



"Adam Smith"
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UNCLASSIFIED

To <india.ftastudy@dfat.gov.au>

cc

bcc

Subject Australia-India FTA [SEC=UNCLASSIFIED]

Dear Ms. Robertson,

I recently read the Austrade Export Update e-newsletter regarding the possibility of an FTA between Australia and India.

BTB currently export our windshield removal tools to India and our customer is currently paying approx 50% on our products, forcing us to provide extra-ordinary discounts on sales to them to enable a reasonable end-user price for India for our products.

Any initiative to reduce these tariffs will certainly be welcome, enabling us to bring our pricing to India more in line with pricing to other countries.

I trust we will be advised via Austrade on any updates.

For further information on the BTB tool and toolkits and the complete range of BTB products, visit www.btbtools.com

Regards,

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"ONE TOOL, ALL GLASS, ANY VEHICLE, EVERY TIME!"

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