

## **India Australia FTA Submission**

**We have been involved in the India – Australia Market for 12 years.**

**We specialize in the trade between the 2 countries while most others in the freight market have targeted China.**

**For importers and exporters the logistics between the 2 countries can be complicated. For example – no direct shipping services and responses from India are not always prompt as they also have their eye on the rest of the Global Market.**

**The logistical difficulties that importers and exporters have created the opportunity for a quality freight forwarding service – we provide this!!!**

**Obviously we have excellent knowledge regarding logistics between the 2 countries. We also advise many companies on issues relating to documentation, duties, tariffs, quarantine and other trade related topics.**

**There are obvious benefits to be gained by free trade between the 2 countries.**

**This would have to be looked at in the context of not damaging the commercial interests and welfare of certain people and businesses in India and Australia such as primary producers and manufacturers.**

**We are very interested in the proposed FTA and are available to participate in future studies and reviews.**

**Austral-Asia Freight Pty. Ltd.**