

BHP Billiton in India



bhpbilliton

Business Activities

- Initially in Steel Industry
- Metallurgical and thermal coal
- Base metals
- Natural Gas

Market Characteristics

- Natural resources sector needs long term view
- Operate as Indian company – not as a 'non adaptive' global corporation
- Importance of patience and relationships
- The Australian Brand

Public Policy Reform

- Significant progress made but critical it continues
- Bilateral government relationships play important role in minerals development