietnam's energy regulator in 2017. It is just one of the many partnerships where Vietnam and Australia are working hand in hand to develop institutional frameworks to further trade and investment.

Government, industry and research institutions are also positioning Australia for our energy future, as we work toward the goal of increasing Australia's renewable energy resources within our own national energy mix. Wind and solar continue to grow as a share of Australia's energy supply, easing pressure on our grid and contributing to a cleaner carbon foot print.

Australia is also furthering sustainability through the export of our world leading clean coal technology companies. Coal mining in Australia is an increasingly sophisticated and hi-tech sector. Continuous improvement in mining technology, health, safety and environmental performance, have ensured that Australia is an efficient and reliable producer of quality, low emissions coal. As Vietnam transitions both to cleaner coal and renewable energy solutions, Australian industry stands ready to collaborate and assist.

I would like to thank Vietnam's Ministry of Industry and Trade for their support to Austrade in organising today's energy forum. The forum will provide a great opportunity to share knowledge on Vietnam's energy development needs, Government priorities, and opportunities for industry collaboration.

This forum also creates an opportunity for Vietnamese delegates to explore partnerships with the seven Australian energy businesses with expertise spanning technology and services, infrastructure, engineering, coal, LNG and renewables.

s 22(1)(a)(ii)

s 22(1)(a)(ii)

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Prepared by: s 22(1)(a)(ii)  
Cleared by: s 22(1)(a)(ii)  
Date cleared: 17/05/2018  
Consultation:

**VIETNAM – AUSTRALIA ENERGY ROUNDTABLE 2018**  
22/05/2018, EMERALD ROOM, 6<sup>TH</sup> FLOOR, LOTTE HOTEL, HANOI

**AGENDA**

Start	End	Topics	Speakers	Time
8:00	8:30	Welcome & Registration		30
8:30	8:35	Opening speech	HE Craig Chittick - Australian Ambassador, Australian Embassy Vietnam	5
8:35	8:40	Welcome speech	HE Hoang Quoc Vuong - Vice Minister, Ministry of Industry and Trade	5
8:40	8:45	Photo session with all delegates	All Australian delegates	5
8:45	9:00	Vietnam Power Development Plan; update, challenges and priorities	Mr Phuong Hoang Kim, Director General – Electricity and Renewable Energy Authority, Ministry of Industry and Trade	15
9:00	9:15	Australian energy supply capabilities	Mr Isaac Court, Manager Resources - Austrade	15
<b>SESSION 1: ENERGY SECURITY</b>				
9:15	9:25	Energy demand for power development	Mr Tran Thanh Tung, Deputy Director General, Department of Petroleum and Coal, Ministry of Industry and Trade	10
9:25	9:35	Coal: Future supply opportunities, international coal procurement practice	Ms Christine Evans, Senior Marketing Manager - Adani Mining Pty Ltd	10
9:35	9:45	Critical Infrastructure in O&G, LNG and major energy project delivery	Mr James Clements, Vice President Business Development - Wood PLC	10
9:45	10:15	Morning Tea (Networking)		30
<b>SESSION 2: ENERGY SUPPLY CHAIN</b>				
10:15	10:25	EVN power projects development (Coal, Gas and Renewables)	Vietnam Electricity - EVN	10
10:25	10:35	Comprehensive projects engineering services from project assessment, FS, EPC, operation and maintenance	Mr Sivaramakrishnan Sreedharan, Director, SEA and China, Utilities Group - Advisian	10
10:35	10:45	Extending project life cycle – production optimisation	Mr David Manning, Managing Director – Oilfield Technologies	10
10:45	10:55	Project management, development and operation	Mr Michael Wallace, Director – OGP Group	10
10:55	11:05	Alternate power project developments	Mr Marshall Silver, Managing Director - Geotech International (Australia) Company Pty Ltd	10
11:05	11:15	Distribution Asset Monitoring and Protection	Mr Alan Fancke, Technical Director - RMS Mors Smitt	10
<b>SESSION 3: PANEL DISCUSSION</b>				
11:15	11:50	Challenges in power development: O&G, Coal vs Renewables	Moderator: Daniel Hamer, NOVA Vietnam	45
11:50	12:00	Roundtable Conclusion and next steps	Austrade and EREA	10
12pm	1pm	<b>Networking Lunch (same floor)</b>		



Ministry of Industry and Trade



Australian Government

Australian Trade and Investment Commission





## AMBASSADOR EVENT BRIEF

Event Title: Vietnam Australia Energy Roundtable 2018



**Australian Embassy**  
**Vietnam**

Event/ location: Emerald Room, 6<sup>th</sup> Floor, Lotte Hanoi Hotel, 54 Lieu Giai, Ba Dinh, Hanoi  
Date of event: 22 May 2018

### Event Summary

<b>Date:</b>	22 May 2018
<b>Time:</b>	8:00AM – 9:45am (Ambassador to speak 8:30-8:35 followed by Vice Minister Vuong, MoIT)  s 22(1)(a)(ii)
<b>Greeting:</b>	
<b>Point person:</b>	
<b>PD Team Officer:</b>	
<b>Section Head:</b>	
<b>Consultation:</b>	
<b>Dress Code:</b>	
<b>Audience:</b>	s 22(1)(a)(ii)
<b>Strategic Objective:</b>	<p>To promote Australian capability in the energy sector (coal, s 22(1)(a)(ii) s 22(1)(a)(ii)</p> <p>To provide dialogue between VN Government agencies s 22(1)(a)(ii) s 22(1)(a)(ii) Department of Coal, s 22(1)(a)(ii) s 22(1)(a)(ii)</p>
<b>Target Message:</b>	<p>s 22(1)(a)(ii)</p> <p>Australia is one of the world's largest energy producers and exporters, including in low emissions coal s 22(1)(a)(ii)</p> <p>Australia has complete and advanced solutions for the coal s 22(1)(a)(ii) s 22(1)(a)(ii)</p>

s 22(1)(a)(ii)

### Activity Summary

s 22(1)(a)(ii)

### VIP Participants

- Ministry of Industry and Trade, HE Hoang Quoc Vuong, Vice Minister
- Electricity and Renewable Energy Authority - EREA – Mr Phuong Hoang Kim, Director General, MOIT
- Department of Coal, Oil and Gas, Ms Nguyen Thuy Quynh, Deputy Director General, MOIT
- EVN - Mr Nguyễn Tài Anh, Vice President
- Vietnam Energy Association – Mr Phan Ngo Tong Hung, Vice President

### Australian Embassy Attendees

- Austrade: s 22(1)(a)(ii)
- s 22(1)(a)(ii) DFAT

### Media Expected

- MOIT newspaper
- Embassy Media Release

### Interpretation

- Simultaneous translation

### Public Diplomacy

Branding:	s 22(1)(a)(ii)
Media Release:	
Social Media:	

Photographs:	s 22(1)(a)(ii)
Media Interviews:	
Gifts:	

## Attachments

s 22(1)(a)(ii)

## Background

s 22(1)(a)(ii)

s 22(1)(a)(ii)

Australia's export energy relationship with Vietnam is focussed on coal, s 22(1)(a)(ii)  
s 22(1)(a)(ii)

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Prepared by: s 22(1)(a)(ii)  
Cleared by: s 22(1)(a)(ii)  
Date cleared: 18/05/2018  
Consultation:



**AMBASSADOR**

Event Title: Vietnam Australia Energy Forum 2017



**Australian Embassy**  
**Vietnam**

Location: Ballroom, Melia Hanoi Hotel, 44B Ly Thuong Kiet st, Hanoi

Date: 23 May 2017

Time: 8:30am-10:00am

**Good Morning Ladies and Gentlemen,**

**I am delighted to be here today together with HE Vice Minister - Do Thang Hai (TBA) to welcome you to today's Vietnam - Australia Energy Forum.**

**Vietnam is an important partner to Australia.**

[s 22\(1\)\(a\)\(ii\)](#)

**Our two nations share a number of common interests, including energy development and security.**

**Following the visits to Australia by two Vietnamese Ministerial led energy delegations in 2015 and 2016, today's Energy Forum is organised by the Australian Government and the Vietnam Ministry of Industry and Trade to share knowledge on energy policies, regulatory frameworks, discuss energy projects in Vietnam and showcase Australia's expertise and capability in supplying coal and LNG, developing and operating bulk commodity ports and LNG terminals, power and environmental services.**

**The Forum also creates a unique opportunity for Vietnamese delegates to explore partnerships with the 22 representatives from the Australian energy industry.**

s 22(1)(a)(ii)

Well-functioning energy markets working efficiently in tandem with other key markets such as carbon and financial markets are unarguably best placed to drive business innovation and produce sustainable, reliable and least-cost energy and climate change solutions.

As the world's eighth-largest energy producer and a near neighbour to Asian economies, Australia is well placed to be a leading energy supplier to Asia. This is reflected in the doubling of our energy exports from \$24 billion in 2004–05 to almost \$60 billion in 2015-16, when they accounted for around a third of Australia's total commodity exports.

Over the next two and a half decades, Australia's energy production is

We

are the world's largest coal exporter, accounting for 35% of all exported coal, s 22(1)(a)(ii)

s 22(1)(a)(ii)

Coal mining in Australia is an increasingly sophisticated and hi-tech activity. Continuous improvements in mining technology, health and safety and environmental performance, have ensured that Australia is an efficient and reliable producer of quality, low emissions coal.

s 22(1)(a)(ii)

Government policies, industry investment and funded research is positioning Australia to utilise its substantial renewable energy resources. Wind and solar continue to grow. Wind comprises one-third of renewable generation in Australia. This is increasing the renewable energy contribution to electricity supply and contributing to a lower emission intensity.

However, the shift from coal-fired generators to wind and solar PV generators has implications for security and reliability. This is bringing together the intellectual capital, power industry capability, research and technology that is changing the way the industry operates.

Vietnam and Australia face similar energy challenges, so I hope that with the industry delegates participating in this Forum, there is an opportunity for Australian and Vietnamese organisations to sit down together with the facilitation of both our governments, to discuss possible co-operation on a win-win merit and sustainable development basis for the sector.

s 22(1)(a)(ii)

- End -

s 22(1)(a)(ii)

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Prepared by: s 22(1)(a)(ii)

Cleared by:

Date cleared:

Consultation: