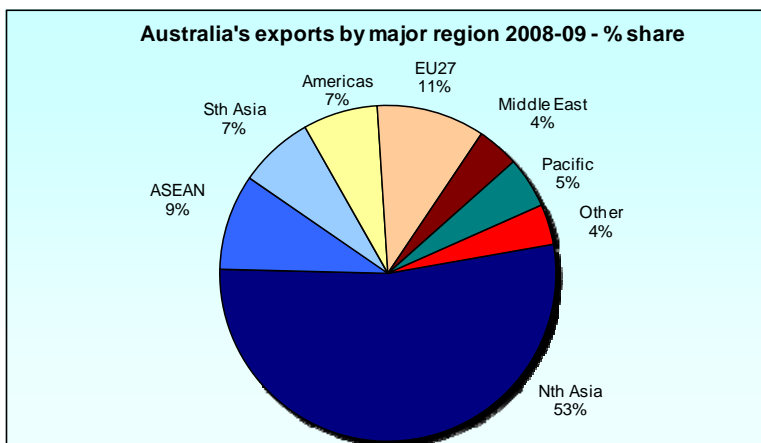
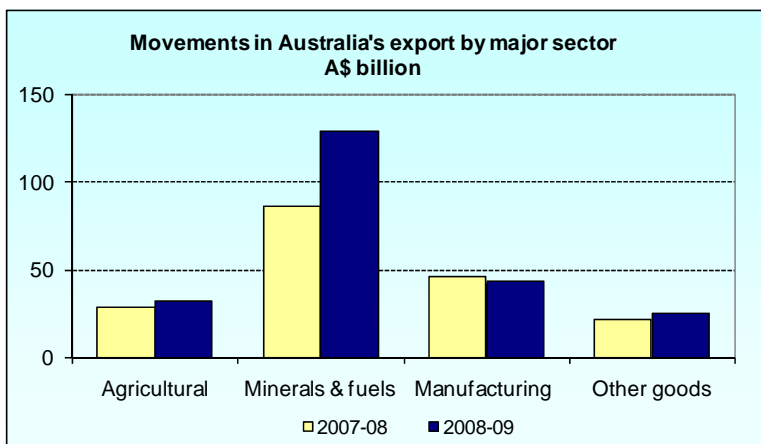
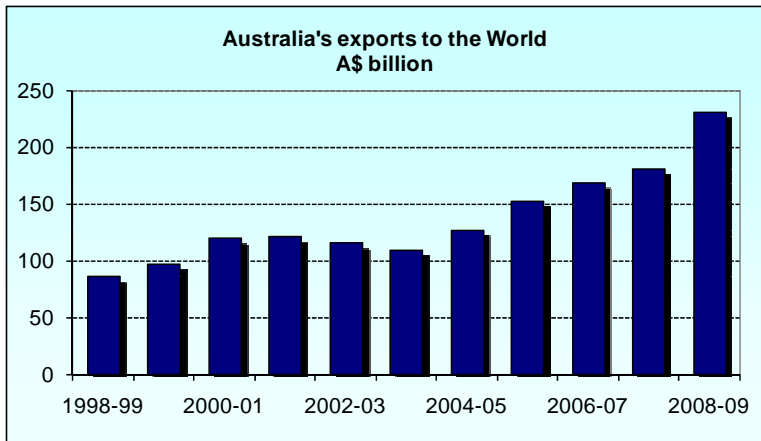


Direction of Merchandise Exports 2008-09

NOTE: Unless otherwise stated, all data relates to merchandise exports only



World

In 2008-09, Australia's merchandise exports increased 27% to \$231.5 billion, following growth of 8% in 2007-08. Exports have risen by an average annual rate of 15% over the past five years.

Exports of *Agricultural products* rose 13.1% to \$32.2 billion, while *Minerals & fuels* increased 50.4% to \$129.0 billion. Exports of *Minerals* rose 27.2% to \$52.0 billion while *Fuels* increased 71.6% to \$77.0 billion. Exports of *Manufactures* fell 3.3% to \$43.9 billion and exports of *Other goods* (mainly gold and confidential items) increased 19.7% to \$25.4 billion.

The major commodity movements were:

- *Coal* (\$54.6 billion)
– up \$30.2 billion (+123.6%)
- *Iron ore* (\$34.2 billion)
– up \$13.7 billion (+67.0%)
- *Gold* (\$16.9 billion)
– up \$4.8 billion (+40.2%)
- *Natural gas* (\$10.1 billion)
– up \$4.2 billion (+72.3%)
- *Wheat* (\$4.9 billion)
– up \$2.1 billion (+71.0%)
- *Lead, Zinc & Manganese ores*
– down \$1.4 billion (-29.6%)
- *Crude petroleum* (\$8.3 billion)
– down \$1.3 billion (-13.9%)

Relative export shares

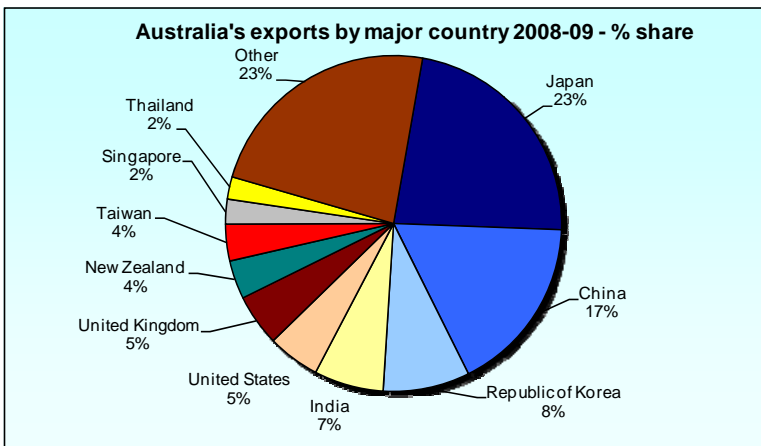
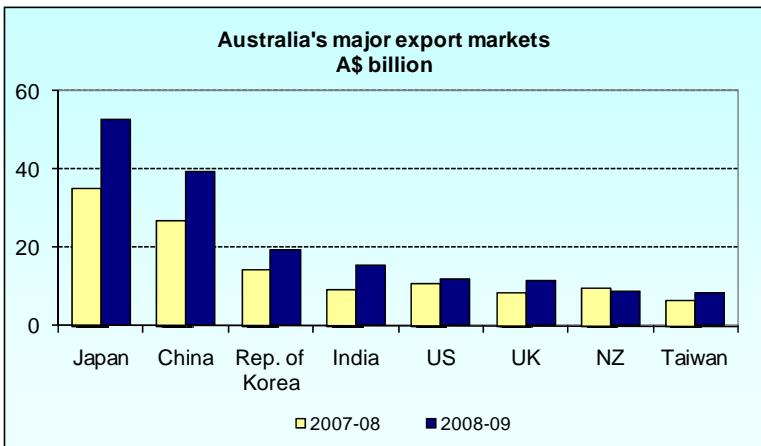
In 2008-09, North Asian partners accounted for 53.2% of total merchandise exports.

Exports to the European Union 27 (EU27) accounted for 10.4% of total merchandise exports. Exports to ASEAN accounted for 9.2%, to the Americas 7.2%, to South Asia 7.2%, to the Pacific 4.9% and to the Middle East 4.0%.

NOTE: Unless otherwise stated, all data relates to merchandise exports only

Relative export shares

In terms of Australia's major trading partners, exports to Japan accounted for 22.8% of Australia's total merchandise exports in 2008-09 (up 18.1%), followed by China with 17.1%, the Republic of Korea with 8.3%, India with 6.7% and the United States with 5% and the United Kingdom with 5%.



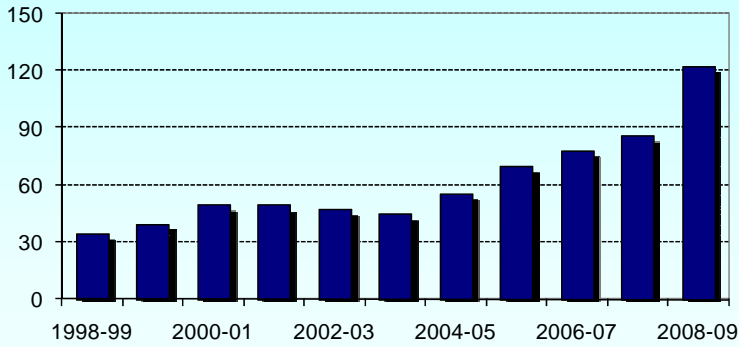
Top 10 export markets - by country

In 2008-09, Australia's top 10 merchandise country export markets accounted for 76.7% of total merchandise exports. Our major export markets in 2008-09 were:

- *Japan* (\$52.6 billion)
– up \$17.6 billion (+50.4%)
- *China* (\$39.3 billion)
– up \$12.3 billion (+45.4%)
- *Republic of Korea* (\$19.2 billion)
– up \$5.0 billion (+35.1%)
- *India* (\$15.4 billion)
– up \$6.1 billion (+65.2%)
- *United States* (\$11.6 billion)
– up \$1.0 billion (+9.4%)
- *United Kingdom* (\$11.5 billion)
– up \$3.2 billion (+38.5%)
- *New Zealand* (\$8.5 billion)
– down \$1.0 billion (-10.3%)
- *Taiwan* (\$8.1 billion)
– up \$1.7 billion (+25.7%)
- *Singapore* (\$5.5 billion)
– up \$291 million (+5.6%)
- *Thailand* (\$4.9 billion)
– up \$302 million (+6.5%)

NOTE: Unless otherwise stated, all data relates to merchandise exports only

**Australia's exports to North Asia
A\$ billion**



North Asia

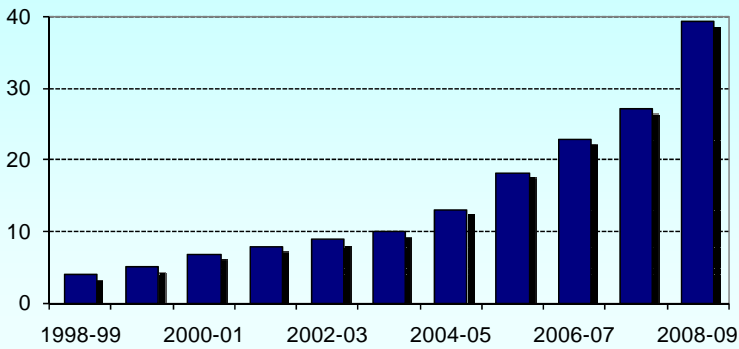
In 2008-09, exports to North Asia increased 43.1% to \$122.5 billion after increasing 10.0% in 2007-08. Over the past five years exports have risen 20.2% per annum on average.

Exports of *Agricultural products* rose 7.8%, *Minerals & fuels* increased 67.4%, *Manufactures* decreased 4.4% and *Other goods* rose 24.2%.

The major commodity movements during the year were:

- *Coal* (\$37.1 billion)
– up \$21.6 billion (+138.9%)
- *Iron ore & concentrates* (\$33.9 billion)
– up \$13.7 billion (+67.9%)

**Australia's exports to China
A\$ billion**



China

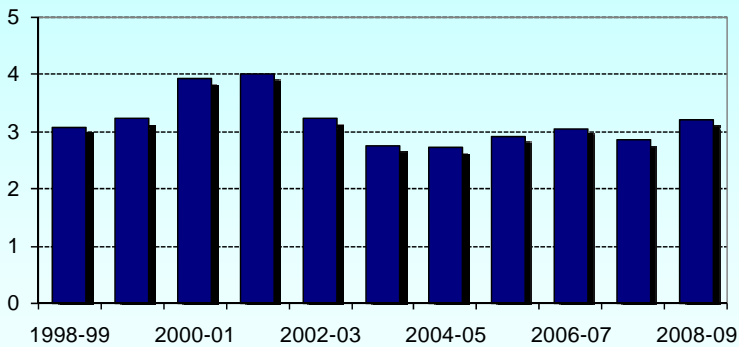
Exports to China increased 45.4% to \$39.3 billion in 2008-09 following an 18.5% rise in the previous year. Over the past five years, exports have increased 30.4% annually on average.

Exports of *Agricultural products* fell 1.3%, *Minerals & fuels* increased 66.8%, *Manufactures* increased 39.3% and *Other goods* fell 10.9%.

The major commodity movements during the year were:

- *Iron ore & concentrates* (\$22.1 billion)
– up \$9.6 billion (+76.5%)
- *Coal* (\$3.2 billion)
– up \$2.9 billion from \$236 million
- *Copper* (\$745 million)
– up \$578 million (+345.9%)

**Australia's exports to Hong Kong
A\$ billion**



Hong Kong (SAR of China)

In 2008-09, exports to Hong Kong increased 12.3% to \$3.2 billion after decreasing 6.7% in 2007-08. Over the past five years, exports have risen by an average annual rate of 2.7%.

Exports of *Agricultural products* rose 27.1%, *Minerals & fuels* increased 175.6%, *Manufactures* rose 0.8%, while *Other goods* fell 5.8%.

The major commodity movements during the year were:

- *Zinc* (\$122 million)
– down \$148 million (-54.9%)
- *Telecom equipment & parts* (\$170 million)
– up \$106 million (+166.7%)
- *Crustaceans* (\$459 million)
– up \$94 million (+25.7%)

NOTE: Unless otherwise stated, all data relates to merchandise exports only

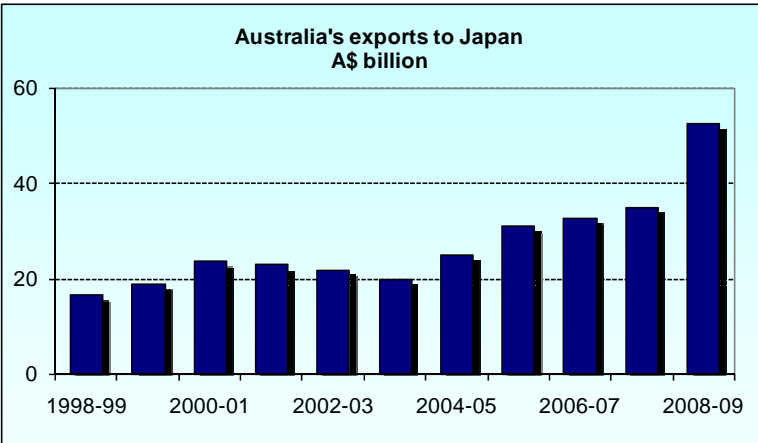
Japan

Exports to Japan increased 50.4% to \$52.6 billion in 2008-09 following a rise of 7.2% in the previous year. Over the past five years, exports have grown by an average annual rate of 18.5%.

Exports of *Agricultural products* increased 11.5%, *Minerals & fuels* increased 71.1%, *Manufactures* fell 14.8% and *Other goods* increased 47.0% (mainly confidential items —Natural gas).

The major commodity movements during the year were:

- *Coal* (\$23.4 billion)
– up \$12.4 billion (+113.3%)
- *Iron ore & concentrates* (\$7.3 billion)
– up \$2.4 billion (+49.6%)
- *Aluminium* (\$1.4 billion)
– down \$398 million (-21.9%)



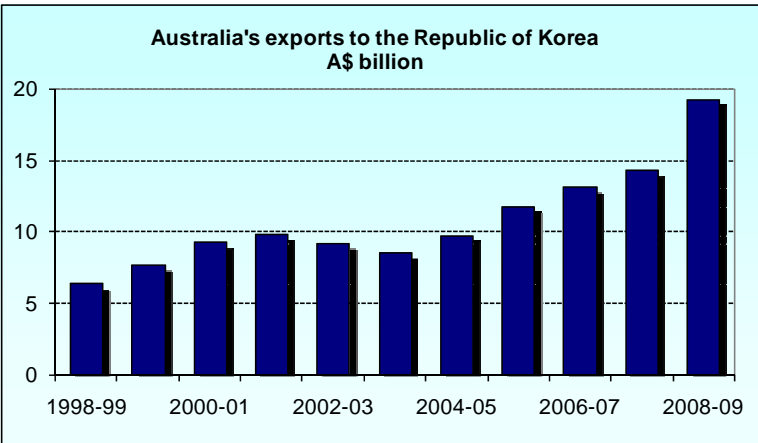
Republic of Korea

In 2008-09, exports to the Republic of Korea increased 35.0% to \$19.2 billion after increasing 8.8% in 2007-08. Over the past five years, exports have grown by an average annual rate of 16.5%.

Exports of *Agricultural products* rose 2.5%, *Minerals & fuels* increased 64.3%, *Manufactures* decreased 9.2% and *Other goods* fell 13.7%.

The major commodity movements during the year were:

- *Coal* (\$7.0 billion)
– up \$4.6 billion (+195.7%)
- *Iron ore & concentrates* (\$3.4 billion)
– up \$1.4 billion (+67.5%)
- *Lead, Zinc & Manganese ores* (\$445 million)
– down \$364 million (-45.0%)



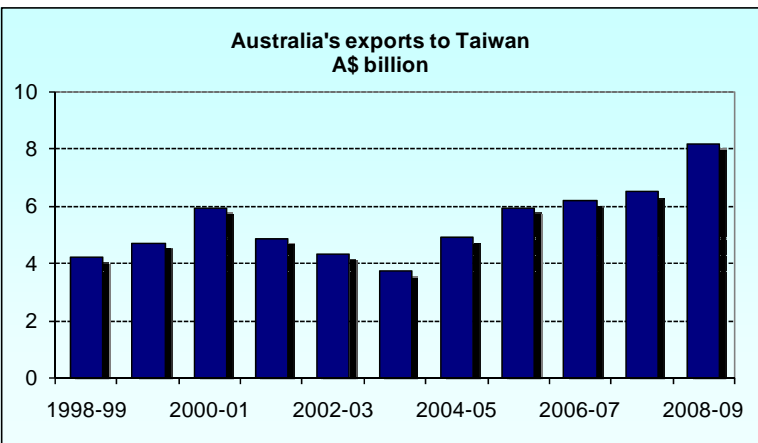
Taiwan

Exports to Taiwan rose 25.7% to \$8.1 billion in 2008-09 following a 4.7% increase in the previous year. Over the past five years, exports have risen at an average annual rate of 14.8%.

Exports of *Agricultural products* increased 8.1%, *Minerals & fuels* rose 53.4%, *Manufactures* decreased 32.3%, while *Other goods* increased 136.2%.

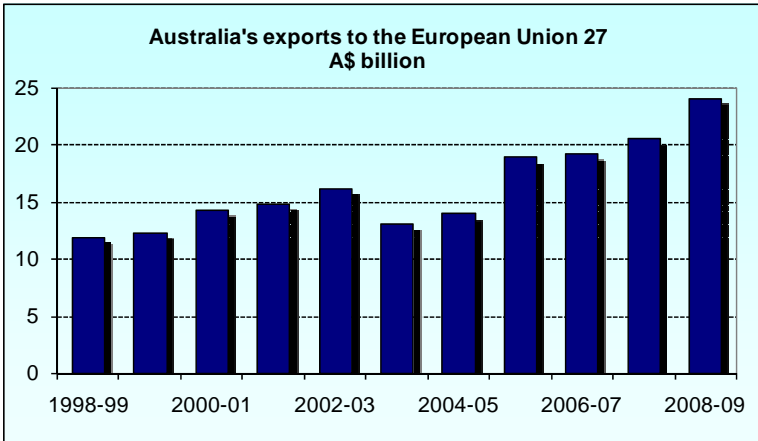
The major commodity movements during the year were:

- *Coal* (\$3.4 billion)
– up \$1.5 billion (+76.6%)
- *Copper* (\$394 million)
– down \$452 million (-53.4%)
- *Iron ore & concentrates* (\$1.0 billion)
– up \$309 million (+43.3%)



NOTE: Unless otherwise stated, all data relates to merchandise exports only

European Union 27



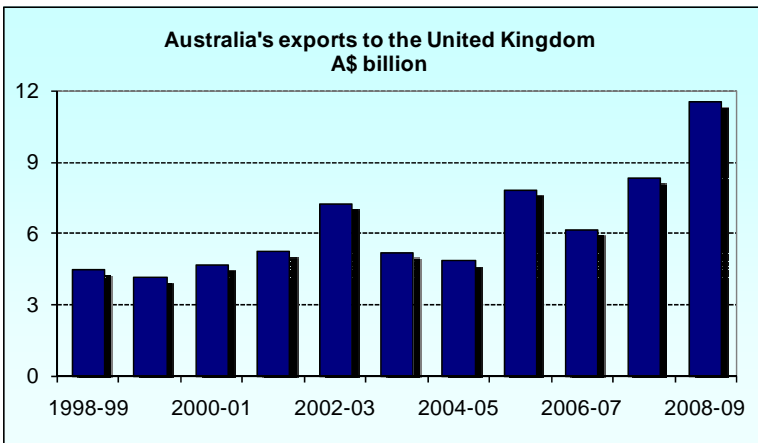
Exports to the EU27 increased 17.4% to \$24.0 billion in 2008-09 following a 6.9% increase in the previous year. Over the past five years, exports have grown by an average annual rate of 12.8%.

Exports of *Agricultural products* fell 0.5%, *Minerals & fuels* increased 24.0%, *Manufactures* fell 8.0% and *Other goods* increased 36.7%.

The major commodity movements during the year were:

- *Gold* (\$7.0 billion)
– up \$2.9 billion (+70.4%)
- *Coal* (\$5.5 billion)
– up \$2.2 billion (+64.4%)
- *Lead, Zinc & Manganese ores* (\$323 million)
– down \$516 million (-61.5%)

United Kingdom



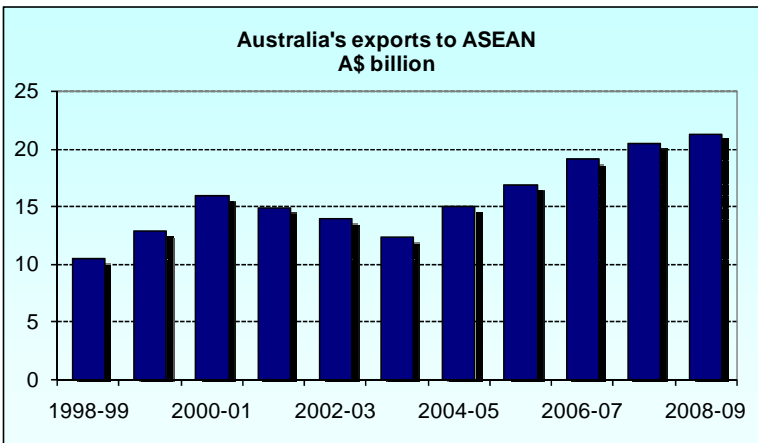
In 2008-09, exports to the United Kingdom increased 38.5% to \$11.5 billion after rising 35.2% in 2007-08. Over the past five years, exports have grown by an average annual rate of 16.7%.

Exports of *Agricultural products* decreased 14.0%, *Minerals & fuels* increased 120.5%, *Manufactures* fell 10.4% and *Other goods* increased 60.4%.

The major commodity movements during the year were:

- *Gold* (\$7.0 billion)
– up \$2.9 billion (+70.6%)
- *Coal* (\$1.0 billion)
– up \$565 million (+120.9%)
- *Lead* (\$432 million)
– down \$163 million (-27.4%)

ASEAN



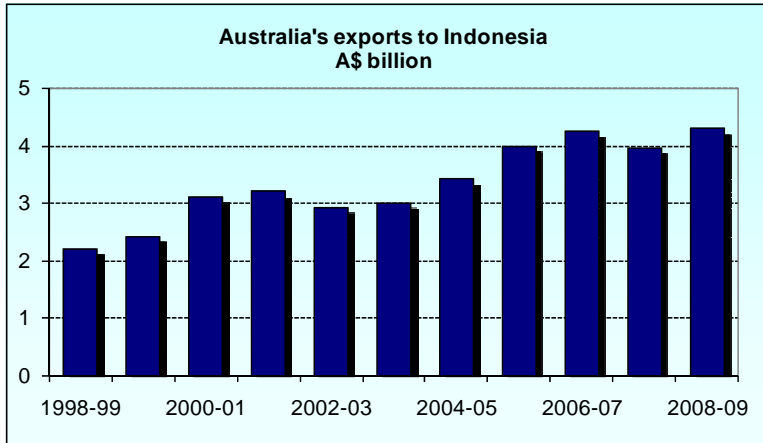
Exports to ASEAN increased 3.9% to \$21.3 billion in 2008-09 following a 7.5% rise in the previous year. Over the past five years, exports have grown by an average annual rate of 11.5%.

Exports of *Agricultural products* rose 20.3%, *Minerals & fuels* fell 16.3%, *Manufactures* fell 1.1%, while *Other goods* increased 26.9%.

The major commodity movements during the year were:

- *Crude petroleum* (\$2.6 billion)
– down \$713 million (-21.3%)
- *Copper* (\$900 million)
– down \$418 million (-31.7%)
- *Coal* (\$707 million)
– up \$356 million (+101.4%)

NOTE: Unless otherwise stated, all data relates to merchandise exports only



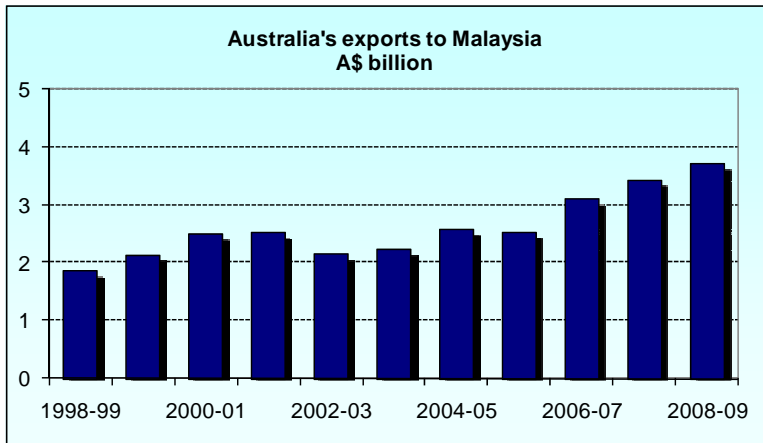
Indonesia

In 2008-09, exports to Indonesia increased 8.5% to \$4.3 billion after decreasing 6.7% in 2007-08. Over the past five years, exports have grown by an average annual rate of 6.9%.

Exports of *Agricultural products* rose 27.8%, *Minerals & fuels* decreased 72.6% *Manufactures* increased 0.8% and *Other goods* rose 29.5%.

The major commodity movements during the year were:

- *Crude petroleum* (\$0)
– down \$259 million to zero
- *Live animals (excl seafood)* (\$452 million)
– up \$110 million (+32.1%)
- *Copper* (\$94 million)
– down \$57 million (-37.9%)



Malaysia

Exports to Malaysia increased 8.6% to \$3.7 billion in 2008-09 following a 10.4% rise in the previous year. Over the past five years, exports have risen by an average annual rate of 10.9%.

Exports of *Agricultural products* increased 13.3%, *Minerals & fuels* rose 3.5%, *Manufactures* increased 1.4%, while *Other goods* rose 40.7%.

The major commodity movements during the year were:

- *Coal* (\$413 million)
– up \$238 million (+136.4%)
- *Ferrous waste and scrap* (\$69 million)
– down \$165 (-70.4%)
- *Copper* (\$297 million)
– down \$154 million (-34.2%)



Singapore

In 2008-09, exports to Singapore rose 5.6% to \$5.5 billion after rising 12.7% in 2007-08. Over the past five years, exports have grown by an average annual rate of 13.3%.

Exports of *Agricultural products* increased 6.8%, *Minerals & fuels* fell 16.8%, *Manufactures* increased 24.1% and *Other goods* rose 35.4%.

The major commodity movements during the year were:

- *Refined petroleum* (\$468 million)
– down \$251 million (-34.9%)
- *Gold* (\$733 million)
– up \$205 million (+38.7%)
- *Crude petroleum* (\$1.4 billion)
– down \$127 million (-8.1%)

NOTE: Unless otherwise stated, all data relates to merchandise exports only

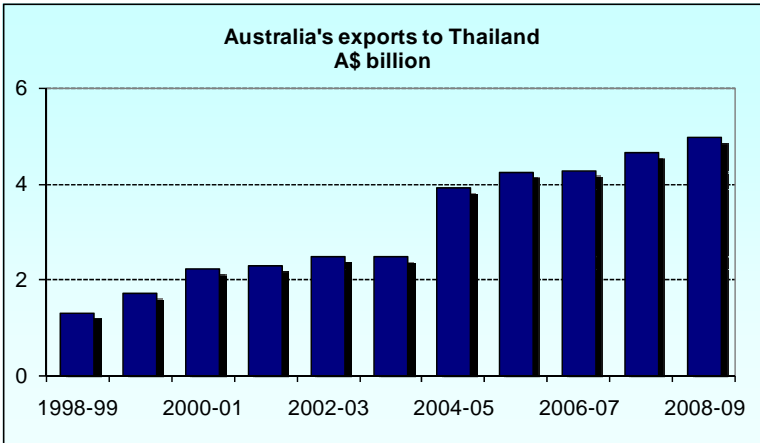
Thailand

Exports to Thailand rose 6.5% to \$4.9 billion in 2008-09 following a 9.1% rise in the previous year. Over the past five years, exports have risen at an average annual rate of 12.2%.

Exports of *Agricultural products* increased 12.2%, *Minerals & fuels* fell 8.0%, *Manufactures* decreased 19.5% and *Other goods* rose 113.4%.

The major commodity movements during the year were:

- *Gold* (\$1.3 billion)
– up \$745 million (+131.4%)
- *Copper* (\$164 million)
– down \$215 million (-56.7%)
- *Crude petroleum* (\$827 million)
– down \$179 million (-17.8%)



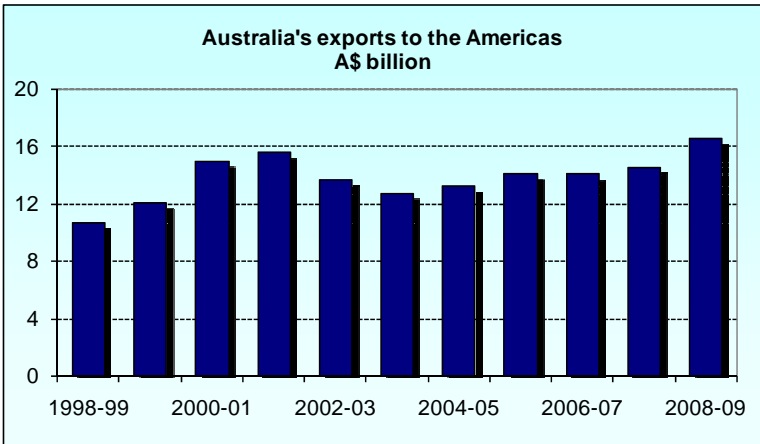
Americas

In 2008-09, exports to the Americas rose 14.0% to \$16.6 billion after rising 3.7% in 2007-08. Over the past five years, exports have risen by an average annual rate of 4.7%.

Exports of *Agricultural products* rose 12.1%, exports of *Minerals & fuels* increased 59.8%, *Manufactures* rose 6.1% and *Other goods* rose 5.2%.

The major commodity movements during the year were:

- *Coal* (\$1.8 billion)
– up \$1.1 billion (+149.7%)
- *Beef* (\$1.4 billion)
– up \$343 million (+33.9%)
- *Passenger motor vehicles* (\$543 million)
– down \$240 million (-30.7%)



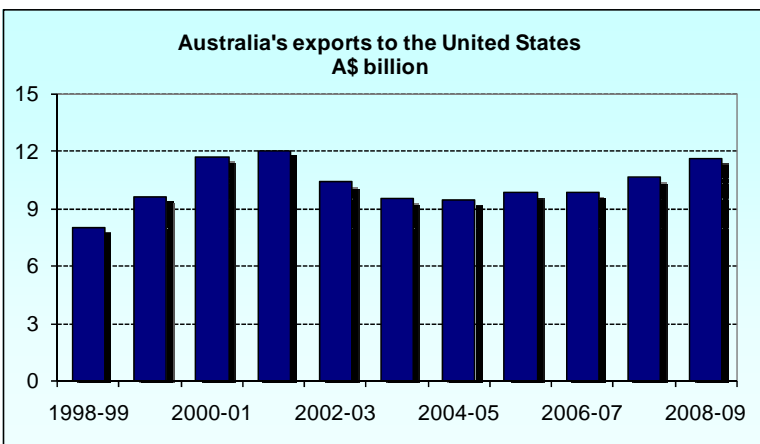
United States

Exports to the US rose 9.4% to \$11.6 billion in 2008-09 following an 8.1% rise in the previous year. Over the past five years, exports have risen at an average annual rate of 3.9%.

Exports of *Agricultural products* rose 16.2%, *Minerals & fuels* fell 12.5%, *Manufactures* increased 8.2% and *Other goods* rose 14.2%.

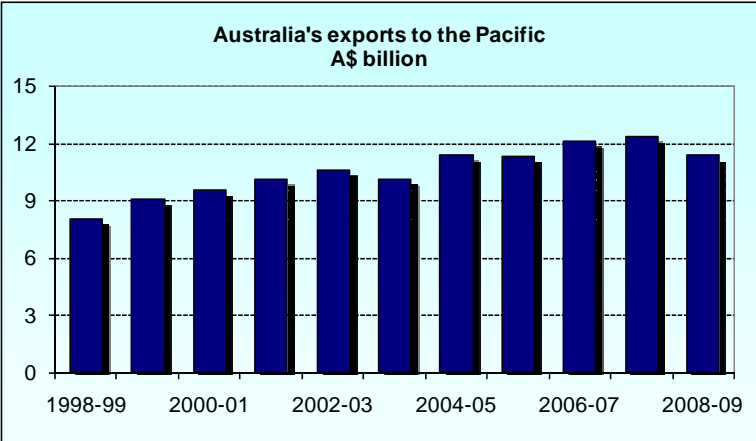
The major commodity movements during the year were:

- *Beef* (\$1.2 billion)
– up \$282 million (+29.7%)
- *Aircraft, spacecraft and parts* (\$554 million)
– up \$217 million (+64.3%)
- *Passenger motor vehicles* (\$529 million)
– down \$149 million (-22.0%)



NOTE: Unless otherwise stated, all data relates to merchandise exports only

Pacific



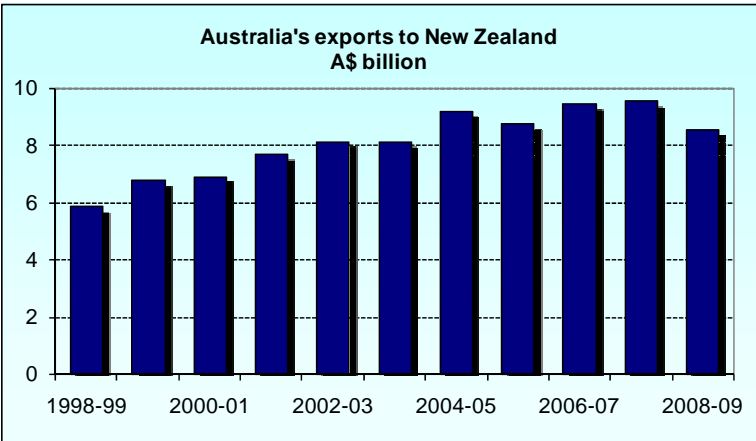
In 2008-09, exports to the Pacific decreased 8.0% to \$11.3 billion after rising 1.8% in 2007-08. Over the past five years, exports have grown by an average annual rate of 2.5%.

Exports of *Agricultural products* rose 8.3%, *Minerals & fuels* decreased 37.2%, *Manufactures* fell 5.8%, while *Other goods* fell 3.8%.

The major commodity movements during the year were:

- *Refined petroleum* (\$330 million) – down \$389 million (-54.1%)
- *Crude petroleum* (\$500 million) – down \$275 million (-35.5%)
- *Passenger motor vehicles* (\$236 million) – down \$154 million (-39.4%)

New Zealand



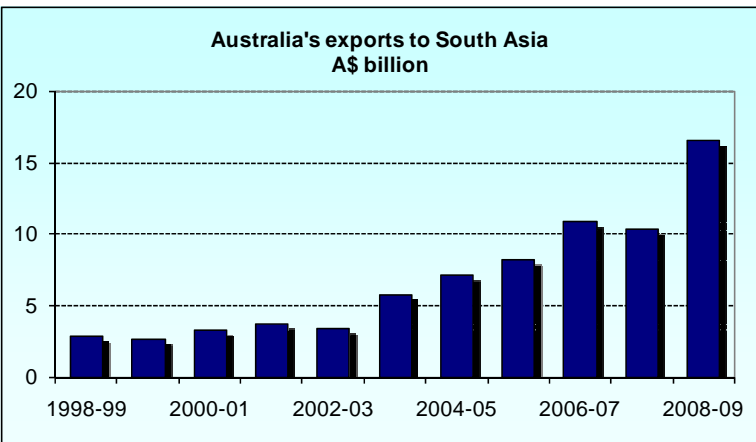
Exports to New Zealand fell 10.3% to \$8.5 billion in 2008-09 following a 1.0% increase in the previous year. Over the past five years, exports have grown by an average annual rate of 1.3%.

Exports of *Agricultural products* rose 7.0%, *Minerals & fuels* decreased 47.6%, *Manufactures* fell 7.4%, while *Other goods* fell 6.8%.

The major commodity movements during the year were:

- *Refined petroleum* (\$289 million) – down \$362 million (-55.6%)
- *Crude petroleum* (\$193 million) – down \$189 million (-49.5%)
- *Passenger motor vehicles* (\$228 million) – down \$156 million (-40.6%)

South Asia



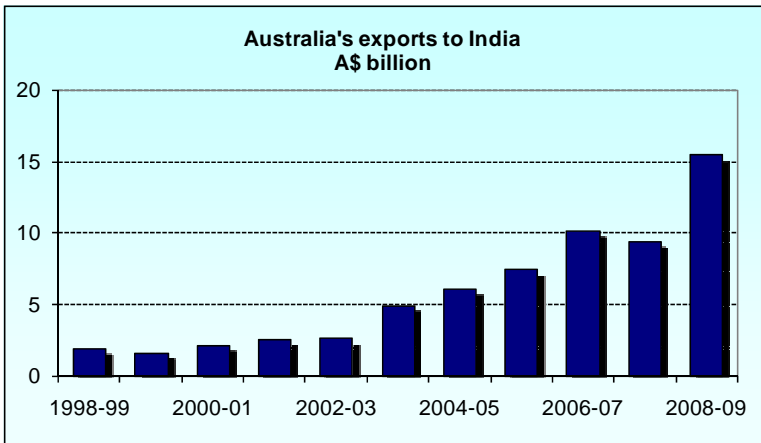
In 2008-09, exports to South Asia increased 61.0% to \$16.6 billion after falling 4.9% in 2007-08. Over the past five years, exports have grown by an average annual rate of 21.0%.

Exports of *Agricultural products* increased 32.5%, *Minerals & fuels* rose 87.8%, *Manufactures* increased 37.6% and *Other goods* rose 44.3%.

The major commodity movements during the year were:

- *Coal* (\$6.9 billion) – up \$4.1 billion (+147.3%)
- *Gold* (\$5.7 billion) – up \$1.7 billion (+41.7%)
- *Fertilisers (excl crude)* (\$451 million) – up \$292 million (+183.3%)

NOTE: Unless otherwise stated, all data relates to merchandise exports only



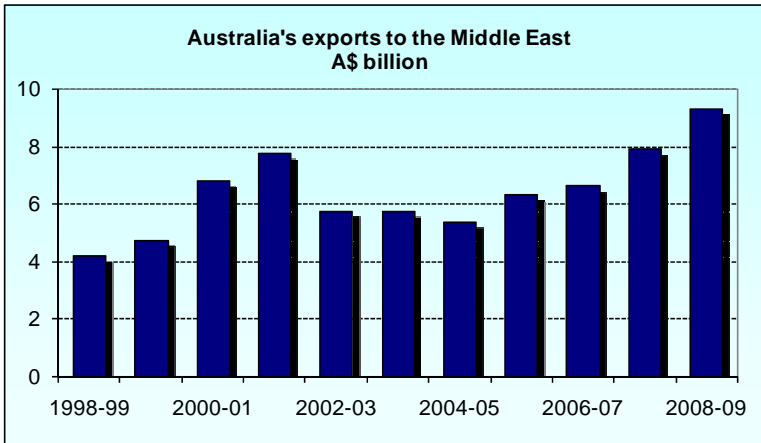
India

Exports to India increased 65.2% to \$15.4 billion in 2008-09 following a 7.7% fall in the previous year. Over the past five years, exports have risen by an average annual rate of 23.5%.

Exports of *Agricultural products* rose 41.5%, *Minerals & fuels* rose 87.8%, exports of *Manufactures* increased 75.0% and *Other goods* rose 42.9%.

The major commodity movements during the year were:

- *Coal* (\$6.7 billion)
– up \$4.0 billion (+146.3%)
- *Gold* (\$5.7 billion)
– up \$1.7 billion (+41.5%)
- *Fertilisers (excl crude)* (\$439 million)
– up \$391 million from \$48 million



Middle East

In 2008-09, exports to the Middle East increased 18.0% to \$9.3 billion after rising 19.3% in 2007-08. Over the past five years, exports have grown by an average annual rate of 11.0%.

Exports of *Agricultural products* increased 9.4%, *Minerals & fuels* rose 79.6%, *Manufactures* decreased 4.2% and *Other goods* rose 50.5%.

The major commodity movements during the year were:

- *Passenger motor vehicles* (\$1.7 billion)
– down \$370 million (-17.5%)
- *Gold* (\$1.3 billion)
– up \$300 million (+29.9%)
- *Zinc* (\$180 million)
– down \$112 million (-38.4%)

Source: DFAT STARS database