

Australian Trade Commission (Austrade)

Agency Resources and Planned Performance

AUSTRALIAN TRADE COMMISSION (AUSTRADE)

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AUSTRALIAN TRADE COMMISSION (AUSTRADE)

Section 1: Agency Overview and Resources

1.1 STRATEGIC DIRECTION STATEMENT

The Australian Trade Commission (Austrade) is the Australian Government's international trade, education and investment promotion agency. It is a vital component in the promotion of the Government's 'open for business' message internationally. It also has responsibility for tourism policy and research where the Government's focus is on international tourism. Austrade operates as a statutory authority within the Foreign Affairs and Trade portfolio.

Austrade's outcomes are:

- Contribute to Australia's economic prosperity by promoting Australia's export and other international economic interests through the provision of information, advice and services to business, associations, institutions and government; and
- The protection and welfare of Australians abroad through timely and responsive consular and passport services in specific locations overseas.

Austrade contributes to Australia's economic prosperity by helping Australian businesses, education institutions, associations, and governments as they develop international markets, win productive foreign investment, promote international education, and strengthen the Australian tourism industry.

In a challenging international trading environment, Austrade will provide practical support to businesses and institutions in markets around the world. Drawing on its commercial knowledge, its international network, and its relationships and connections with international customers, investors and decision makers, Austrade will identify valuable trade and other international business opportunities for Australian businesses and institutions.

A critical component will be Austrade taking the lead role with regard to international trade and business missions led by ministers and the Prime Minister, including by encouraging participation by Australian companies, institutions and business associations.

It will also provide information on market conditions and emerging export opportunities, and local culture and regulations, along with targeted, firm-specific advice and services. Austrade's unique perspective gained from its international market presence and its firm-level, commercial knowledge will also inform its policy advice to Government on both tourism and economic matters more generally.

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For Australian businesses and institutions, Austrade's activities provide the most value in markets where language and business culture can be a barrier, where there is less openness of regulatory frameworks and transparency of business processes, where there are difficulties accessing distribution channels and commercial connections, and where the value of Austrade's status as a government agency is highest. Austrade's network of offices across 48 markets is therefore weighted towards Asian and other growth and emerging markets that have high potential. Austrade's activities in those markets will continue to have a strong focus on international trade and education opportunities which align with the comparative advantage of Australian businesses and where there is a clear role for government. Austrade also promotes direct foreign investment into Australia from select Asian markets.

In established markets, such as North America and Europe, Austrade's predominant focus is on inward investment and education services, while making greater use of partners, referrals and online information and services to support Australian businesses trade development activities. Attracting productive foreign direct investment will become a higher priority for Austrade this year. Working in partnership with state and territory governments, Austrade's focus on attracting and facilitating productive direct foreign investment will be aligned with the agreed government priorities of food and agribusiness, resources and energy, economic infrastructure, tourism infrastructure, and advanced manufacturing, services and technologies.

Austrade, through its trade promotion and investment attraction activities contributes to economic diplomacy, which is at the core of the Australian Government's international engagement, delivering greater prosperity for Australia. In international markets, this work will be closely coordinated with that of the Department of Foreign Affairs and Trade and other portfolio agencies, including through the development of complementary country and market plans.

Within Australia, Austrade operates in 11 locations. Its reach is extended through the TradeStart network managed in partnership with state, territory and local governments and industry bodies in multiple locations in metropolitan and regional Australia. TradeStart offices deliver the trade and education services of Austrade.

Austrade also engages with Australian Government partners, state and territory governments and industry to implement the national long-term tourism strategy, *Tourism 2020*, and provides informed policy advice to Government. The Government has identified tourism as one of Australia's key economic strengths also listing it among five National Investment Priorities. Tourism is a significant industry for Australia's prosperity, accounting for approximately 10 per cent of Australia's export earnings. However, the global market is not only very competitive, but is sensitive to economic conditions. Austrade works on projects, programmes and research under *Tourism 2020*, to strengthen Australia's tourism industry and help grow Australia's tourism market share. The China Approved Destination Status (ADS) Scheme provides tour quality monitoring arrangements that underpin the Chinese inbound tourism

market. With inbound tourism from Asia and particularly China expected to grow significantly over the 2013-20 period, the Government has provided new funding of \$10 million to extend the China ADS Scheme for a further four years from 2014-15.

Austrade administers five grants schemes on behalf of the Australian Government:

- The Export Market Development Grants (EMDG) Scheme assists small and medium-sized Australian businesses meet the challenges associated with undertaking promotion in export markets and achieving international business growth.
- The Asian Business Engagement Plan (ABE) assists member-based Australian business organisations and, through them, small and medium-sized Australian enterprises, to harness commercial opportunities in the Asian region.
- The T-QUAL grants scheme provides competitive merit based grants for innovative projects to stimulate sustainable economic growth in the Australian tourism industry. The 2013 round, announced on 26 July 2013, was the final funding round for the programme with all existing projects due to be completed by June 2015.
- The Tourism Industry Regional Development Fund (TIRF) programme provides competitive grants for innovative projects which improve the quality of accommodation and attractions in regional areas. There will be no further TIRF grant rounds with existing projects due to be completed by June 2015.
- The Demand Driver Infrastructure Programme which, in line with the Government's policy priorities for tourism, will use uncommitted funds allocated to the TIRF grants programme. This new programme will be developed to deliver demand-driver infrastructure for the tourism industry through the states and territories.

Austrade also continues to deliver timely consular and passport services to Australians in 16 locations overseas. This accounts for approximately 16 per cent of the Australian Government's overseas consular presence, and represents a significant commitment of Austrade's resources.

To support the delivery of Austrade's outcomes, Austrade remains focused on developing staff capabilities and language skills to align with the delivery of its stated objectives and activities.

The additional budget savings to be delivered by Austrade in 2014-15, as part of whole of Government savings requirements, will be made within this overall strategic context.

1.2 AGENCY RESOURCE STATEMENT

Table 1.1 shows the total resources from all sources. The table summarises how resources will be applied by outcome and by administered and departmental classification.

Table 1.1: Austrade Resource Statement — Budget Estimates for 2014-15 as at Budget May 2014

	Estimate of prior year amounts available in 2014-15 \$'000	+	Proposed at Budget 2014-15 \$'000	=	Total estimate 2014-15 \$'000	Actual available appropriation 2013-14 \$'000
Ordinary annual services ¹						
Departmental appropriation						
Prior year departmental appropriation	51,004	⁴	-		51,004	50,652
Departmental appropriation ²	-		198,267		198,267	183,027
s31 Relevant agency receipts ³	-		19,842		19,842	21,842
Total	51,004		218,109		269,113	255,521
Administered expenses						
Outcome ⁵	-		139,400		139,400	139,400
Total	-		139,400		139,400	139,400
Total ordinary annual services	A 51,004		357,509		408,513	394,921
Other services						
Departmental non-operating						
Equity injections	-		1,500		1,500	-
Total	-		1,500		1,500	-
Total other services	B -		1,500		1,500	-
Total available annual appropriations	51,004		359,009		410,013	394,921
Total net resourcing for Austrade	51,004		359,009		410,013	394,921

¹ Appropriation Bill (No.1&2) 2014-15.

² Includes an amount of \$15.8m in 2014-15 for the Departmental Capital Budget (refer to table 3.2.5 for further details). For accounting purposes this amount has been designated as 'contributions by owners'.

³ s31 Relevant Agency receipts — estimate.

⁴ Estimated adjusted balance carried from previous year to Annual Appropriations.

⁵ Administered appropriation relating to Tourism Grants programmes are reflected in the Department of Foreign Affairs and Trade Resource Statement.

Reader note: All figures are GST exclusive.

1.3 BUDGET MEASURES

Budget measures in Part 1 relating to Austrade are detailed in Budget Paper No. 2 and are summarised below.

Table 1.2: Agency 2014-15 Budget measures

Part 1: Measures announced since the 2013-14 MYEFO

	Program	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
Expense measures						
International Tourism – China Approved Destination Status Scheme	1.1					
Administered expenses		-	(2,300)	(2,600)	(2,600)	(2,600)
Departmental expenses		-	2,300	2,600	2,600	2,600
Total		-	-	-	-	-
International Tourism - Australia Week in China	1.1					
Departmental expenses		-	200	1,800	-	-
Total		-	200	1,800	-	-
International Tourism - Demand Driver Infrastructure	1.1					
Administered expenses ¹		-	(11,029)	(9,985)	(9,985)	(9,985)
Departmental expenses		-	-	(690)	(690)	(690)
Total		-	(11,029)	(10,675)	(10,675)	(10,675)
Efficiency Dividend – a further temporary increase of 0.25 per cent	1.1					
Departmental expenses		-	(461)	(932)	(1,376)	(1,391)
Total		-	(461)	(932)	(1,376)	(1,391)
Total expense measures						
Administered ²		-	(13,329)	(12,585)	(12,585)	(12,585)
Departmental		-	2,039	2,778	534	519
Total		-	(11,290)	(9,807)	(12,051)	(12,066)

¹ Grant funding is reflected in Department of Treasury under the national partnership estimates – SPP 666.

² Administered appropriations from the former Department of Resources, Energy and Tourism were transferred to Foreign Affairs and trade Portfolio as a result of the Administrative Arrangement Orders of 3 October 2013 and were not shown in previous portfolio statements. Net impact on Austrade's administered appropriation is \$0.

Table continued on the following page.

Part 1: Measures announced since the 2013-14 MYEFO (continued)

	Program	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
Capital measures						
Efficiency Dividend – a further temporary increase of 0.25 per cent	1.1					
Departmental capital		-	(37)	(73)	(111)	(111)
Total		-	(37)	(73)	(111)	(111)
Total capital measures						
Departmental		-	(37)	(73)	(111)	(111)
Total		-	(37)	(73)	(111)	(111)

Prepared on a Government Finance Statistics (fiscal) basis.

Table 1.3 Changes to the Outcome and Programme Structures since the Last Portfolio Statement

Outcome Changes

New Outcome 1	<i>Contribute to Australia's economic prosperity by promoting Australia's export and other international economic interests through the provision of information, advice and services to business, associations, institutions and government.</i>
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Change Description:

New outcome, created for Budget 2014-15, supersedes the old Outcome 1.

Old Statement:

Advance Australia's trade, investment and education promotion interests through information, advice and services to business, the education sector and governments.

Programme Changes

Programme No.	Programme Title	Change Description
1.1	Promotion of Australia's export and other international economic interests	PBS programme name change to incorporate the transfer of Tourism division to Austrade.
1.2	Programmes to promote Australia's export and other international economic interests	PBS programme name change to consolidate administered programmes.

Section 2: Outcomes and planned performance

2.1 OUTCOMES AND PERFORMANCE INFORMATION

Government outcomes are the intended results, impacts or consequences of actions by the Government on the Australian community. Commonwealth programmes are the primary vehicle by which Government agencies achieve the intended results of their outcome statements. Agencies are required to identify the programmes which contribute to Government outcomes over the Budget and forward years.

Each outcome is described below together with its related programmes, specifying the performance indicators and targets used to assess and monitor the performance of Austrade in achieving Government outcomes.

Outcome 1: Contribute to Australia's economic prosperity by promoting Australia's export and other international economic interests through the provision of information, advice and services to business, associations, institutions and government.

Outcome 1 Strategy

Austrade will promote Australia's export and other international economic interests by providing information, advice and services to businesses, associations, institutions and government.

In relation to trade promotion, Australian businesses and institutions face a range of barriers in different markets that impede successful market entry and the identification of relevant commercial opportunities. Austrade can provide the most value to Australian businesses and institutions by focussing on markets where those barriers are strongest: where different language and business cultures can be challenging, where there is less openness of regulatory frameworks and transparency of business processes, where there are difficulties accessing distribution channels and commercial connections, and where the value of the 'badge of government' is highest. Austrade will therefore direct more of its resources to Asian and other growth and emerging markets that offer commercial potential and that provide opportunities aligned with Australian comparative advantage, particularly in agribusiness and food, services sectors including tourism, wealth management, education and training, advanced manufacturing, mining and gas equipment technology and services, plus knowledge-based and other innovative industries.

Australia's international education sector is highly competitive, but faces new challenges, including from the increasing spread of digital education platforms and emerging technologies. Currently education and training is one of Australia's largest service export industries. While the number of international students is forecast to

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grow globally by nearly 100 per cent from 4.3 million in 2011 to 8 million by 2025 ¹, the market is highly competitive. Austrade, through the use of the *Future Unlimited* brand, provides a single and focused message and a coordinated national approach to the international marketing and promotion of the Australian education and training sector. This helps to maximise international student enrolments and position Australia's education system as world-class and globally connected. Through Austrade's international network, quality commercial opportunities are identified and timely market intelligence is provided to the Australian education sector to assist it make informed decisions, shape strategies, and develop international relationships and business. As a key priority, Austrade will work to increase diversification within the education sector, focusing on opportunities in Asia and other growth and emerging markets.

To attract productive foreign direct investment into Australia, Austrade works in partnership with Australian government departments and the states and territory governments to provide a coordinated national approach to promoting, attracting and facilitating investment. New senior investment specialists will provide Austrade with additional resources to work with potential investors and finalise investments, in conjunction with the state and territory governments. This activity, enhanced by Austrade's status as a government organisation, the knowledge of specialist investment staff, and Austrade's broad network of in-market contacts, is centred on markets which have significant investment stock in Australia (Europe, Japan and North America) or show increasing outward foreign direct investment flows (China, India, Singapore and South Korea).

Working across government, Austrade will ensure tourism interests are taken into account in broader government policy development and implementation, including in relation to labour and skills, infrastructure development, and regulatory issues. Austrade will continue to progress agreed *Tourism 2020* priorities for 2014 including implementing policy reforms and encouraging industry to make use of the tools and programmes *Tourism 2020* has delivered. Austrade will also work with stakeholders to develop a longer term strategic implementation plan for *Tourism 2020* to achieve the growth target of \$140 billion by 2020. The *Tourism 2020 Strategic Plan (2015-2020)* will be presented to tourism ministers for endorsement in the second half of 2014. Austrade will also support policy development and the tourism sector by providing economic research, analysis and forecasting.

1. OECD, *Education at a Glance 2013*, and Institute of International Education, *Project Atlas Workshop*, 2014

Outcome Expense Statement

Table 2.1 provides an overview of the total expenses for outcome 1 by programme.

Table 2.1: Budgeted Expenses for Outcome 1

Outcome 1: Contribute to Australia's economic prosperity by promoting Australia's export and other international economic interests through the provision of information, advice and services to business, associations, institutions and government.	2013-14	2014-15
	Estimated	Estimated
	actual	expenses
	expenses	
	\$'000	\$'000
Program 1.1: Promotion of Australia's export and other international economic interests		
Departmental expenses		
Departmental appropriation ¹	181,165	189,504
Expenses not requiring appropriation in the Budget year ²	17,944	17,658
Total for Program 1.1	199,109	207,162
Program 1.2: Programmes to promote Australia's exports and other international economic interests		
Administered expenses		
Ordinary annual services (Appropriation Bill No. 1) ³	139,400	139,400
Total for Program 1.2	139,400	139,400
Outcome 1 Totals by appropriation type		
Administered Expenses		
Ordinary annual services (Appropriation Bill No. 1)	139,400	139,400
Departmental expenses		
Departmental appropriation ¹	181,165	189,504
Expenses not requiring appropriation in the Budget year ²	17,944	17,658
Total expenses for Outcome 1	338,509	346,562
	2013-14	2014-15
Average Staffing Level (number)	974	957

1 Departmental Appropriation combines 'Ordinary annual services (Appropriation Bill No. 1, 2 & 5)' and 'Revenue from independent sources (s31)'.

2 Expenses not requiring appropriation in the Budget year is made up of Depreciation Expense, Amortisation Expense, Makegood Expense and Audit Fees.

3 Administered appropriation relating to Tourism Grants programmes are reflected in the Department of Foreign Affairs and Trade Resource Statement.

Note: Departmental appropriation splits and totals are indicative estimates and may change in the course of the budget year as government priorities change.

Contributions to Outcome 1

Programme 1.1: Promotion of Australia's export and other international economic interests

Programme Objectives

- Identify international commercial opportunities that match Australian comparative advantage, particularly in the agribusiness and food, services sectors (including tourism, wealth management and education and training), advanced manufacturing, mining and gas equipment technology and services, plus knowledge-based and other innovative industries.
- Provide market information, specific services and advice to help businesses and institutions capitalise on opportunities that Austrade or others identify.
- Contribute to the growth in demand for Australian education, the repositioning of Australia as a provider of high quality education services to international students, and the building of a sustainable Australian international education sector by promoting Australia's education sector overseas.
- Working in partnership with Australian government departments and state and territory governments, to effectively influence foreign companies to make productive foreign investment into Australia, particularly in the priority areas of food and agribusiness, resources and energy, economic infrastructure, tourism infrastructure, and advanced manufacturing, services and technologies.
- Provide access to in-market networks and decision makers.
- Lead the development and implementation of the tourism policy to maintain and promote a competitive tourism sector and facilitate the growth of domestic and international tourism.
- Provide tourism research and statistics to guide policy development and support business marketing and decision making.
- Effectively co-ordinate with other Australian Government agencies, and the States and Territories.

Programme Expenses

	2013-14 Revised budget \$'000	2014-15 Budget \$'000	2015-16 Forward year 1 \$'000	2016-17 Forward year 2 \$'000	2017-18 Forward year 3 \$'000
(('000))					
Annual departmental expenses:					
Departmental item	181,165	189,504	188,582	185,469	187,429
Expenses not requiring appropriation in the Budget year ¹	17,944	17,658	17,658	17,658	18,658
Total program expenses	199,109	207,162	206,240	203,127	206,087

¹ Expenses not requiring appropriation in the Budget year is made up of Depreciation Expense, Amortisation Expense, Makegood Expense and Audit Fees.

Programme 1.1 Deliverables

Australia's export and other economic interests are maximised through a strategic approach. Austrade works with other Australian government agencies, state and territory governments, and industry associations on the planning and execution of work programmes to provide a coordinated approach to assist Australian businesses take advantage of identified opportunities and broaden Austrade's impact and reach. In international markets work programmes target international business opportunities that align with Australian industries comparative advantage. Within Australia, Austrade uses its unique commercial information and insight gathered within its international and domestic network to provide government with policy advice and economic information.

Austrade's deliverables are to:

- Assist Australian businesses and institutions access in-market opportunities identified by Austrade and others, through the provision of relevant and commercially useful information and market-related services and advice.
- Build linkages and networks with key decision-makers, buyers, investors and institutions, and facilitate access for Australian businesses and institutions in international markets.
- Assist and facilitate Australian businesses' and institutions' participation at international business events and on ministerial-led overseas business delegations.
- Assist Australian firms and institutions with 'behind the border' barriers to trade and investment, consistent with legal obligations including anti-bribery and corruption laws both in Australia and overseas.
- Provide Australian businesses and education providers with quality referrals to third party professional and business service providers to assist them in complex and unfamiliar international services markets.

- Help increase demand for Australia's education services, particularly transnational education, by positioning Australia as a provider of high quality services to international students, including through the *Future Unlimited* brand in order to assist in building a sustainable Australian international education sector.
- Manage the *Study in Australia* website, which promotes the benefits of studying in Australia to international students, provides information on courses that meet Australia's registration, accreditation and quality assurance standards in their own country, as well as guides to study costs, and information about living in Australia.
- Assess applications for the income tax exemption available under Section 23AF of the *Income Tax Assessment Act 1936*, to assist the international competitiveness of Australian companies and government organisations competing to win international tenders.
- Partnering with state and territory government agencies implement productive, direct foreign investment strategies in agreed priority areas of food and agribusiness, resources and energy, economic infrastructure, tourism infrastructure, and advanced manufacturing services and technologies.
- Proactively target potential investors, promoting specific investment opportunities, promoting Australia's economic credentials and detailing the regulatory environment.
- Introducing potential foreign investors to state and territory governments.
- Continue to promote Australia using collateral developed through the *Australia Unlimited* brand programme in target markets to advance Australia's image and reputation in trade, investment and education.
- Administer and manage the main Austrade website, which provides information and online services to Australian businesses and institutions, showcases Australia's capability and potential to international buyers and investors, and provides a centralised point of contact and engagement between businesses, institutions and Austrade staff.
- Implement *Tourism 2020* to improve the productive capacity of the tourism industry, including contributing to the delivery of 2014 priorities agreed by tourism ministers and development of the *Tourism 2020 Strategic Plan*.
- Engage with key tourism stakeholders to ensure their interests are taken into account within policy development and implementation, including in relation to labour and skills, infrastructure development and regulatory issues that impact tourism.

- Deliver an enhanced China Approved Destination Status (ADS) Scheme, to ensure a quality tourism experience for Chinese group leisure tourists.
- Transition the National Tourism Accreditation Framework (T-QUAL Accreditation) to industry.
- Produce and disseminate strategic tourism research and forecasts, including the *2014 State of the Industry report*.
- Administer and manage the Tourism Research Australia website which provides information and research services that underpin tourism policy development and help improve the performance of the tourism industry for the benefit of the Australian community.
- Draw on Austrade's global and commercial perspective to provide policy advice and economic insight to government.

Programme 1.1 Key Performance Indicators

Satisfaction

- High level of satisfaction by ministers, Australian business community, institutions and key partners with Austrade's services.

Trade

- Proportion of Australian businesses which have engaged with Austrade, and say Austrade made a positive contribution to their international business activities.
- Proportion of Australian businesses which have engaged with Austrade, and say they achieved some form of commercial outcome as a result of working with Austrade.

Education

- Proportion of Australian education institutions which have engaged with Austrade, and say Austrade made a positive contribution to their international business activities.
- Proportion of Australian education institutions which have engaged with Austrade, and say they achieved some form of commercial outcome as a result of working with Austrade.

Investment

Austrade has a shared set of Key Performance Indicators with the states and territories:

- The number of investment outcomes facilitated.
- The amount of capital expenditure associated with foreign direct investment outcomes facilitated.
- The number of new jobs created/retained (ongoing full time equivalents) as a direct result of investment outcomes facilitated.
- The anticipated annual exports from investment outcomes facilitated.

Noting that investments can have gestation times that span multiple years from the initial investor contact to actual investment commitment, results will not be fully realised in the short term. In the shorter term, in accordance with the protocols developed with the states and territories, Austrade is responsible for proactively promoting Australia as an attractive investment destination measured by:

- The number of investment promotional events and roundtables conducted.
- The number of information, project and visitation requests generated from potential investors.
- The number of investor introductions provided to the states and territories.

Tourism

- Priorities and outputs outlined in the Tourism 2020 Implementation Plan for 2014 progressed in accordance with agreed timeframes.
- Proportion of tourism operators which use Austrade's tourism research and information and say it helped support their marketing and business decisions.

Whole of Government

- Effective contribution to whole-of-government policy development using Austrade's commercial perspectives on export, investment, international education and tourism.

Programme 1.2: Programmes to promote Australia's export and other international economic interests

Programme Objective

Administer programmes that support Australian businesses engagement in international business, provide an incentive for small to medium business to enter into export and grow to become sustainable exporters.

Programme Expenses

	2013-14 Revised budget \$'000	2014-15 Budget \$'000	2015-16 Forward year 1 \$'000	2016-17 Forward year 2 \$'000	2017-18 Forward year 3 \$'000
(('000)					
Annual administered expenses:					
EMDG	137,900	137,900	137,900	137,900	137,900
ABE	1,500	1,500	1,500	1,500	1,500
Total program expenses	139,400	139,400	139,400	139,400	139,400

Programme 1.2 Deliverables

Export Market Development Grants Scheme (EMDG)

Administration of the Export Market Development Grants Scheme (EMDG), providing partial reimbursement for expenditure on eligible export promotion activities.

	2013-14 Estimated actual	2014-15 Budget	2015-16 Forward estimate	2016-17 Forward estimate	2017-18 Forward estimate
Deliverables					
Number of grant applications	3,000- 3,500	3,000- 3,500	3,000- 3,500	3,000- 3,500	3,000- 3,500
Number of grant recipients	2,800- 3,300	2,800- 3,300	2,800- 3,300	2,800- 3,300	2,800- 3,300

Asian Business Engagement (ABE) Plan

Administration of the Asian Business Engagement Plan (ABE), which is a competitive, merit-based grant programme in accordance with the ABE Plan and the Commonwealth Grant Guidelines.

	2013-14 Estimated actual	2014-15 Budget	2015-16 Forward estimate	2016-17 Forward estimate	2017-18 Forward estimate
Deliverables					
Number of grant applications	95	68	40*	40*	40*

* Estimation based on the decline in applications between the first and second year of the scheme.

Programme 1.2 Key Performance Indicators

Export Market Development Grants Scheme

- Proportion of EMDG recipients reporting that the receipt of a grant supported their business to become a more sustainable exporter.
- Proportion of EMDG recipients reporting that the receipt of a grant enabled them to grow their international revenue.

Asian Business Engagement Plan

- Proportion of grant recipients reporting the receipt of a grant helped expand the capability of their organisation to assist member access in-market to business networks and develop new business relationships in Asia.

Outcome 2: The protection and welfare of Australians abroad through timely and responsive consular and passport services in specific locations overseas.

Outcome 2 Strategy

In overseas locations where Austrade has designated consular management responsibilities, Austrade will continue to give a high priority to helping Australians through to the delivery of effective consular services, efficient passport services and practical contingency planning in accordance with DFAT's Consular Services and Passports Client Services charters.

Outcome Expense Statement

Table 2.1 provides an overview of the total expenses for outcome 2 by programme.

Table 2.1: Budgeted Expenses for Outcome 2

Outcome 2: The protection and welfare of Australians abroad through timely and responsive consular and passport services in specific locations overseas	2013-14 Estimated actual expenses \$'000	2014-15 Estimated expenses \$'000
Program 2.1: Consular and passport services		
Departmental expenses		
Departmental appropriation ¹	12,684	12,818
Total for Program 2.1	12,684	12,818
Outcome 2 Totals by appropriation type		
Departmental expenses		
Departmental appropriation ¹	12,684	12,818
Total expenses for Outcome 2	12,684	12,818
	2013-14	2014-15
Average Staffing Level (number)	39	39

¹ Departmental Appropriation combines 'Ordinary annual services (Appropriation Bill No. 1)' and 'Revenue from independent sources (s31)'.

Note: Departmental appropriation splits and totals are indicative estimates and may change in the course of the budget year as government priorities change.

Contributions to Outcome 2

Programme 2.1: Consular and Passport Services

Programme Objective

To support and assist Australians travelling and working overseas through the delivery of effective consular services, efficient passport services, access to travel advice and preparations for high-risk scenarios through practical contingency planning in locations overseas where Austrade has consular management responsibilities.

Programme Expenses

	2013-14 Revised budget \$'000	2014-15 Budget \$'000	2015-16 Forward year 1 \$'000	2016-17 Forward year 2 \$'000	2017-18 Forward year 3 \$'000
(‘000)					
Annual departmental expenses:					
Departmental item	12,684	12,818	12,755	12,860	12,832
Total program expenses	12,684	12,818	12,755	12,860	12,832

Programme 2.1 Deliverables

- Comprehensive, responsive, high quality consular services are delivered to an increasing number of Australian travellers and citizens living overseas, including notarial services and assistance with welfare issues, whereabouts enquiries, arrest or detention matters, death and medical emergencies.
- High quality passport services are provided to Australians, including processing new passport applications, registering lost or stolen passports, issuing emergency passports, and detecting passport fraud.
- Consular contingency planning is reviewed and updated annually and undertake effective contingency planning for major events or high-risk scenarios, including through regular reviews of procedures and available resources, training of staff and coordination with other government agencies and foreign governments.

Deliverables	2013-14 Estimated actual	2014-15 Budget	2015-16 Forward estimate	2016-17 Forward estimate	2017-18 Forward estimate
Number of passport applications received	12,000	12,000	12,000	12,000	12,000
Number of notarial acts	12,750	14,500	14,500	14,500	14,500

Programme 2.1 Key Performance Indicators

In accordance with the Department of Foreign Affairs Passport Client Services Charter

- Normal passport applications are scanned within 24 hours – three per cent tolerance.
- Routine passports are issued within ten working days – three per cent tolerance.
- Urgent passport issues are dealt with in a timely responsive manner. Where a priority processing fee is paid, the passport is to be provided within two working days.

In accordance with the Department of Foreign Affairs Consular Services Charter

- Notarial services are to be delivered within three working days of the lodgement of documents from a client.

Section 3: Explanatory Tables and Budgeted Financial Statements

Section 3 presents explanatory tables and budgeted financial statements which provide a comprehensive snapshot of agency finances for the 2014-15 budget year. It explains how budget plans are incorporated into the financial statements and provides further details of the reconciliation between appropriations and programme expenses, movements in administered funds, special accounts and government indigenous expenditure.

3.1 EXPLANATORY TABLES

3.1.1 Movement of Administered Funds Between Years

Administered funds can be provided for a specified period, for example under annual Appropriation Acts. Funds not used in the specified period with the agreement of the Finance Minister may be moved to a future year.

There has been no movement of administered funds between years for Austrade since the 2013-14 Budget.

3.1.2 Special Accounts

Special Accounts provide a means to set aside and record amounts used for specified purposes. Special Accounts can be created by a Finance Minister's Determination under the FMA Act or under separate enabling legislation. Table 3.1.2 shows the expected additions (receipts) and reductions (payments) for each account used by Austrade.

Table 3.1.2: Estimates of Special Account Flows and Balances

		Opening balance	Receipts	Payments	Adjustments	Closing balance
		2014-15	2014-15	2014-15	2014-15	2014-15
		<i>2013-14</i>	<i>2013-14</i>	<i>2013-14</i>	<i>2013-14</i>	<i>2013-14</i>
	Outcome	\$'000	\$'000	\$'000	\$'000	\$'000
Admin Payments and receipts for Other Entities Special Account ¹ (A)	1	100	9,200	(9,200)	-	100
Services for Other Entities and Trust Moneys Special Account ² (D)	1	930	-	(930)	-	-
Total Special Accounts						
2014-15 Budget estimate		1,030	9,200	(10,130)	-	100
<i>Total Special Accounts</i>						
<i>2013-14 estimated actual</i>		<i>1,315</i>	<i>9,200</i>	<i>(9,485)</i>	<i>-</i>	<i>1,030</i>

1 s20 Financial Management and Accountability Act, 1997 Determination 2006/15

2 s20 Financial Management and Accountability Act, 1997 Determination 2008/05

(A) = Administered

(D) = Departmental

3.1.3 Australian Government Indigenous Expenditure

Table 3.1.3: Australian Government Indigenous Expenditure (AGIE)

Outcome	Appropriations		Other	Total	Program
	Bill No. 1 \$'000	Total approp \$'000			
			\$'000	\$'000	
Austrade					
Outcome 1					
Departmental 2014-15	160	160	-	160	1.1
Departmental 2013-14	157	157	-	157	1.1
Total outcome 2014-15	160	160	-	160	
Total outcome 2013-14	157	157	-	157	
Total AGIE 2014-15	160	160	-	160	
Total AGIE 2013-14	157	157	-	157	

3.2 Budgeted financial statements

3.2.1 Differences in Agency Resourcing and Financial Statements

There has been no difference between the resource information presented in the Budget Papers and in Austrade's Portfolio Budget Statements.

3.2.2 Analysis of Budgeted Financial Statements

An analysis of Austrade's budgeted financial statements, as reflected in the departmental financial statements and administered schedules, is provided below.

Departmental financial statements

The Departmental financial statements represent the assets, liabilities, revenues and expenses which are controlled by Austrade. Departmental expenses include employee and supplier expenses and other administrative costs which are incurred by Austrade in undertaking its operations.

Budgeted departmental comprehensive income statement

This statement provides estimated actual financial results for 2013-14 and the estimated revenue and expenses for 2014-15 and forward years.

Total income in 2014-15 is estimated to be \$202.5 million, which represents an increase of \$10.5 million in appropriations and a decrease of \$0.2 million in own-source income from the 2013-14 estimated actual shown at Table 3.2.1. The increase is a result of:

- Continuation of Australia Week in China (AWIC) – an increase of \$0.2 million;
- Continuation of Australia – China Approved Destination Status Scheme programme – an increase of \$2.3 million;
- Transfer of Tourism function to Austrade – a net increase of \$2.6 million;
- Foreign exchange variation – an increase of \$5.0 million;
- Measures agreed in prior years with a full year net increase in 2014-15 of \$1.2 million; and
- Parameters adjustments in prior years with a full year impact – a net increase in 2014-15 of \$1.6 million.

Offset by:

- Reduction of estimated rendering of services revenue – a decrease of \$0.2 million;

- Ceasing of Funding to Assist with management of Staff Reductions – a decrease of \$0.8 million;
- Public Service Efficiencies and Reforms to APS management and efficient procurement of agency software – a net decrease of \$0.2 million; and
- Parameters adjustments – a net decrease of \$1.4 million.

Austrade is receiving funding of \$15.8 million to fund the Departmental Capital Budget which is treated as an equity injection.

Total estimated expenses for 2014-15 have increased by \$8.2 million to reflect the increase in income and a \$0.3 million reduction in estimated depreciation expense.

Budgeted departmental balance sheet

This statement discloses the estimated end of year financial position for Austrade. Austrade's budgeted net asset position at the end of 2014-15 of \$59.0 million represents an increase of \$0.8 million from the 2013-14 estimated actual in table 3.2.2 due to the variations between capital program funding (\$15.8 million), estimated fair value movement (\$2.5 million) and estimated depreciation expense (\$17.5 million).

Departmental statement of changes in equity — summary of movement

This statement shows changes in equity resulting from the net impact of movements in accumulated results, assets revaluation and other reserves, and contributed equity.

Total equity at the end of 2014-15 is estimated to be \$59.0 million, an increase of \$0.8 million due to the variations between capital program funding (\$15.8 million), estimated fair value movement (\$2.5 million) and estimated depreciation expense (\$17.5 million).

Budgeted departmental statement of cash flows

This statement shows the extent and nature of cash flows as a result of Austrade's operating, investing and financing activities. Austrade's cash balance at the end of 2014-15 is estimated to be \$5.5 million.

Departmental capital budget statement

This statement shows all planned departmental capital expenditure on non-financial assets, whether funded through capital appropriations, additional equity, borrowings, or funds from internal sources.

Departmental statement of asset movements

This statement shows budgeted acquisitions and disposals of non-financial assets during the budget year.

Schedule of administered activity

Details of transactions administered by Austrade on behalf of the Government are shown in the following schedules to the financial statements.

Schedule of budgeted income and expenses administered on behalf of Government

This schedule discloses revenue and expenses administered on behalf of the Government.

Administered expenses of \$139.4 million for 2014-15 relate to the EMDG Scheme (\$137.9 million) and ABE Plan (\$1.5 million). The EMDG Scheme is comprised of \$131.0 million in grant expenditure and \$6.9 million in expenditure for the costs of administration on behalf of the Government. The ABE Plan is comprised of \$1.5 million in grant expenditure.

Schedule of budgeted assets and liabilities administered on behalf of Government

This schedule identifies the assets and liabilities administered on behalf of the Government.

Total administered assets and liabilities for 2014-15 are estimated at \$0.1 million and \$9.0 million respectively.

Schedule of budgeted administered cash flows

This schedule shows cash flows administered on behalf of the Government. All cash received is expected to be expended on the relevant programs.

3.2.3 Budgeted Financial Statements Tables

Table 3.2.1 Comprehensive Income Statement (Showing Net Cost of Services) for the period ended 30 June

	Estimated actual 2013-14 \$'000	Budget estimate 2014-15 \$'000	Forward estimate 2015-16 \$'000	Forward estimate 2016-17 \$'000	Forward estimate 2017-18 \$'000
EXPENSES					
Employee benefits	109,713	119,040	117,398	117,226	117,272
Suppliers	84,294	83,440	84,097	81,261	83,147
Depreciation and amortisation	17,786	17,500	17,500	17,500	18,500
Total expenses	211,793	219,980	218,995	215,987	218,919
LESS:					
OWN-SOURCE INCOME					
Own-source revenue					
Sale of goods and rendering of services	19,592	17,592	17,592	17,592	17,592
Rental income	500	500	500	500	500
Other	1,500	1,500	1,500	1,500	1,500
Total own-source revenue	21,592	19,592	19,592	19,592	19,592
Gains					
Sale of assets	250	250	250	250	250
Other	158	158	158	158	158
Total gains	408	408	408	408	408
Total own-source income	22,000	20,000	20,000	20,000	20,000
Net cost of (contribution by) services	189,793	199,980	198,995	195,987	198,919
Revenue from Government	172,007	182,480	181,495	178,487	180,419
Surplus (Deficit) attributable to the Australian Government	(17,786)	(17,500)	(17,500)	(17,500)	(18,500)
Total comprehensive income (loss)	(17,786)	(17,500)	(17,500)	(17,500)	(18,500)
Total comprehensive income (loss) attributable to the Australian Government	(17,786)	(17,500)	(17,500)	(17,500)	(18,500)

Table continued on the following page.

**Table 3.2.1 Comprehensive Income Statement (Showing Net Cost of Services)
for the period ended 30 June (continued)**

Note: Impact of Net Cash Appropriation Arrangements					
	2013-14	2014-15	2015-16	2016-17	2017-18
	\$'000	\$'000	\$'000	\$'000	\$'000
Total Comprehensive Income					
(loss) excluding depreciation/amortisation					
expenses previously funded through					
revenue appropriations.	(17,786)	(17,500)	(17,500)	(17,500)	(18,500)
less depreciation/amortisation expenses					
previously funded through revenue					
appropriations ¹	-	-	-	-	-
Total Comprehensive Income					
(loss) - as per the Statement of					
Comprehensive Income	(17,786)	(17,500)	(17,500)	(17,500)	(18,500)

¹ From 2010-11, the Government introduced net cash appropriation arrangements where Bill 1 revenue appropriations for the depreciation/amortisation expenses of FMA Act agencies were replaced with a separate capital budget (the Departmental Capital Budget, or DCB) provided through Bill 1 equity appropriations. For information regarding DCBs, please refer to Table 3.2.5 Departmental Capital Budget Statement. Expenses not requiring appropriation in the Budget year are made up of Depreciation Expense, Amortisation Expense, Makegood Expense and Audit Fees.

Prepared on Australian Accounting Standards basis.

**Table 3.2.2: Budgeted Departmental Balance Sheet
(as at 30 June)**

	Estimated actual	Budget estimate	Forward estimate	Forward estimate	Forward estimate
	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
ASSETS					
Financial assets					
Cash and cash equivalents	5,500	5,500	5,500	5,500	5,500
Trade and other receivables	54,659	53,729	53,729	53,729	53,729
Total financial assets	60,159	59,229	59,229	59,229	59,229
Non-financial assets					
Land and buildings	10,960	11,780	12,215	12,215	12,215
Property, plant and equipment	22,828	22,084	21,985	22,083	21,651
Intangibles	16,364	17,075	17,037	17,298	17,143
Other non-financial assets	7,176	7,176	7,176	7,176	7,176
Total non-financial assets	57,328	58,115	58,413	58,772	58,185
Total assets	117,487	117,344	117,642	118,001	117,414
LIABILITIES					
Payables					
Suppliers	14,808	14,808	14,808	14,808	14,808
Other payables	5,312	4,382	4,382	4,382	4,382
Total payables	20,120	19,190	19,190	19,190	19,190
Provisions					
Employee provisions	35,378	35,378	35,378	35,378	35,378
Other provisions	3,786	3,786	3,786	3,786	3,786
Total provisions	39,164	39,164	39,164	39,164	39,164
Total liabilities	59,284	58,354	58,354	58,354	58,354
Net assets	58,203	58,990	59,288	59,647	59,060
EQUITY*					
Parent equity interest					
Interest					
Contributed equity	73,592	89,379	106,277	120,636	135,049
Reserves	63,818	66,318	67,218	70,718	74,218
Retained surplus (accumulated deficit)	(79,207)	(96,707)	(114,207)	(131,707)	(150,207)
Total non-controlling interest	58,203	58,990	59,288	59,647	59,060
Total Equity	58,203	58,990	59,288	59,647	59,060

* 'Equity' is the residual interest in assets after deduction of liabilities.
Prepared on Australian Accounting Standards basis.

Table 3.2.3: Departmental Statement of Changes in Equity — Summary of Movement (Budget Year 2014-15)

	Retained earnings	Asset revaluation reserve	Other reserves	Contributed equity/ capital	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000
Opening balance as at 1 July 2014					
Balance carried forward from previous period	(79,207)	25,093	38,725	73,592	58,203
Adjusted opening balance	(79,207)	25,093	38,725	73,592	58,203
Comprehensive income					
Surplus (deficit) for the period	(17,500)	2,500	-	-	(15,000)
Total comprehensive income	(17,500)	2,500	-	-	(15,000)
Transactions with owners					
Contributions by owners					
Equity Injection - Appropriation				1,500	1,500
Departmental Capital Budget (DCB)				14,287	14,287
Sub-total transactions with owners	-	-	-	15,787	15,787
Estimated closing balance as at 30 June 2015	(96,707)	27,593	38,725	89,379	58,990
Closing balance attributable to the Australian Government	(96,707)	27,593	38,725	89,379	58,990

Prepared on Australian Accounting Standards basis.

**Table 3.2.4: Budgeted Departmental Statement of Cash Flows
(for the period ended 30 June)**

	Estimated actual	Budget estimate	Forward estimate	Forward estimate	Forward estimate
	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
OPERATING ACTIVITIES					
Cash received					
Appropriations	174,611	182,480	181,495	178,487	180,419
Sale of goods and rendering of services	20,092	18,092	18,092	18,092	18,092
Net GST received	5,714	5,714	5,714	5,714	5,714
Other	1,500	1,500	1,500	1,500	1,500
Total cash received	201,917	207,786	206,801	203,793	205,725
Cash used					
Employees	105,491	119,040	117,398	117,226	117,272
Suppliers	84,136	83,282	83,939	81,103	82,989
Net GST paid	5,714	5,714	5,714	5,714	5,714
Total cash used	195,341	208,036	207,051	204,043	205,975
Net cash from (used by) operating activities	6,576	(250)	(250)	(250)	(250)
INVESTING ACTIVITIES					
Cash received					
Proceeds from sales of property, plant and equipment	250	250	250	250	250
Total cash received	250	250	250	250	250
Cash used					
Purchase of property, plant and equipment	15,820	15,787	16,898	14,359	14,413
Total cash used	15,820	15,787	16,898	14,359	14,413
Net cash from (used by) investing activities	(15,570)	(15,537)	(16,648)	(14,109)	(14,163)
FINANCING ACTIVITIES					
Cash received					
Contributed equity	11,020	15,787	16,898	14,359	14,413
Total cash received	11,020	15,787	16,898	14,359	14,413
Net cash from (used by) financing activities	11,020	15,787	16,898	14,359	14,413
Net increase (decrease) in cash held	2,026	-	-	-	-
Cash and cash equivalents at the beginning of the reporting period	3,474	5,500	5,500	5,500	5,500
Cash and cash equivalents at the end of the reporting period	5,500	5,500	5,500	5,500	5,500

Prepared on Australian Accounting Standards basis.

Table 3.2.5: Departmental Capital Budget Statement

	Estimated actual	Budget estimate	Forward estimate	Forward estimate	Forward estimate
	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
NEW CAPITAL APPROPRIATIONS					
Capital budget - Bill 1 (DCB)	11,020	14,287	14,180	14,359	14,413
Equity injections - Bill 2	-	1,500	2,718	-	-
Total new capital appropriations	11,020	15,787	16,898	14,359	14,413
Provided for:					
Purchase of non-financial assets	11,020	15,787	16,898	14,359	14,413
Total Items	11,020	15,787	16,898	14,359	14,413
PURCHASE OF NON-FINANCIAL ASSETS					
Funded by capital appropriations ¹	-	1,500	2,718	-	-
Funded by capital appropriation - DCB ²	15,820	14,287	14,180	14,359	14,413
TOTAL	15,820	15,787	16,898	14,359	14,413
RECONCILIATION OF CASH USED TO ACQUIRE ASSETS TO ASSET MOVEMENT TABLE					
Total purchases	15,820	15,787	16,898	14,359	14,413
Total cash used to acquire assets	15,820	15,787	16,898	14,359	14,413

¹ Does not include annual finance lease costs. Include purchase from current and previous years' Departmental Capital Budget (DCB).

² Includes \$4.8m in prior years' unspent Departmental Capital Budget (DCB).

Prepared on Australian Accounting Standards basis.

Table 3.2.6: Statement of Asset Movements (2014-15)

	Buildings	Other property, plant and equipment	Computer software and intangibles	Total
	\$'000	\$'000	\$'000	\$'000
As at 1 July 2014				
Gross book value	18,520	29,692	53,487	101,699
Accumulated depreciation/amortisation and impairment	(7,560)	(6,864)	(37,123)	(51,547)
Opening net book balance	10,960	22,828	16,364	50,152
CAPITAL ASSET ADDITIONS				
Estimated expenditure on new or replacement assets				
By purchase - appropriation equity ¹	1,500	-	-	1,500
By purchase - appropriation ordinary annual services ²	3,500	6,787	4,000	14,287
Total additions	5,000	6,787	4,000	15,787
Other movements				
Depreciation/amortisation expense	(4,180)	(8,031)	(5,289)	(17,500)
Other ³	-	500	2,000	2,500
Total other movements	(4,180)	(7,531)	(3,289)	(15,000)
As at 30 June 2015				
Gross book value	23,520	36,979	59,487	119,986
Accumulated depreciation/amortisation and impairment	(11,740)	(14,895)	(42,412)	(69,047)
Closing net book balance	11,780	22,084	17,075	50,939

¹ "Appropriation equity" refers to funding provided through equity injections Appropriation Bill No. 2 (2014-15).

² "Appropriation ordinary annual services" refer to funding provided through Appropriation Bill No. 1 (2014-15) for depreciation / amortisation expenses, DCBs or other operational expenses.

³ Revaluation/fair value movements.

Prepared on Australian Accounting Standards basis.

Table 3.2.7: Schedule of Budgeted Income and Expenses Administered on Behalf of Government (for the period ended 30 June)

	Estimated actual	Budget estimate	Forward estimate	Forward estimate	Forward estimate
	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
EXPENSES ADMINISTERED ON BEHALF OF GOVERNMENT					
Employee benefits	5,465	5,465	5,465	5,465	5,465
Suppliers	1,430	1,430	1,430	1,430	1,430
Grants	132,505	132,505	132,505	132,505	132,505
Total expenses administered on behalf of Government	139,400	139,400	139,400	139,400	139,400
LESS:					
OWN-SOURCE INCOME					
Total own-sourced income administered on behalf of Government	-	-	-	-	-

Prepared on Australian Accounting Standards basis.

Table 3.2.8: Schedule of Budgeted Assets and Liabilities Administered on Behalf of Government (as at 30 June)

	Estimated actual	Budget estimate	Forward estimate	Forward estimate	Forward estimate
	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
ASSETS					
Financial assets					
Cash and cash equivalents	46	-	-	-	-
Other financial assets	44	90	90	90	90
Total financial assets	90	90	90	90	90
Total assets administered on behalf of Government	90	90	90	90	90
LIABILITIES					
Payables					
Suppliers	79	79	79	79	79
Other payables	160	160	160	160	160
Total payables	239	239	239	239	239
Provisions					
Employee provisions	2,331	2,331	2,331	2,331	2,331
Other provisions	6,438	6,438	6,438	6,438	6,438
Total provisions	8,769	8,769	8,769	8,769	8,769
Total liabilities administered on behalf of Government	9,008	9,008	9,008	9,008	9,008
Net assets/(liabilities)	(8,918)	(8,918)	(8,918)	(8,918)	(8,918)

Prepared on Australian Accounting Standards basis.

**Table 3.2.9: Schedule of Budgeted Administered Cash Flows
(for the period ended 30 June)**

	Estimated actual	Budget estimate	Forward estimate	Forward estimate	Forward estimate
	2013-14 \$'000	2014-15 \$'000	2015-16 \$'000	2016-17 \$'000	2017-18 \$'000
OPERATING ACTIVITIES					
Cash received					
Net GST received	195	195	195	195	195
Total cash received	195	195	195	195	195
Cash used					
Grant	132,505	132,505	132,505	132,505	132,505
Suppliers	1,976	1,930	1,430	1,430	1,430
Net GST paid	195	195	195	195	195
Employees	4,965	4,965	5,465	5,465	5,465
Total cash used	139,641	139,595	139,595	139,595	139,595
Net cash from (used by) operating activities	(139,446)	(139,400)	(139,400)	(139,400)	(139,400)
Net increase (decrease) in cash held	(139,446)	(139,400)	(139,400)	(139,400)	(139,400)
Cash and cash equivalents at beginning of reporting period	46	-	-	-	-
Cash from Official Public Account for:					
- Appropriations	139,400	139,400	139,400	139,400	139,400
Cash and cash equivalents at end of reporting period	-	-	-	-	-

Prepared on Australian Accounting Standards basis.

3.2.4 Notes to the Financial Statements

Austrade's budgeted statements are prepared on an Australian Equivalents to International Financial Standards (AEIFRS) basis.

Under the Government's budgeting framework, transactions that agencies control (departmental transactions) are separately budgeted for and reported on from transactions that agencies do not have control over (administered transactions). This ensures that agencies are only held fully accountable for the transactions over which they have control.

Departmental

Departmental assets, liabilities, revenues and expenses in relation to an agency or authority are those which are controlled by the agency. Departmental expenses include employee and supplier expenses and other administrative costs which are incurred by the agency in providing its goods and services.

Administered

Administered items are revenues, expenses, assets and liabilities which are managed by an agency or authority on behalf of the Government according to set Government directions. Administered expenses include subsidies, grants and personal benefit payments and administered revenues include taxes, fees, fines and excises.

