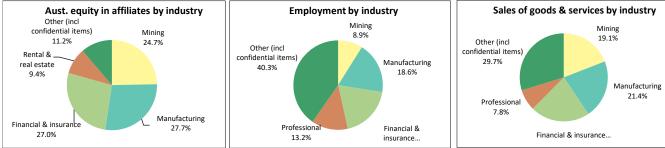


Australian Government Department of Foreign Affairs and Trade Australian Trade and Investment Commission



## Economic activity of Australian affiliates in OECD - 2018-19 (a)

|   |       |         | New     |         | United  | United  |                 |
|---|-------|---------|---------|---------|---------|---------|-----------------|
| Key indicators (2018-19)                      | Unit  | Canada  | Zealand | Mexico  | Kingdom | States  | OECD            |
| Operating affiliates                          | No.   | 180     | 561     | 71      | 608     | 932     | 3,212           |
| Australian equity in affiliates               | A\$m  | 41,712  | 83,061  | 696     | 118,268 | 101,911 | 413,376         |
| Total assets of affiliates                    | A\$m  | 51,979  | 705,562 | 1,132   | 285,422 | 335,231 | 1,524,137       |
| Total liabilities of affiliates               | A\$m  | 29,529  | 645,203 | 650     | 229,628 | 250,200 | 1,254,388       |
| Net assets of affiliates                      | A\$m  | 22,450  | 60,359  | 482     | 55,794  | 85,031  | 269,749         |
| Employment in affiliates                      | 000's | 26      | 66      | 2       | 44      | 62      | 258             |
| Wages and salaries paid by affiliates         | A\$m  | 2,303   | 5,243   | 76      | 4,948   | 7,412   | 25,038          |
| Average wage per employee paid                | A\$   | 88,577  | 79,439  | 38,000  | 112,455 | 119,548 | 97 <i>,</i> 047 |
| Sales of goods and services by affiliates     | A\$m  | 14,851  | 29,713  | 932     | 24,076  | 44,865  | 145,575         |
| Purchases of goods and services by affiliates | A\$m  | 9,059   | 12,541  | 425     | 4,511   | 19,146  | 55,228          |
| Operating profit before tax                   | A\$m  | 657     | 11,367  | 85      | 6,836   | 5,647   | 31,119          |
| Profits returned to the Australian parent     | A\$m  | 209     | 3,674   | 9       | 3,334   | 2,972   | 11,849          |
| Capital expenditure by affiliates             | A\$m  | 2,206   | 1,884   | np      | 2,780   | 2,820   | 14,114          |
| Industry value added (IVA) of affiliates      | A\$m  | 4,557   | 44,974  | 332     | 17,565  | 23,655  | 102,452         |
| IVA per employee                              | A\$   | 175,269 | 681,424 | 166,000 | 399,205 | 381,532 | 397,101         |
| Return on equity (RoE)                        | %     | 2.9     | 18.8    | 17.6    | 12.3    | 6.6     | 11.5            |
|   |       |         |         |         |         |         |                 |



|   |            |               |              |         | Sales of |             |
|---|------------|---------------|--------------|---------|----------|-------------|
| Australian affiliates in OECD                   | Operating  | Aust. equity  |              |         | goods &  | Industry    |
| by industry (2018-19) (a)                       | affiliates | in affiliates | Total assets | Employ. | services | value added |
|   | No.        | A\$m          | A\$m         | 000's   | A\$m     | A\$m        |
| Agriculture, forestry and fishing               | np         | np            | np           | np      | np       | np          |
| Mining  | 240        | 102,073       | 140,039      | 23      | 27,797   | 7,423       |
| Manufacturing                                   | 326        | 114,411       | 49,913       | 48      | 31,217   | 9,120       |
| Electricity, gas, water and waste services      | 101        | 5,750         | 9,518        | 4       | 1,609    | 1,392       |
| Construction                                    | 127        | 17,261        | 13,507       | 12      | 9,765    | 6,239       |
| Wholesale trade                                 | 81         | 460           | 1,162        | 2       | 1,764    | 241         |
| Retail trade                                    | 118        | 4,080         | 8,567        | 15      | 5,223    | 2,833       |
| Accommodation and food services                 | 17         | 40            | 142          | np      | 181      | 99          |
| Transport, postal and warehousing               | 49         | 1,645         | 2,730        | 10      | 2,685    | 2,232       |
| Information media and telecommunications        | 114        | 4,149         | 8,992        | 10      | 5,630    | 2,393       |
| Financial and insurance services                | 838        | 111,477       | 1,188,442    | 49      | 31,844   | 58,345      |
| Rental, hiring and real estate services         | 356        | 38,913        | 73,199       | 16      | 11,412   | 5,756       |
| Professional, scientific and technical services | 216        | 3,635         | 11,175       | 34      | 7,875    | 1,195       |
| Administrative and support services             | 400        | 620           | np           | 2       | np       | 222         |
| Public administration and safety                | -          | -             | -            | -       | -        | -           |
| Education and training                          | np         | np            | -            | np      | np       | np          |
| Health care and social assistance               | 199        | 8,193         | 14,246       | 30      | 7,411    | 4,563       |
| Arts and recreation services                    | 18         | 252           | 644          | 1       | 382      | 156         |
| Other services                                  | np         | np            | np           | np      | np       | np          |
| Confidential items                              | 12         | 417           | 1,861        | 2       | 780      | 243         |

(a) All Australian affiliates with onwership of 50 % or greater.

na = not available np = not published - or 0 = nil or rounded to zero.

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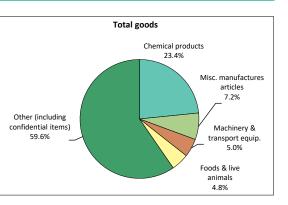
Australian Government Department of Foreign Affairs and Trade Australian Trade and Investment Commission



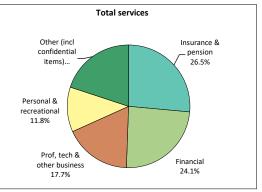
## Economic activity of Australian affiliates in OECD - Sales of goods and services -2018-19 (a)

|   |        |          | % share      |       |          |
|---|--------|----------|--------------|-------|----------|
|   |        |          | Total goods  |       |          |
| Industries (2018-19) - A\$m                     | Goods  | Services | and services | Goods | Services |
| Total Sales                                     | 81,962 | 63,613   | 145,575      | 56.3  | 43.7     |
| Agriculture, forestry and fishing               | np     | np       | np           |       |          |
| Mining  | 27,461 | 336      | 27,797       | 99    | 1.2      |
| Manufacturing                                   | 30,057 | 1,160    | 31,217       | 96    | 3.7      |
| Electricity, gas, water and waste services      | 490    | 1,118    | 1,609        | 30    | 69.5     |
| Construction                                    | 2,779  | 6,985    | 9,765        | 28    | 71.5     |
| Wholesale trade                                 | 1,731  | 32       | 1,764        | 98    | 1.8      |
| Retail trade                                    | 4,216  | 1,006    | 5,223        | 81    | 19.3     |
| Accommodation and food services                 | np     | np       | 181          |       |          |
| Transport, postal and warehousing               | np     | np       | 2,685        |       |          |
| Information media and telecommunications        | 4,281  | 1,349    | 5,630        | 76    | 24.0     |
| Financial and insurance services                | np     | np       | 31,844       |       |          |
| Rental, hiring and real estate services         | 8,875  | 2,537    | 11,412       | 78    | 22.2     |
| Professional, scientific and technical services | np     | np       | 7,875        |       |          |
| Administrative and support services             | np     | np       | np           |       |          |
| Public administration and safety                | -      | -        | -            |       |          |
| Education and training                          | -      | np       | np           |       |          |
| Health care and social assistance               | 1,040  | 6,371    | 7,411        | 14    | 86.0     |
| Arts and recreation services                    | 181    | 202      | 382          | 47    | 52.9     |
| Other services                                  | -      | np       | np           |       |          |
| Confidential items                              | 851    | 42,517   | 780          |       |          |

| (2018-19) (a)                        | Total Sales | Share |
|--------------------------------------|-------------|-------|
|                                      | A\$m        | %_    |
| Total goods                          | 81,962      | 100.0 |
| Foods and live animals               | 3,929       | 4.8   |
| Beverages and tobacco                | 1,866       | 2.3   |
| Crude materials                      | np          |       |
| Minerals fuels                       | 239         | 0.3   |
| Animals and vegetables oils and fats | np          |       |
| Chemical and related products        | 19,171      | 23.4  |
| Manufactured goods                   | 3,406       | 4.2   |
| Machinery and transport equipment    | 4,092       | 5.0   |
| Miscellaneous manufactures articles  | 5,919       | 7.2   |
| Other (including confidential items) | 43,340      | 52.9  |



| Total services                                    | 63,613 | 100.0 |
|---|--------|-------|
| Transport   | 3,840  | 6.0   |
| Travel  | 137    | 0.2   |
| Construction                                      | 7,188  | 11.3  |
| Insurance and pension                             | 16,831 | 26.5  |
| Financial   | 15,339 | 24.1  |
| Charges for the use of intellectual property      | np     |       |
| Telecom., computer and information                | 1,163  | 1.8   |
| Professional, technical & other business services | 11,251 | 17.7  |
| Personal cultural and recreational                | 7,508  | 11.8  |
| Government goods and services                     | 0      | 0.0   |
| Other (including confidential items)              | 356    | 0.6   |



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