

29/06/2011 02:27 PM

"Perry Klein" [perry@natio.com.au](mailto:perry@natio.com.au)

Natio Cosmetics Submission - DFAT Free Trade Agreement for India

[SEC=UNCLASSIFIED]

Dear DFAT officer,

RE: Submission for Australia-India Comprehensive Economic Cooperation Agreement

Natio Cosmetics

17 Marine Parade

Abbotsford 3067

Contact: Perry Klein

Position: Business Development Manager

Contact: (03) 9415 9911

Natio PTY LTD ([www.natio.com.au](http://www.natio.com.au)) is an exporter/manufacturer of natural plant based beauty products. We currently distribute to many parts of Asia and United Kingdom. We feel our products would be well suited to the Indian customer, but to date we have encountered many difficulties. We feel more emphasis need to be on creating greater transparency for the cosmetic exporters. I have outlines several issues we have faced in the past and I wish to voice my concerns whilst DFAT are in negotiations in the Indian trade ministers.

- Lower Tariffs for the export of beauty products into India
- Reducing customs barriers and creating a more transparent process for exportation
- Reducing customs clearances procedures
- Using Australian regulations to approve health standards for India
- Greater transparency for cosmetic exporters
- Greater support for creating business partnerships within India

I understand that a Free Trade Agreement may take some time to development and implement, but I feel it important for our Australian Contract manufacturers and Natio that we voice our concerns whilst you are still in preliminary discussions. Please feel free to contact myself on (03) 9415 9911 is you would like to discuss further.

It would be much appreciated if I could get your feedback on whether the above issues will be discussed.

Kind Regards,

**Perry Klein**

Export Business Development Manager

Natio Pty Ltd

Phone: +61 3 9415 9911

Fax: +61 3 9415 9922

Skype: perry,klein

Em: [perry@natio.com.au](mailto:perry@natio.com.au)

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