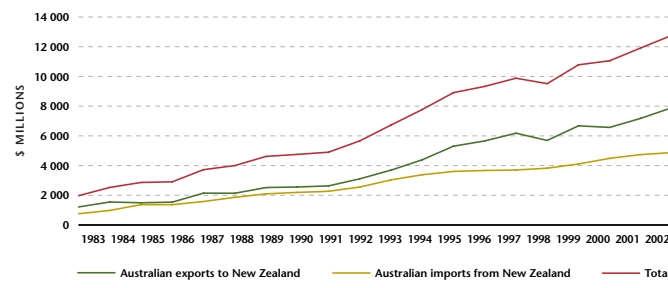


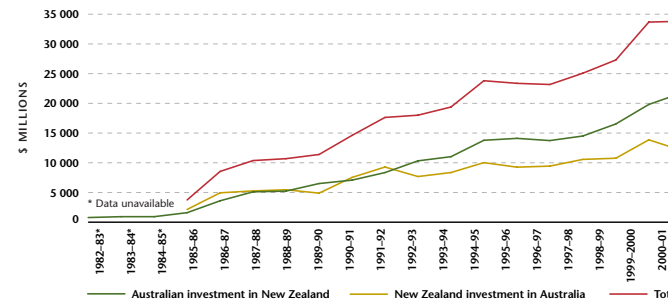
GRAPHIC EVIDENCE

Trade and investment between Australia and New Zealand has risen steadily over the last 20 years.

Trans-Tasman merchandise trade 1983-2002



Trans-Tasman investment 1982-2001



Australia's top ten merchandise export markets have been similar for the past 20 years. New Zealand has, over the past two decades, maintained its position in the top five.

Australia's top 10 merchandise export markets 1982 (\$ million)

	Merchandise	Rank	Share
JAPAN	5 345	1	35.5%
(European Union)	2 535	2	16.8%
UNITED STATES	2 114	3	14.0%
NEW ZEALAND	1 014	4	6.7%
UNITED KINGDOM	714	5	4.7%
REPUBLIC OF KOREA	680	6	4.5%
USSR	666	7	4.4%
CHINA	549	8	3.6%
SINGAPORE	503	9	3.3%
GERMANY	477	10	3.1%
TAIWAN	445		2.9%
TOP 10 (ex EU)	12 507		83.1%
TOTAL ALL COUNTRIES	19 293		100%

Australia's top 10 merchandise export markets 1992 (\$ million)

	Merchandise	Rank	Share
JAPAN	14 749	1	25.3%
(European Union)	7 711	2	13.2%
UNITED STATES	5 134	3	8.8%
SINGAPORE	3 769	4	6.5%
REPUBLIC OF KOREA	3 660	5	6.3%
NEW ZEALAND	3 107	6	5.3%
TAIWAN	2 562	7	4.4%
HONG KONG	2 354	8	4.0%
UNITED KINGDOM	2 277	9	3.9%
CHINA	1 875	10	3.2%
INDONESIA	1 723		3.0%
TOP 10 (ex EU)	41 210		70.6%
TOTAL ALL COUNTRIES	58 378		100%

Australia's top 10 merchandise export markets 2002 (\$ million)

	Merchandise	Rank	Share
JAPAN	22 164	1	18.5%
(European Union)	14 861	2	12.4%
UNITED STATES	11 523	3	9.6%
REPUBLIC OF KOREA	9 970	4	8.3%
CHINA	8 362	5	7.0%
NEW ZEALAND	7 904	6	6.6%
UNITED KINGDOM	5 598	7	4.7%
SINGAPORE	4 942	8	4.1%
TAIWAN	4 746	9	4.0%
HONG KONG	3 541	10	3.0%
INDONESIA	3 057		2.6%
TOP 10 (ex EU)	81 807		68.5%
TOTAL ALL COUNTRIES	119 497		100%

Note: The EU is not ranked, as it is not a country, but is included in the table for comparative purposes.
Source: ABS Trade data on DFAT STARS data base.

Australia's top ten services export markets have changed significantly over the past decade, with the US and UK surpassing Japan as Australia's largest services export markets, however, New Zealand's ranking has remained as the fourth largest.

Australia's top 10 services export markets 1991-92 (\$ million)

	Services	Rank	Share
(European Union)	3 018	1	20.6%
JAPAN	2 710	2	18.5%
UNITED STATES	1 877	3	12.8%
UNITED KINGDOM	1 871	4	12.8%
NEW ZEALAND	1 139	5	7.8%
HONG KONG	595	6	4.1%
SINGAPORE	564	7	3.8%
MALAYSIA	483	8	3.3%
GERMANY	453	9	3.1%
INDONESIA	365	10	2.5%
PAPUA NEW GUINEA	285		1.9%
TOP 10 (ex EU)	10 342		70.6%
TOTAL ALL COUNTRIES	14 653		100%

Australia's top 10 services export markets 2001-02 (\$ million)

	Services	Rank	Share
(European Union)	6 035	1	19.3%
UNITED STATES	4 705	2	15.1%
UNITED KINGDOM	3 443	3	11.0%
JAPAN	3 402	4	10.9%
NEW ZEALAND	2 168	5	6.9%
SINGAPORE	2 160	6	6.9%
HONG KONG	1 443	7	4.6%
INDONESIA	945	8	3.0%
GERMANY	855	9	2.7%
CHINA	836	10	2.7%
MALAYSIA	801		2.6%
TOP 10 (ex EU)	20 758		66.5%
TOTAL ALL COUNTRIES	31 197		100%

Note: The EU is not ranked, as it is not a country, but is included in the table for comparative purposes.
Source: ABS Trade data on DFAT STARS data base—ABS regional services data 2001-02.

Over the past 20 years, New Zealand has featured in the composition of Australia's top ten trading partners. Despite some significant changes in the position of some countries, New Zealand's position has remained in the top five.

Australia's top 10 trading partners (merchandise) 1981-82 (\$ million)

	Merchandise	Rank	Share
JAPAN	9 856	1	26.8%
(European Union)	7 883	2	21.4%
UNITED STATES	7 319	3	19.9%
UNITED KINGDOM	2 315	4	6.3%
GERMANY	1 832	5	4.9%
NEW ZEALAND	1 737	6	4.7%
SAUDI ARABIA	1 555	7	4.2%
SINGAPORE	1 154	8	3.1%
TAIWAN	1 077	9	2.9%
FRANCE	1 025	10	2.6%
REPUBLIC OF KOREA	981		2.6%
TOP 10 (ex EU)	28 851		78.5%
TOTAL ALL COUNTRIES	42 062		100%

Australia's top 10 trading partners 1991-92 (\$ million)

	Merchandise	Services	Total	Rank	Share
JAPAN	23 865	4 068	27 933	1	20.2%
(European Union)	18 832	8 181	27 013	2	19.5%
UNITED STATES	16 963	5 633	22 596	3	16.3%
UNITED KINGDOM	5 032	4 774	9 806	4	7.1%
NEW ZEALAND	5 230	2 004	7 234	5	5.2%
SINGAPORE	4 490	1 377	5 867	6	4.2%
GERMANY	4 099	1 015	5 114	7	3.7%
REPUBLIC OF KOREA	4 578	338	4 916	8	3.6%
TAIWAN	4 497	379	4 876	9	3.5%
HONG KONG	2 898	1 398	4 296	10	3.1%
CHINA	3 434	344	3 778		2.7%
TOP 10 (ex EU)	75 085	21 330	96 415		69.6%
TOTAL ALL COUNTRIES	106 011	32 453	138 464		100%

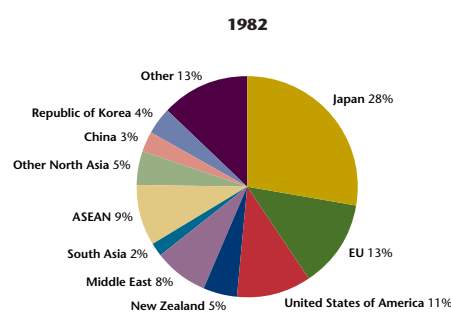
Australia's top 10 trading partners 2001-02 (\$ million)

	Merchandise	Services	Total	Rank	Share
(European Union)	41 605	12 830	54 435	1	17.9%
UNITED STATES	33 505	11 134	44 639	2	14.7%
JAPAN	38 284	5 124	43 408	3	14.3%
CHINA	19 087	1 310	20 397	4	6.7%
UNITED KINGDOM	11 417	6 198	17 615	5	5.8%
NEW ZEALAND	12 401	3 781	16 182	6	5.3%
REPUBLIC OF KOREA	14 544	1 086	15 630	7	5.1%
SINGAPORE	8 910	4 385	13 295	8	4.4%
GERMANY	8 073	2 106	10 179	9	3.3%
HONG KONG	5 408	3 399	8 807	10	2.9%
INDONESIA	7 203	1 589	8 792		2.9%
TOP 10 (ex EU)	158 832	40 112	198 944		65.4%
TOTAL ALL COUNTRIES	240 797	63 239	304 036		100%

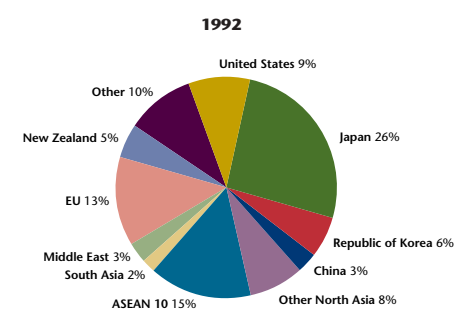
Note: The EU is not ranked, as it is not a country, but is included in the table for comparative purposes.
Source: ABS Trade data on DFAT STARS data base—ABS Regional services data 2001-02.



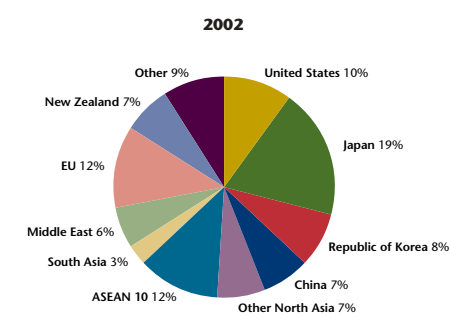
Destination of Australian merchandise exports



Source: ABS cat. 5302, DFAT.



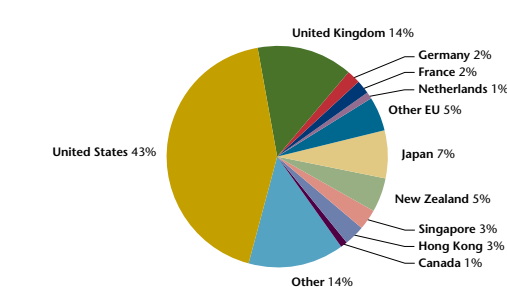
Source: ABS cat. 5302, DFAT.



Source: ABS cat. 5302, DFAT.

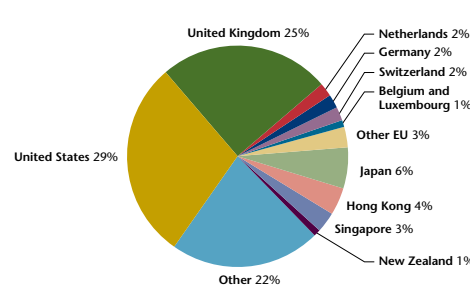
As with trade, Australia's five largest investment partners are the United States, the European Union (notably the United Kingdom), Japan and New Zealand.

Top 10 destinations for Australian investment abroad* 2000-01



* Level of total investment at 30 June 2001.
Source: ABS cat. 5352.

Top 10 foreign investors* in Australia 2000-01



* Level of total investment at 30 June 2001.
Source: ABS cat. 5352.