

Ms. Elisabeth Bowes
Chief Negotiator, Australia-UK FTA
First Assistant Secretary
Regional Trade Agreements Division
Department of Foreign Affairs and Trade
RG Casey Building, John McEwen Crescent
Barton ACT 0221

29 July 2020

Dear Ms. Elisabeth Bowes,

On behalf of Herbalife Nutrition Australia & New Zealand, we are pleased to hear that Australia and the United Kingdom (UK) are entering negotiations on a free trade agreement (FTA), which we strongly believe would be a boon to the economies and citizens of both countries.

Herbalife Nutrition is a global nutrition company providing food products and health supplements focused on well-being for citizens in 94 markets around the world. The Company has been on a mission for nutrition – changing people's lives with great nutrition products & programs – globally since 1980, and in Australia since 1983. Together with our Herbalife Nutrition independent distributors, we are committed to providing solutions to the worldwide problems of poor nutrition and obesity, an aging population and skyrocketing public healthcare costs, while supporting the rise in entrepreneurs of all ages. Herbalife Nutrition offers high-quality, science-backed products, most of which are produced in Company-operated facilities; one-on-one coaching with a Herbalife Nutrition independent distributor; and a supportive community approach that inspires customers to embrace a healthier, more active lifestyle. Herbalife Nutrition's targeted nutrition, weight-management, energy and fitness, and personal care products are available exclusively to and through dedicated Herbalife Nutrition distributors in 94 countries, in addition to employing nearly 10,000 employees worldwide.

Although Herbalife Nutrition Australia & New Zealand imports the vast majority of our products from the United States, we would like the opportunity to implement an FTA between Australia and the UK - and ultimately the European Union - as we may look for sourcing of products for Australian consumers in these markets.

Aside from providing the economies of Australia and the UK opportunities for freer movement of goods and services, completion of the Australia-UK FTA would certainly be advantageous to the Australian economy. Currently, Herbalife Nutrition is sourcing raw materials from New Zealand into our worldwide product supply chain, resulting in gains for New Zealand's dairy industry. Currently, we are looking at ways in which we can provide raw materials to our global supply chain from Australia. With the finalization of the Australia-UK FTA, we will see an even greater impetus in sourcing raw materials from Australia for use in our global supply chain.

In closing, on behalf of Herbalife Nutrition Australia & New Zealand, we lend our full-fledged support and encouragement for completion of the Australia-UK FTA.

Sincerely,



John Hellmann | Vice President | Government Affairs | Asia Pacific
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