

30th March 2026

FTA Modernisation - General Review of ChAFTA
Regional Trade Agreements Division
Department of Foreign Affairs and Trade
RG Casey Building, John McEwen Crescent
BARTON ACT 0221

Via email: ftamodernisation@dfat.gov.au

RE: General Review of the China-Australia Free Trade Agreement

Dear Sir/Madam

Grain Trade Australia (GTA) welcomes the opportunity to provide a submission to the General Review of the China-Australia Free Trade Agreement (ChAFTA), ten years after its entry into force on 20 December 2015.

1. Executive Summary

In summary:

1. The Australian grain industry is **highly trade exposed**, with approximately 70% of production exported annually;
2. FTAs have delivered **meaningful value**, including tariff reductions and expanded market access;
3. However, **non-tariff measures (NTMs), regulatory opacity, and geopolitical factors** increasingly constrain their effectiveness.
4. To maximise the value of ChAFTA into the future, GTA highlights the need for:
 - a. A **coordinated industry–Government approach** to trade policy and agreement implementation;
 - b. Enhanced mechanisms to **address NTMs**, including improved transparency, technical dialogue, and administrative cooperation;
 - c. Strengthened **Sanitary and Phytosanitary (SPS)** and regulatory frameworks;
 - d. Improved **utilisation and administration** of existing market access arrangements; and
 - e. A clear focus on **modernising ChAFTA** to reflect changes in:
 - i. Supply chains
 - ii. Digital trade systems
 - iii. Sustainability frameworks
 - iv. Agricultural innovation

While ChAFTA has delivered important benefits, experience over the past decade demonstrates that agreements must **function effectively in practice**, including during periods of disruption such as the Barley Anti-Dumping and Countervailing Duties (AD/CVD) dispute in 2019-21.

2. Grain Trade Australia (GTA)

GTA is the leading post-farm gate industry association in the Australian grain sector, representing over 295 member organisations across trading, storage, handling, processing, and logistics.

GTA's core purpose is to **facilitate efficient, transparent, and competitive grain trade**, domestically and internationally. This is achieved through:

- An industry-managed framework including the Australian **Grain Industry Code of Practice**, endorsed by the Department of Agriculture, Fisheries and Forestry (DAFF)
- Dispute Resolution services and supply chain assurance frameworks
- Trade and market access advocacy
- International engagement through the **International Grain Trade Coalition (IGTC)**, where GTA currently holds the Presidency.

GTA's role is directly aligned with the Committee's focus on institutional effectiveness, regulatory efficiency, and productivity-enhancing governance.

A list of [GTA Members](#) is attached.

3. The Grain Industry

The Australian grain sector is one of Australia's largest agricultural industries, exporting over 70 per cent of production in a normal season. In 2025/26, grain production is forecast to total approximately **70.5 million tonnes**, with exports of **48.8 million tonnes**, valued at **\$22.8 billion** (ABARES, 2025).

The grain industry:

- Underpins other key agricultural and manufacturing sectors, including meat, livestock, pork, poultry, brewing, food processing, and aquaculture.
- Is a critical contributor to food security and economic stability in the Asia-Pacific region; and
- Operates in highly competitive, price-taking global markets

As global population growth and rising incomes increase demand for food, productivity growth – rather than expansion of resource use – will be essential. The United Nations Food & Agriculture Organisation (FAO) estimates global food production must increase by **50 per cent by 2050 than it produced in 2012**, (FAO, 2021).¹

Australia's ability to meet this demand competitively depends on **efficient supply chains and conducive policy settings**, not solely on farm-level innovation.

China is the largest export destination for Australian grain. China is a major consumptive market for Australian wheat, barley and sorghum. Since the Barley Anti-Dumping and Countervailing Duties (AD/CVD) dispute in 2019-21, China has re-emerged as the major export destination for Australian barley.

Somewhat ironically, China was Australia's largest destination for wheat exports during the period of the barley AD/CVD case, importing 6.1 mmt in 2021/22 and 7.6 mmt in 2022/23.

Following the resolution of AD/CVD case on barley, exports have resumed strongly:

- **Barley exports to China 2023–24:** [6.1 million tonnes].
- **Barley exports to China 2024–25:** [6.0million tonnes].

Whilst the resumption of trade confirms underlying commercial demand, it also highlights the vulnerability of trade flows to policy and regulatory disruption.

¹ [The State of Food Security and Nutrition in the World 2021](#)

Figure 1- Australian Grain Exports to China

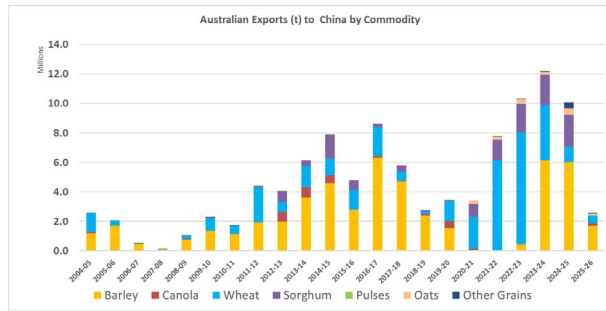


Figure 2 – % of Australian grain exports to China

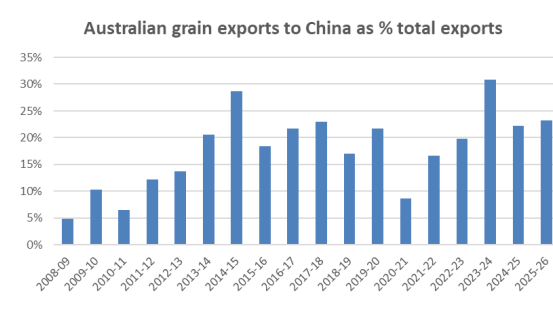


Figure 3 – Percent of Australian grain exports

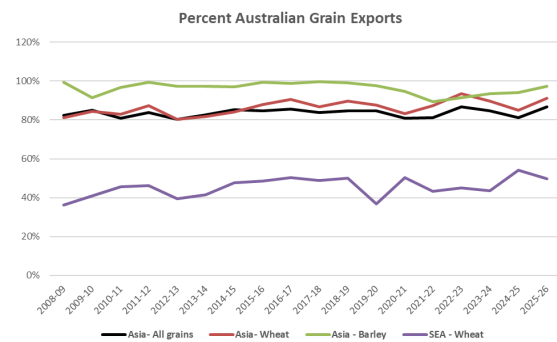


Figure 4- Grain Exports to China (\$A FOB)



The Australian grain industry is export oriented with 70% of Australian grain production exported annually, with the Asian region accounting for over 80% of exports. Global cereal use is projected to increase from approximately **2.8 billion tonnes (average across 2022–2024)** to **around 3.2 billion tonnes by 2034²**, with **Asia accounting for more than half of the growth in demand**. Over the past two decades, **wheat imports by Southeast Asian countries have more than doubled since 2000**. Continued population growth, urbanisation and rising incomes across Asia are expected to further increase demand for grains, supporting **strong ongoing demand for Australian grain exports to 2034 and beyond**. This means investment and efficiency growth across the Australian grain value chain, along with market diversification, will be crucial to maintain a competitive position in both export and domestic markets. This is important to Australia’s economic growth, especially for rural and regional economies.

4.0 Unlocking Opportunities through Bilateral Trade

International agricultural trade operates within both economic and political frameworks. While market forces drive trade flows, importing country policies can significantly influence outcomes by:

- Limiting market access; and
- Increasing transaction costs and commercial risk.

These distortions ultimately impose economic and opportunity costs on producers and consumers.

Trade-distorting non-tariff measures (NTMs) are often difficult for exporters to address on an individual basis. Bilateral trade agreements provide an important framework through which governments and industry can engage in a coordinated manner to manage and mitigate these risks.

GTA supports bilateral trade agreements as practical and necessary trade policy tools. When effectively implemented, such agreements provide a stable framework for trade, improve and secure market access, reduce both tariff and non-tariff barriers, and enhance transparency and predictability.

The effectiveness of any trade agreement is influenced by the regulatory and political environment of the trading partner. Agreements therefore require active management and ongoing technical engagement to ensure they continue to operate as intended.

² OECD-FAO Agricultural Outlook

Governments also have a responsibility to balance trade and security considerations in a manner that minimises disruption to specific sectors of the economy while supporting the broader national interest.

In this context, it remains important for Australia to support multilateral institutions such as the World Trade Organization (WTO) and the International Plant Protection Convention (IPPC), which play a central role in maintaining a rules-based global trading system. Regional forums, including Asia-Pacific Economic Cooperation (APEC) and the Association of Southeast Asian Nations (ASEAN), also contribute to improved dialogue, transparency and trade facilitation.

Bilateral, regional and multilateral approaches should operate in a complementary and mutually reinforcing manner.

5.0 Grain Industry Experience with FTAs

GTA and the Australian grain industry place high importance on effective trade agreements and have a long history of working collaboratively with Government to maximise their value.

GTA supports:

4. A balanced and strategic trade policy framework tailored to the needs of the grain sector.
5. A coordinated industry–Government approach to address trade policy and regulatory actions that distort markets.
6. Both bilateral and multilateral agreements that reinforce a rules-based trading environment.
7. Technical dialogue and agreement-based mechanisms as practical tools to address NTMs and improve trade facilitation.
8. Trade agreements that deliver commercially meaningful market access and support market diversification.
9. Recognition that competitiveness depends not only on trade outcomes but also on supply chain efficiency and productivity.

FTAs are important policy instruments; however, their value ultimately depends on **effective implementation**, consistent adherence by the Parties, ongoing technical engagement, and a broader, whole-of-system approach to competitiveness.

6.0 ChAFTA Performance and Future Priorities

The Australian grain industry operates in a highly competitive, efficient and transparent global commodity market. Free Trade Agreements that align with genuine comparative advantage, supply and demand dynamics can remove trade impediments and support sustainable market development.

GTA supports the intended outcomes of the China-Australia Free Trade Agreement for the grain sector, including:

- Elimination of the 3% tariff on barley;
- Elimination of the 2% tariff on sorghum;
- Elimination of the 7% tariff on pulses; and
- Broader agricultural measures that indirectly strengthen grain demand through increased livestock and meat exports.

However, the imposition of AD/CVD duties on Australian barley demonstrated the limits of tariff liberalisation alone. These measures, imposed purely for political purposes, effectively halted Australia's highest-value grain trade with China and created opportunity for competing origins to establish market share.

Despite full cooperation by the Australian industry during the investigations, the dispute resolution mechanisms within ChAFTA proved of limited practical utility in resolving the issue. This experience underscores the need for trade agreements to function effectively in times of disruption, not only during periods of stability. This case also demonstrated the importance of the WTO and its dispute resolution mechanisms, where Australia commenced proceedings against China in the barley case, assisting in the Parties negotiating an acceptable final resolution.

More broadly, GTA supports a rules-based global trading system, reinforced through agreements such as ChAFTA and supported by the WTO framework. The long-standing malting barley trade with

China—developed over decades through technical engagement and varietal innovation—demonstrates what stable, rules-based trade can achieve.

Looking forward, GTA encourages Government to:

- Promote full and transparent utilisation of import quota arrangements for wheat;
- Seek improved or preferential access where possible; and
- Pursue expanded access for additional commodities, including lupins and faba beans, to support diversification.

Trade agreements must deliver commercially meaningful and reliable access. Ongoing industry–Government coordination remains essential to achieving that outcome.

7.0 Non-tariff Measures

International trade of agricultural products is highly exposed to political and trade machinations. Whilst underlying economic market forces drive trade, the **impact of importing country policies** can influence and distort markets in several ways such as:

- limiting market access opportunities,
- increasing transaction costs and risks (for importers and exporters).

The economic and opportunity costs of these distortions are ultimately borne by producers and consumers.

Foreign government policy and actions such as trade distorting Non-Tariff Measures (NTMs) may present challenges for exporters to address on an individual basis. Joint industry and government initiatives including Free Trade Agreements go some way towards minimising the scale and the impact of distortions caused through trade policy.

GTA supports trade agreements such as ChAFTA that can be effective trade policy tools. However, more generally we believe it is important trade agreements continue to remain in place to:

- provide a framework for trade,
- continue to focus on improving market access,
- reduce the impact of NTMs, and
- foster tariff reductions.

Clearly, the nature of a trading partner’s political and regulatory frameworks has a large bearing on the effectiveness of trade agreements. Free Trade Agreements are important and do assist with furthering trade and reducing some of the risk an exporter is faced with in international trade.

It should be noted that trade policy **must be resourced and be capable** to drive multiple options and not solely focus or rely on FTAs.

GTA believes addressing NTMs that are acting as impediments and barriers to efficient trade must be a priority of current and future trade policy.

While it should be noted that some NTMs serve legitimate purposes (such as protecting human, animal and plant health and the environment), many NTMs can impose trade barriers when applied in a manner that is not consistent with the principle that they should be no more trade-restrictive than necessary to meet a legitimate objective. NTMs have long been used by governments as policy and trade regulatory tools and have the scope to significantly increase the costs and risks of trade and impact on trade opportunities.

GTA has been a strong advocate in seeking to minimise the impact and disruption NTMs have on Australian exporters. Working with industry and the Department of Agriculture, Forestry & Fisheries (DAFF) GTA facilitated the production of several reports on the impact NTMs have on the Australian grain industry. Examples of the NTMs specific to China identified in these reports included zero tolerance for the presence of genetically modified in canola grain and oil shipments, various pest and quarantine issues (such as zero tolerance), restrictive or no chemical residue limits and lack of transparency in sampling and testing methods (and their reporting) on grain imports.

Industry and government must take up the challenge as further work is required in minimising the impact of NTMs in existing and future markets. This requires a joint effort of industry and government working in tandem to address and mitigate the impact of NTMs.

8.0 Trade Facilitation and Further Trade Agreements

Grain exporters seek market diversification as part of their overall marketing strategy. Fundamental to the efficiency of these endeavours is market research, analytical review and trade facilitation activities.

Funding this activity is difficult within organisations due to the long-lead time (to establish a new market) and the inability to solely capture the benefit of these activities. Support and a combined focus from industry organisations, agencies, and government to assist in this process is highly beneficial and desirable.

Since the entry into force of the ChAFTA, both Australia and China have become parties to the Regional Comprehensive Economic Partnership (RCEP).

RCEP introduces regionally harmonised rules of origin, trade facilitation commitments and administrative cooperation mechanisms that now operate alongside ChAFTA. The coexistence of these agreements presents practical opportunities to improve efficiency and utilisation.

In particular, alignment between ChAFTA and RCEP could:

- Harmonise or streamline rules of origin requirements;
- Reduce duplication in certification and documentation processes;
- Improve administrative and customs efficiency;
- Enhance transparency and information sharing;
- Increase utilisation rates of preferential arrangements; and
- Reduce compliance costs for exporters operating across multiple Asian markets.

For bulk commodity exporters such as the grain industry, administrative simplicity and predictability are critical. Where multiple agreements apply, complexity can deter utilisation even when tariff benefits exist.

The General Review provides an opportunity to examine how ChAFTA can be implemented in a manner that complements RCEP, avoids regulatory duplication, and delivers practical commercial outcomes.

9.0 Supply Chain Investment for Competitiveness and Growth

Australia's grain industry relies on more than market access—its long-term success depends on an efficient, competitive supply chain. GTA's strategy, [*Modernising the Grain Supply Chain*](#) outlines how industry and government can work together to boost productivity, reduce costs, and maintain Australia's global competitiveness.

Global competition is intensifying. Processors and consumers are increasingly sourcing grain from cheaper origins and using technology to maximise efficiency, putting pressure on margins at both farm and supply chain levels.

The Australian supply chain is evolving from a historically consolidated model into a dynamic network of on-farm, commercial, and container storage operators, along with new ports and logistical services. This distributed model creates opportunities for growers and businesses to capture more post-farm-gate value—but it also requires guidance, coordination, and pre-competitive cooperation to maintain Australia's strong reputation in global markets.

Trade is essential, but supply chain efficiency is equally critical important to productivity. Government policy that strengthens infrastructure, investment, and innovation across the supply chain will be key to sustaining competitiveness and maximising economic value for the Australian grain industry.

10.0 Conclusion

GTA supports Free Trade Agreements (FTA) such as ChAFTA as practical mechanisms to strengthen trade and economic ties with key partners. Well-designed and effectively implemented FTAs can

deliver meaningful growth in Australian grain exports, expand market opportunities, and reduce global trade distortions.

However, market access is only maximised through active, ongoing collaboration between Government and industry, effective implementation of agreements, and sustained reform of both tariff and non-tariff barriers. Agreements must work in practice, not just on paper.

GTA continues to support engagement under ChAFTA. Experience over the past decade demonstrates that trade relationships require constant attention, technical engagement, and careful management across all levels of government and industry. The agreement has not fully prevented trade disruptions, such as the AD/CVD tariffs on barley, nor resolved a range of SPS issues that remain on the grain industry and DAFF agenda.

The next phase of ChAFTA should focus not only on expanding access, but on ensuring that existing access can be realised consistently and predictably in practice.

The China relationship is significant and unique, presenting both substantial opportunities and material risks. Ensuring **ChAFTA remains commercially effective** requires vigilance, structured cooperation, and sustained industry–government collaboration.

Bilateral and multilateral trade frameworks remain essential tools to enforce rules-based trade, address NTMs, and improve market efficiency. GTA supports continued focus on these mechanisms to diversify market opportunities and strengthen Australian industry.

It is also important to recognise that trade outcomes are closely linked to supply chain performance. Investment in efficient, modern supply chains will be critical to maintaining Australia’s global competitiveness and maximising the economic value of export markets.

GTA appreciates the opportunity to provide this submission and would welcome further engagement as the review progresses.

Yours faithfully,



Pat O'Shannassy
CEO, Grain Trade Australia



Membership List as of 23 March 2026

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		CBH Group	Ben Macnamara	www.cbh.com.au
		GrainCorp Australia	Robert Spurway	www.graincorp.com.au
		3		
	A3	Cargill Australia	Zsolt Kocza	www.cargill.com.au
	1			
	A4	ADM Trading Australia	Darryl Borlase	www.adm.com
		Louis Dreyfus Company	David Johnson	www.ldc.com
	2			
	B1	Arrow Commodities	Dom Vanzella	www.arrowcom.com.au
		Australian Grain Export Pty Ltd	Tim Martin	www.australiangrainexport.com.au
		CHS Broadbent	Steve Broadbent	www.broadbentgrain.com.au
		George Weston Foods	Michael Schmidt	www.gwf.com.au
		Manildra Group	Peter Sloan	www.manildra.com.au
	Riordan Grain Services	Jim Riordan	www.riordangrains.com.au	
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	B2	Centre State Exports	Nick Lange	www.centrestateexports.com.au
		ETG Commodities	Peter McMeekin	www.etgworld.com
		Inghams Enterprise Pty Ltd	Matthew Clarke	www.ingham.com.au
		J K International Pty Ltd	Sandeep Mohan	www.jki.com.au
		Ridley Agriproducts	Reagan Stroud	www.agriproducts.com.au
		Riverina (Australia)	Jon Mulally	www.riverina.com.au
	Wilmar Trading (Australia) Pty Ltd	Matt Albion	www.wilmargavilon.com	
	7			
	B3	Allied Pinnacle	Brett Duczmal	www.alliedmills.com.au
		Brahman Commodities	Michael Aikman	www.brahmancommodities.com.au
		Cofco International Australia	Sarah Pan	www.cofcointernational.com
		Demeter Grains	Barry Mansfield	www.demetergrains.com.au
		K M & W M Kelly & Sons	Matt Kelly	www.kellygrains.com.au
		Quadra Commodities	Robin Cassar	www.quadra.com
		Qube Logistics (SB) Pty Ltd (T/A Qube Agri)	Jeremy Brown	www.qube.com.au
		Robinson Grain Trading	Adam Robinson	www.robinsongrain.com.au
	8			
	C1	Agracom	Joe Hallman	www.agracom.com.au
		Agrisk (Market Check)	Brett Stevenson	www.marketcheck.com.au
		AGT Foods Australia	Michael Brittain	www.agtfoods.com/australia
		Associated Grain T/A Agrocorp Processing Australia	Russell Darbey	www.agrocorp.com.au
		Australian Food & Fibre Processing	Peter Webb	www.australianfoodandfibre.com.au
		Australian Fresh Milk Holdings (AFMH)	Jill Smith	www.afmh.com.au
		BFB Pty Ltd	Shane Bird	www.bfb.com.au
		Blairs Produce Company	Sean Blair	crt.com.au/store/blairs-produce-company/
		Boolah Farms Pty Ltd	Stuart Tighe	www.boolah.com.au
		Castlegate James Australasia Pty Ltd	Kevin O'Brien	www.castlegatejames.com.au
		COPRICE	Kirsty Cutter	www.coprice.com.au
		Darwalla Milling Co Pty Ltd	Gary Heidenreich	www.darwalla.com.au
		DDT Holdings	Rajeev Saraff	www.ddtholdings.com.au
		Deckert Group Pty Ltd	Chris Deckert	www.deckerts.com.au
		Esperance Quality Grains Pty Ltd	Neil Wandel	www.esperancequalitygrains.com
		Fletcher International Exports	Joe Masters	www.fletchint.com.au
		Fodder Link Pty Ltd	Cameron Angel	www.fodderlink.com.au
		Hanlon Enterprises	Chris Coates	www.hanlonenterprises.com.au
		Hay Australia	Nicole Hawker	www.hayaustralia.com.au
		Hazeldenes Chicken Farm	Marcus Dingle	www.hazeldenes.com.au
		IGH Commodities	Brad Bryant	www.igh.net.au
		Inari Australia	Karan Singh	www.inariaustralia.com.au
		Irwin Stockfeeds	Bryan Irwin	www.irwinstockfeeds.com.au
		Itochu Australia Ltd	Nick Poutney	www.itochu.com.au
		JBS Pork Australia Pty Ltd	Andrew Philpotts	www.rivalea.com.au
		Jerilderie Grain Storage & Handling	Tyler Caddy	www.jgsh.com.au
		Laucke Flour Mills Pty Ltd	David Harris	www.laucke.com.au
		Lawson Grains	John Marshall	www.lawsongrains.com
		LPC Trading Pty Ltd	Simon Langfield	www.lpc trading.com.au
		Malteurop Australia Pty Ltd	Eric Fisher	www.malteurop.com/en/australia
		MC Croker	Jason McPherson	www.crokergrain.com.au
		MSM Milling Pty Ltd	Peter MacSmith	www.msmmilling.com.au
		Namoi Cotton Ltd	Nathan Hunter	www.namoicotton.com.au
		Pentarch Agricultural Pty Ltd	Simon Yuncken	https://pentarchagricultural.com.au/
		Premium Grain Handlers Pty Ltd	John Orr	www.pgh.com.au
		Queensland Cotton Corporation	Ashish Govil	www.qcotton.com.au
		Reid Stockfeeds Pty Ltd	Ian Reid	www.reidstockfeeds.com.au
		Rex James Stockfeed	Natasha Davies	www.jamesstockfeed.com.au
		Riverina Oils & Bioenergy	Krissy Campbell	www.riverinaoils.com
		SunPork Farms Feed Mills	Mark Young	www.sunporkgroup.com.au
		Thompson & Redwood Pty Ltd	Stephen Lamond	https://thompsonandredwood.com.au/
		TSS Grain (Tasmanian Stockfeed Services)	Trevor Macleod	www.tasstockfeed.com.au
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		48	
C2	Access Grain Pty Ltd	Wade Humphries	www.accessgrain.com.au
	Adams Australia Pty Ltd	Ian Mack	www.adamsaustralia.com.au
	Aditi UVG	Harshad Kale	www.aditiuvg.com
	Aditya Birla Global Trading (Australia)	Surya Jain	www.abgtrading.com
	Advantage Grain Pty Ltd	Chris Nikolaou	www.advantagegrain.com.au
	Ag Connex Pty Ltd	Geoff Barker	www.agconnex.com.au
	Agmark Commodities	Richard Alcorn	www.agmark.com.au
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	Australian Country Choice Feedlots	Brad Taylor	https://www.accbeef.net.au/
	Australian Grain Storage	Matt Bailey	www.sunrice.com.au
	Australian Growers Direct Pty Ltd	Tyrone Stowers	www.ausgrowersdirect.com.au
	Australian Mungbean Company Pty Ltd	Damien White	www.australianmungbean.com.au
	A W Vater & Co	Kim Vater	www.vater.com.au
	Baker Grain	Richard Baker	www.bakergrain.com.au
	Ballarat Grain	Ashley Haase	
	Boort Grain Co-Operative	Jon Bucknall	www.boortco-op.com.au
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	C & S Trading Pty Ltd	Craig Scholz	www.scholzbh.com.au
	Carpendale Agri Pty Ltd	Andrew Kluck	www.carpendale.com.au
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	CHA Pacific Pty Ltd	Ryan Yang	http://www.chapacific.com.au/
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	Coorow Seeds	Brian Pover	www.coorowseeds.com.au
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	Direct Commodities	Hamish Robertson	www.directcommodities.com.au
	DSL Pacific	Katarina Lindkvist	https://www.dslpacific.com/
	East Coast Stockfeeds	Stuart Dolden	www.ecsf.com.au
	Ellerslie Free Range Farms Pty Ltd	Maria Sue-Tin	www.dahall.com.au
	ETG Processing Pty Ltd T/A Wimpak	Brock Tait	www.wimpak.com.au
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	Export Import Australia	Dhanesh Kumar	www.exportimportaustralia.com.au
	Export Trading Group Australia Pty Ltd	Cassandra Tipler	www.etgworld.com
	Fanmac Logistics Pty Ltd	Chris Fanning	www.fanmacag.com.au
	Feed Central Pty Ltd	Tim Ford	www.feedcentral.com.au
	Findlays Borellan	Neil Findlay	www.findlay.world/about-us
	Frey Commodities Australia	Campbell May	freycommodities.com
	Gold Star International Pty Ltd	Abhishek Kotkar	www.goldstarinternational.com.au
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	Grain Link WA Pty Ltd	Andrew Goyder	www.grainlink.com.au
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	Harrold Pastoral Co	Patrick Harrold	
	Harwood Grains & Stockfeeds	Paul Harwood	www.harwoodgrains.com.au
	Horizon Commodities Pty Ltd	Aaron Jones	www.horizoncommodities.com.au
	Jatlee Australia	Sunil Kumar	www.jatleecorp.com
	JH Grain Pty Ltd	Geoff Zhou	www.jhgrain.com.au
	J W Koek & Company	Brian Algate	07 3341 4548
	Kangaroo Island Pure Grain	Emma Tonkin	www.kipuregrain.com
	KB Agri Services Pty Ltd	Karl Bliss	linkedin.com/in/karl-bliss-916bb679
	Kennett Rural Services Pty Ltd	Andrew Kennett	www.kennetrural.com.au
	Lachlan Commodities Pty Ltd	Tony Cogswell	www.lachlancommodities.com
	Lane Grain Pty Ltd	Garry Lane	linkedin.com/in/gary-lane-82635b88
	Mahonys Transport Services	Luke Mahony	https://www.mahonystransport.com.au
	Mallon AgCommodities	Blake Mallon	mallonag.com.au
	Mandala Trading	Jay Saraff	www.mandalatrading.com.au
	Marina Commodities (Australia)	Palwinder Singh	www.marina.commodities.com
	Max Grains Pty Ltd	Jack Fahy	www.maxgrains.com.au
	Mckenzie Ag Services	Lachlan Mckenzie	www.mckenzieag.com.au
	McNaughts Grain & Fertilizer Pty Ltd	Daniel Mcnaught	www.mcnaughts.com
	Melaluka Trading Pty Ltd	Simon Pritchard	www.melalukatradng.com.au
	Mellco Pty Ltd	Steve Mellington	www.mellco.com.au
	Nandaly Grain Co-Operative	Jon Bucknall	www.nandalyco-op.com.au
	Network Grains Pty Ltd	Craig Dennis	www.networkgrains.com.au
	Norco	Michael Hampton	https://www.norco.com.au/agrisolutions/grain-team.php
	Northbound Trading Pty Ltd T/A WA Lupins	Daniel Marshall	www.walupins.com.au
	Origin Grain Pty Ltd	Marcus Currie	www.origingrain.com
	Outlook Commodities	Dominic Hogan	https://facebook.com/Outlookcommodities
	Pacific Global Sprouts Pty Ltd	Prashant Kewlani	www.pacificglobalsprouts.com
	Parkinson Bros	Rohan Parkinson	linkedin.com/in/rohan-parkinson-a76a761b4
	PB Seeds	Peter Blair	www.pbseeds.com.au

		Pearson's Grain	Darren Pearson	www.pearsonsgroup.com.au
		Peters Commodities	Michael Oxley	www.petcom.com.au
		Pinnacle Grains Pty Ltd	Sonal Vij	www.pinnaclegrains.com.au
		Plum Grove	Rikki Foss	www.plumgrove.com.au
		QS Commodities Pty Ltd	Nick Slipper	www.qscommodities.com
		RP Grain Pty Ltd	Gordon Pulham	randpcarriers.com.au/r-p-grains
		Rural Logic (Aust) Pty Ltd	Michael Wood	www.rurallogic.com.au
		Shannon Bros Bulk Storage Pty Ltd	Clayton Shannon	www.shannonbros.com.au
		Silo Bag Grain (NSW QLD) Pty Ltd	Lesley Kilby	www.silobaggrain.com.au
		Societa Cofica	Dia Ram Sharma	www.societacofica.com.au
		Southern Grain Pty Ltd	Tim Gross	www.southernstockfeeds.com.au
		Southern Grain Storage Pty Ltd	Campbell Brumby	www.southerngrains.com.au
		Spagrimon Australia	Jiger Kotecha	www.spagrimon.com.au
		Standard Commodities Australia Pty Ltd	Elizabeth Bozinoka	www.stancom.com.au
		Sudima Australia	James Garvey	www.sudima.com
		Sun Euro Australia	Tarun Saxena	www.suneuro.com.au
		Tamma Grains Australia Pty Ltd	Kim Packer	www.tammagrains.com.au
		Tasman Agri	Stuart Clarke	https://www.tasmanagri.com.au/
		TRC International	Yohan Goonetilleke	www.trcglobal.com.my
		Trentham Grazing Pty Ltd T/A Godde's Grain & Fertiliser Pty Ltd	Barry Fisher	www.goddesgrainandfertiliser.com.au
		Ulupna Pastoral Co Pty Ltd	Carly-Lee Perkins	www.ulupna.com.au
		Ulusoy Asia Pacific	Muhammet Genc	www.ulusoyflour.com
		Universal Commodity Management	Tim Dean	www.commoditymanagement.com.au
		Ward McKenzie	Greg Howe	www.mckenziefoods.com.au
		Waterfall Australia	Ian Mallon	ian@waterfallaustralia.com.au
		Watsons Bulk	Joel Watson	www.wbl.net.au
		WHG Oceania Pty Ltd	Gesheng Shen	shen@whgoceania.com.au
		Wycheproof Grain Handling	Bayden Durie	www.wychegrain.com.au
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Transport Operator		Crawfords Freightlines Pty Ltd	Phillip Davis	www.crawfordsfreightlines.com.au
		Gehrke Grains & Transport Pty Ltd	Julian Gehrke	www.gehrke.com.au
		Pacific National (NSW) Pty Ltd	Paul Scurrah	www.pacificnational.com.au
		SEAWAY Intermodal Pty Ltd	Bikash Ram	www.seawayintermodal.com.au
			4	
Broker	Medium	Fox Commodities Pty Ltd	Paul Cochrane	www.foxcommodities.com.au
		Grain Brokers Australia	Jeff Winspear	www.grainbrokers.com.au
		Horizon Grain Brokers Pty Ltd	Ash Munro	www.horizongb.com.au
		ICAP Futures (Australia)	Brett Cooper	www.tpicap.com
		Key Agri Services Pty Ltd	Ben Shannon	https://www.keyagri.com.au/
		Pure Grain Network Pty Ltd	Stuart Tighe	www.puregrain.com.au
		Quest Commodities	Jayne Barker	www.questcommodities.com.au
		Rain Agribusiness	Ian Grellman	www.rainag.com.au
		StoneX Financial	Stefan Meyer	www.intlfcstone.com
		Teague Australia Pty Ltd	Tim Teague	www.teague.com.au
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	Sole Operator	A C Grain	Adam Clarke	www.acgrain.com
		Allied Grain Pty Ltd	Angus Wettenthal	www.alliedgrain.com.au
		Cogeser (Australia) Pty Ltd	Robert Luetolf	www.cogeser.com.au
		Farm Tender	Matt Henke	www.farmtender.com.au
		Lotema Pty Ltd	Todd Lees	
		Mallon Commodity Brokering	Ian Mallon	www.mcbrokering.com
		McDonald Pelz Australia	Stuart Richardson	www.mcdonaldpelz.com
		Perkins Commodity Brokers	Craig Perkins	linkedin.com/in/craig-perkins-9a27211a
		Sunrise Commodities	Scott Merson	www.sunrisecommodities.com.au
		Wardi Broking	Sam Ward	www.wardi.com.au
		Woodside Commodities Pty Ltd	Hamish Steele-Park	www.woodcomm.com.au
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Corporate	Large	ASX	Ian Waddell	www.asx.com.au/grainfutures
		Australian Grain Technologies	Tristan Coram	www.agtbreeding.com.au
		Barrett Burston Malting Co.	Dean Ganino	www.bbmalt.com.au
		BoortMalt Asia Pacific Pty Ltd	Simon Robertson	www.boortmalt.com
		CIS Control Union Australia	Ashok Rana	cis-controlunion.com
		Commonwealth Bank of Australia	Tom Morgan	www.commbank.com.au
		NSW Ports (Port Kembla Unit Trust)	Joshua Lawrence	www.nswports.com.au
		Regulator Markets	Angus Knight	www.regulatormarkets.com
		Sanitarium Health Food Company	Nathan Bullock	www.sanitarium.com.au
		Symbio Laboratories	Kristian Just	www.symbiolabs.com.au
			10	
	Medium	AgriFood Technology	Doreen Fernandez	www.agrifood.com.au
		Amspec Australia	Lee Shilvock	www.amspecgroup.com.au
		Australian Superintendence Company (ASC)	Andrew Parry	www.austsupco.com.au
		Clear Grain Exchange	Nathan Cattle	www.cleargrain.com.au
		Foss Pacific	Henry Dong	www.foss.com.au
		HFW Australia	Stephen Thompson	www.hfw.com
		Holding Redlich	Geoff Farnsworth	www.holdingredlich.com
		Intertek	Debbrah Millard	www.intertek.com
		Mars Petcare Australia (T/A Mars Birdcare)	Kurt Sosinski	www.mars.com.au
		Oldendorff Carriers Melbourne	Allen Dewhirst	www.oldendorff.com
		PSC Griffith Goodall Insurance Brokers	Mandy Gladman	www.pscgib.com.au
		SBA Law	Jeremy Rosenthal	www.sbalaw.com
		SGS Australia	Trent Charlton-Maughan	www.au.sgs.com
		T-Ports	Nathan Kent	www.tports.com
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Small	Advance Trading Australia	Andrew Woodhouse	www.advance-trading.com.au
	AgriDigital	Emma Weston	www.agridigital.io
	Ag Scientia	Lloyd George	www.agscientia.com.au
	AgVise (WA) Pty Ltd	Shane Sander	www.agvise.com.au
	Aperture Ag Pty Ltd	Alex Campbell	www.apertureag.com.au
	Basis Commodities	Chris Whitwell	www.basiscommodities.com
	Bendigo & Adelaide Bank Ltd Agribusiness Insights Pro	Rod Baker	www.bendigobank.com.au/business/industries/agribusiness/agriculture-insights/
	BSM Global	Jason Flemming	www.buysellmove.com
	Cloudbreak Grain Marketing	Ed Scamps	www.cloudbreak.com.au
	Cropify	Anna Falkiner	www.cropify.io
	Delta Agribusiness	Michael Parry	www.deltaag.com.au
	E P Integrated Commodities	Tracey Lehmann	epicbrokers.biz
	Farmanco Marketing Pty Ltd	Don McTaggart	www.farmanco.com.au
	FARMARCO Australia Pty Ltd	Rob Imray	www.farmarco.com.au
	Finesse Solutions	Malcolm Finlayson	malcolm@finesse-solutions.com.au
	Flexi Grain Pty Ltd	Jarrold Tonkin	www.flexigrain.com.au
	Futari Grain Technology Services	Leah Petrie	www.futari.com.au
	Goldstar Commodities	Geoff Webb	www.goldstarcommodities.com.au
	Graintec Scientific	Lucas Anstiss	www.graintec.com.au
	Grainx	Judi Morgan	www.grainx.com.au
	Greenoaks Agriculture Pty Ltd	Richard Perkins	www.greenoaksag.com.au
	Harvestcheck Pty Ltd	Stephen Schumacher	www.harvestcheck.com.au
	Hay Plains Grain Storage Pty Ltd	Ron Harris	www.fellowsbulk.com.au/grainstorage
	IKON Commodities	Ole Houe	www.ikoncommodities.com.au
	Indyn	Rob Martin	www.indyn.net
	Lachstock Consulting	Nick Carracher	www.lachstockconsulting.com.au
	MarketAg Pty Ltd	Mark Martin	www.marketag.com.au
	McMullen Consulting	Gerard McMullen	www.mcmullengrainagricultural.com
	National Grower Register	Debbie Newmarch	www.ngr.com.au
	OMIC Australia Pty Ltd	Koji Nakashima	www.omicaustralia.com.au
	Perten Instruments	Raul Ovelar	www.perten.com
	Pinion Advisory	Chris Heinjus	www.pinionadvisory.com
	Planfarm Marketing Pty Ltd	Jerome Critch	www.planfarm.com.au
	Priag Marketing Pty Limited	Kevin Schwager	www.priag.com.au
	Saputo Dairy Australia	Ashley Denishensky	www.saputo.com
	SGA Solutions Pty Ltd	David Hudson	linkedin.com/in/david-hudson-8240b913
	Sizer & Cogill (T/A NQ Bulk)	Chris Sizer	www.sizercogill.com.au
	Ten Tigers	Chris Tonkin	www.tentigers.com.au
	TE Storage & Logistics Pty Ltd	Tom Hage	www.testorage.com.au
	TT Club Mutual Insurance	Rhys Richards	www.ttclub.com
	Wattletree Consulting	Joe Righetti	www.wattletree.net.au
	Windarra Grain Storage	Jessica Russ	https://www.facebook.com/p/Windarra-Grain-Storage-Pty-Ltd-61553819494644/
	ZoomAgri	Nicolas Martelli	https://zoomagri.com/en/home/
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International Affiliate	CIS Commodity Inspection Services	Paul Schweitzer	www.cis-inspections.com
	1		
Industry Association	Grain Growers Limited (GGL)	Shona Gawel	www.graingrowers.com.au
	Grain Industry Association of WA (GIWA)	Peter Nash	www.giwa.org.au
	Grain Producers Australia Ltd (GPA)	Colin Bettles	www.grainproducers.com.au
	NSW Farmers Association	Elen Welch	www.nswfarmers.org.au
	Stock Feed Manufacturers' Council of Australia (SFMCA)	Ellen Buckle	www.sfmca.com.au
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Merchant Association	Grain Industry Association of SA (GIASA)	Marie Cunningham	www.giasa.org.au
	Grain Industry Association of VIC (GIAV)	Georgie van Beek	www.giav.com.au
	Grain NSW	Joanne Ware	www.grainnsw.com.au
	Queensland Agricultural Merchants (QAM)	Rob Imray	www.qam.org.au
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