

AUSTRALIA-CHILE FTA: THE DEAL AT A GLANCE

| OUTCOME | IMPACT |
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| <p>GOODS</p> <ul style="list-style-type: none"> • Tariffs on all existing merchandise trade to be eliminated by 2015. • Tariffs on around 92% of lines covering about 97% of trade in each direction will go down to zero on the FTA's entry into force. • All goods covered, including sugar. | <ul style="list-style-type: none"> • Immediate market access gains for exporters and parity with suppliers from other countries with preferential access. • Australian exports likely to benefit include coal, paints, varnishes, plastics, chemicals, heavy equipment, meat, dairy, wine and other agricultural exports. • Chile's fixed sugar tariff to be eliminated; variable component will remain, subject to continuing reform pressure. |
| <p>SERVICES</p> <ul style="list-style-type: none"> • The FTA will lock in both sides' liberal services regime. • Any new liberalisation will automatically be locked into the FTA. | <ul style="list-style-type: none"> • Certainty of continuing liberal arrangements for trade in services which go well beyond current WTO commitments. • Sectors offering potential for Australian services providers include engineering and consulting, franchising, education and training, information technology, tourism and infrastructure. • Further liberalisation of services and investment without need for new negotiations. |
| <p>INVESTMENT</p> <ul style="list-style-type: none"> • The FTA will lock in both sides' liberal investment regime. • The FTA will ensure a transparent basis for expanding two-way investment flows. | <ul style="list-style-type: none"> • The FTA will provide certainty and security for new and existing Australian investors, for example in mining and energy technology, gas distribution and power generation |
| <p>GOVERNMENT PROCUREMENT</p> <ul style="list-style-type: none"> • The FTA secures national treatment for Australian goods, services and suppliers in the Chilean market for procurements above agreed value thresholds. • The agreement covers procurement by an extensive list of Chilean government entities at both the central and sub-central government levels. | <ul style="list-style-type: none"> • Greater certainty for Australians looking to participate in the Chilean government procurement market • Non-discriminatory access for Australian suppliers, goods and services, placing them on an equal footing with competitors from other countries. |
| <p>INTELLECTUAL PROPERTY</p> <ul style="list-style-type: none"> • The FTA will lock in both sides' high standards of IP protection for patents, trademarks, geographical indications and copyright. | <ul style="list-style-type: none"> • Intellectual property right holders can be assured that their rights can be protected and enforced in Australia and Chile. |