

Dear Mohamed

My Australian company, Australia Medical Services, has a developing relationship with RS Pondok Indah in Jakarta where we will launch a new medical service, Reach100, next March ([www.reach100.com.au](http://www.reach100.com.au)). We are also looking at a range of health tourism businesses in Indonesia, and especially Bali.

A major opportunity for Bali is to tap into the thousands of Indonesians, Australians and other nationalities that travel to other parts of Asia for cosmetic surgery/holidays. Along with my business partners, who include 2 of Australia's leading cosmetic surgeons, I have been exploring establishing such a business in Bali.

A major non-tariff barrier appears to be restrictions on foreign surgeons operating in Indonesia, other than as consultants. With such services in high demand, this is an opportunity for Indonesia and Australia to tap into one of the fastest growing global industries - health tourism.

Are you aware of any moves to change the current restrictions on foreign surgeons operating in Indonesia? If so, I would welcome any advice you may have.

Kind regards

Phill Hudson  
Partner  
Hudson Howells  
Level 8, 13 Grenfell Street  
Adelaide, South Australia, 5000

tel: +618 82127122  
mob: 0418843455 (+618 418843455)  
fax: +618 82127144  
email: [phill@hudsonhowells.com](mailto:phill@hudsonhowells.com)  
web: [www.hudsonhowells.com](http://www.hudsonhowells.com)

----- Original Message -----

**From:** Noor, Mohamed  
**To:** president@aibc.com.au  
**Cc:** Phillip Hudson ; secretariat@aibc.com.au ; Sam Hardjono  
**Sent:** Monday, October 08, 2007 9:02 AM  
**Subject:** RE: Contact list [SEC=IN-CONFIDENCE]

Thanks Blaine

It was also my pleasure to have met you in Adelaide.

I am looking forward to any useful information that you can send to me regarding business relationships of your organisation with Indonesia and any information on trade barriers such as tariffs and non-tariff barriers.

Thank you.